

BUYER QUESTIONNAIRE



ROYAL HERITAGE REALTY LTD.
BROKERAGE

buyer information

Date: _____

First name			
Last name			
Home address			
City, state, zip			
Home phone			
Cell phone			
E-mail			
Preferred method	PHONE <input type="checkbox"/>	CELL <input type="checkbox"/>	EMAIL <input type="checkbox"/>
Preferred time	AM		PM
Profession			
Employer			
Work phone			

Reason of buying			
First time buyer	YES <input type="checkbox"/>	NO <input type="checkbox"/>	
Married	YES <input type="checkbox"/>	NO <input type="checkbox"/>	
Children	YES <input type="checkbox"/>	NO <input type="checkbox"/>	# <input type="text"/>
Other family members	YES <input type="checkbox"/>	NO <input type="checkbox"/>	# <input type="text"/>
Pets	YES <input type="checkbox"/>	NO <input type="checkbox"/>	# <input type="text"/>

co-buyer

First name			
Last name			
Home phone			
Cell phone			
E-mail			

price and financing

Paying method?	CASH <input type="checkbox"/>	FINANCE <input type="checkbox"/>	Lender name?		
Have you been pre-qualified?	YES <input type="checkbox"/>	NO <input type="checkbox"/>	Have you been pre-approved?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
What amount have you been pre-qualified/pre-approved for?					\$
Will your lender issue a pre-qualified/pre-approval letter stating this amount?					YES <input type="checkbox"/> NO <input type="checkbox"/>
What monthly payment range would you feel comfortable with?					\$
Do you need to sell a house before you can purchase another?	YES <input type="checkbox"/> NO <input type="checkbox"/> ON MARKET <input type="checkbox"/>				
If you find a property you like, are you ready to make an offer now?	YES <input type="checkbox"/> NO <input type="checkbox"/>				
What price range are you considering?					\$
What down payment amount are you considering?					\$
Are you currently in a lease?	YES <input type="checkbox"/>	NO <input type="checkbox"/>	When does it expire?		

desired location

Desired city area, or neighborhood:		
Desired school district:		
Are you familiar with the area that you would like to move to?	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Describe the look and feel of the preferred area you would like to move to:		

home requirements

Type of home: SINGLE FAMILY HOME ☐ MULTI-FAMILY HOME ☐ VILLA ☐ TOWNHOUSE ☐ CONDO ☐

Selling as: NEW HOME ☐ RESALE ☐ BOTH ☐ **Home style:** MODERN ☐ CLASSIC ☐

Home size: UNDER 1000 ☐ 1000-2000 ☐ OVER 3000 ☐ ft²

Lot size: SMALL ☐ MEDIUM ☐ LARGE ☐ specific acreage: _____

Floors: SINGLE STORY ☐ MULTI-STORY ☐ **Open floor plan?** YES ☐ NO ☐

rooms & features

Please provide us more information on the main room's requirements and rate the importance of each extra feature of your new home (1 = not important; 5 = very important).

BEDS #	BEDROOMS	MASTER #	KIDS #	OTHER #	BATHS #		
	1	3	5		1	3	5
MASTER SUITE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	READY TO MOVE IN	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
WALK-IN CLOSET	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	RENOVATION	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
GUEST ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	PRIVACY	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OFFICE/STUDY ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	VIEW	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
HOBBY/GYM ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	QUIETNESS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FORMAL DINING ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	NATURAL ENVIRONMENT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FIREPLACE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	FAMILY NEIGHBORHOOD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
LAUNDRY ROOM	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO SCHOOLS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BASEMENT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO PARKS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
EXTRA STORAGE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CITY ENVIRONMENT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
GARAGE spaces #	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	BUSINESS DISTRICT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
WORKSHOP	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO WORK	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PATIO/DECK	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO HIGHWAYS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BACKYARD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO PUBLIC TRANSPORTATION	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BBQ AREA	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO RESTAURANTS, BARS	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
POOL	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	CLOSE TO SHOPPING	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
FENCED YARD	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	COUNTRYSIDE	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

other requirements

Other specific features? _____

Any special requirements? _____

Your lifestyle? (entertaining, relaxing, raising a family, homeworking) _____

Your ideal move in date? _____

property viewing

What days and times are the best for you to view properties? MON _____ TUE _____ WEN _____

THU _____ FRI _____ SAT _____ SUN _____

What do you feel will be the key factors in your purchasing decision? (price, terms, locations, etc.) _____