

VMware Subscription Contract Management

What if we can help you to save a lot of money on your VMWare Contract and be Audit proof at the same time.

THE CHALLENGE

Server Virtualization comes with a reduced maintenance process and lower cost; it also requires an enhanced set of skills to manage and administer the Subscription contract.

Without these skills companies may face compliance risks leading to high fines when being audited. Besides, there are certain benefits associated with the subscription contract which is not utilized / availed by many organizations.

SOLUTION

- CGI offers end to end support in Administration and Management of VCPP contract along with the benefits covered under Subscription Agreement.
- Generate usage report and update it in the aggregators web based tool. Validate usage details and verify invoice supplied by VMware/Aggregator.
- Provide compliance check activity on a regular basis and update on the changes / announcement made by VMware.
- Complete a full baseline assessment to eliminate financial risks and achieve cost savings
- Provide assistance during contract renewal and Audit.

BENEFITS:

What are the benefits of the VMware Subscription Contract Management service?

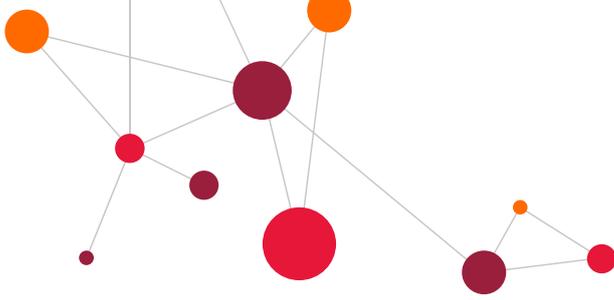
- Centralized Contract Administration to cover Global business.
- Cost Reduction by allocating suitable products based on the requirement.
- Accurate and timely usage reporting.



VCPP CONTRACT MANAGEMENT BY CGI IN BRIEF:

With VCPP contract Management Service from CGI, you can achieve. The following:

- Administration & Management of VCPP, NFR, IUL and Cloud Entitlements.
- Reporting metered and non-metered products on a monthly basis.
- Resolving any delinquent or overdue monthly usage reports.
- Advice suitable bundles based on the project requirement to boost savings.
- Forecasting and renewal support
- Invoice validation for the usage reported.
- Audit support



- Optimal use of NFR, IUL and Cloud demonstration licenses.
- Remain compliant by periodical hygiene actions.
- Accurate License management
- Ensure deployment of active support keys in the estate.
- Technical Support

HOW DOES THE SERVICE WORK?

My VMware portal enables customers to manage and organize product license keys and support. It eliminates the need to organize the information on multiple spreadsheets, streamlining and simplify management.

Requirements to execute the service

- Administrative Access to My VMware Portal and Partner Central
- Contract Copy
- Services associated with Subscription contract.
- Committed Points by each service, in case of multiple services associated with single agreement.
- Contact details of Service Owner / SPOC
- License deployment usage Report
- Monthly Usage Data

Case Study:

Below are some of the examples of recommendations which resulted from GITAM services.

- Recommended Dutch manufacturing company to eliminate potential risk of **\$10.3M** with License Deployment and Usage Analysis Service.
- Extended VCPP benefits and recommended NFR licenses to Internal services and allocated 237K worth of licenses for testing and demonstration completely free of cost.

ABOUT CGI

CGI is the world's fifth largest business and IT service provider, with 68,000 professionals working across 40 countries. We enter into local partnerships with our clients, in which we can rely on the almost endless technology know-how within our company. Our focus on IT Modernization, Cybersecurity and Big Data helps our clients align their service offering with customers' wishes. We can reduce costs, make businesses more flexible and prepare IT environments for the future. We do this with the greatest dedication and care, as a business partner that offers unparalleled experience in working with clients' mission-critical systems and data. For more information, please contact us at info@cgi.com or visit www.cgi.com

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