



EHR Vendor Cost Sheet

Costs associated with basic e-prescribing

Both basic e-prescribing and EPCS typically are features within electronic health record (EHR) software. Virtually all EHRs include basic e-prescribing. EPCS is often an add-on that prescribers can request. For many EHRs, basic e-prescribing is included in the price of the software. Others charge annual fees ranging from \$180 per provider to as much as \$1,200 per provider, with the majority falling somewhere in the middle.¹

Costs associated with EPCS

EPCS systems must meet stringent Drug Enforcement Administration (DEA) requirements for credentialing, software certification and dual factor authentication. To cover those costs many EHR vendors have imposed fees, which vary widely by product and vendor. Often, basic e-prescribing is included in the EHR without a specific itemized fee. EPCS sometimes follows the same model, although a surcharge is common. In some cases, the authentication token needed for EPCS is included in the surcharge; in others, it is priced separately. The following is a summary of costs associated with EPCS in the most widely used EHRs, estimated to represent about two-thirds of ambulatory EHR market share. Contact your vendor directly for an exact EPCS quote for your practice.

Costs associated with EPCS in the most widely used EHRs.²

EHR	EPCS Setup (One-time fee)	Annual Ongoing Cost	Token for EPCS
Allscripts Professional	\$340 per provider	\$150 per provider	Included in ongoing cost
Allscripts Touchworks	\$6,000 per practice	\$150 per provider	Negotiated directly
Amazing Charts	\$0	\$250 per provider	Included in ongoing cost
Athena	\$0	\$0 per provider	Included in ongoing cost
Cerner	Varies based upon # of providers		
DrFirst	\$90 per provider	\$75 per provider	Included in set-up fee
eClinicalWorks	\$250 per provider	\$0 per provider	\$250 per year per provider
e-MDs	\$225 per provider	\$120 per provider	Included in ongoing cost
Epic	Varies based upon # of providers		
GE Centricity	\$0	\$5,988 per provider	Included in ongoing cost
Greenway Intergy	\$150 per provider	\$90 per provider	Included in ongoing cost
Greenway PrimeSuite	\$150 per provider	\$90 per provider	Included in ongoing cost
NewCrop	\$150 per provider	\$150 per provider	Included in ongoing cost
NextGen	\$0	Included in ePrescribing	Negotiated directly
Practice Fusion	\$0	Included in ePrescribing	Included in ongoing cost

¹ Three Factors Contributing to Lagging Provider Adoption of ECPS, Tony Schueth, HealthTech Zone, April 3, 2018

² Ibid.