

9:00-9:45

- SHERI...discussion about CREDITS. Customer needs and what's possible internally. Please bring your questions and ideas.
- New guidelines for graphic arts projects.
- Commission program error leading to system review. Brian,Scott and Jordan.
- Rose pricing online with reduced pricing.
- Tariffs on wine from Germany,France and Spain leading to increased prices?
- Sales Revenue Individual Goals-status.
- Sales Incentive Program...why are there still zeros this far into the program?
- **Ca'Furlan Rose...RIP now in place 3=\$25. Goal for our markets by year end is a minimum of 1300 cases and 350 accounts.**
- SIMPLE LIFE...RIP will not return until March,2020 at the earliest. Use the bikes/baskets!
- FREY...the current RIP ends October 31 and WILL NOT return.
- VICTOR ORDONEZ...special NJ account projects and the NISIA push for new accounts sold.
- LES DARON...how is the RIP working?
- OND Focus progress.
- ERIN...projects and chain news.
- MEGAN...has started maternity leave.
- Next Sales Meetings...10/25 and 11/8.

9:45 *Juliette from Vignerons de Buxy*

10:10 *****Break*****

10:25 *Alejandro and Dan from Roca / Hand Picked*

11:00 *Anthony from Whanau*

11:45 *Scott from MdV – Scratch off tickets incentive*

12:00 *Sample Distribution – Nisia (2 bottles per rep)*

LUNCH will be available beginning at noon.

PLEASE REMEMBER TO TAKE YOUR GLASSES/SPIT BUCKET TO THE KITCHEN & HELP WITH CLEANING.

