

Programme : B. F.M.				Semester IV		
Course : Personal Financial Planning						
Teaching Scheme				Evaluation Scheme		
Lecture	Practical	Tutorial	Credits	Theory		
				Internal	External	
45	-	-	03	25 Marks	75 Marks	
Internal Component :						
Class Test Duration 20 Mins			Assignments/ Projects/ Case study			
10 Marks			15 Marks			
Semester Examination						
Examination (Duration 2 ½ Hrs) : 75 Marks						
Learning Objectives						
To understand personal financial planning process						
To understand personal financial Statement Analysis						
To understand the calculation of Annual Return, CAGR						
To understand Investor Psychology with respect to value Investing and Behavioral Finance						
Learning Outcomes						
Students should be able to collect clients information, understand risk appetite, prepare financial plan and present to the clients						
Students should be able to compute Cash Flow Statement able to prepare personal Income statement & Balance Sheet of clients						
Students should be able to calculate Annual Return, CAGR, Real Rate of return, loan calculations and financial ratios calculation						
Students should be able to understand Human Psychology , Role of emotions in Investments						
Pedagogy						
Lecture method, Debates, Group Discussions, Group activities, Role play,						
Detailed Syllabus Plan						
Module	Module Content	Module wise Pedagogy Used	Duration of Module	Reference Book		
I	Personal Financial Planning Process i. Establish and Define the Relationship with the Client ii. Collect Client's Information iii. Analyse client's financial status,	Lecture method, Debates, Group Discussions, Group activities, Role play,	08 lectures	1. The only Financial Planning Book that you will ever need: Amar Pandit: TV 18 Broadcast Ltd (CNBC TV18) 2. How to be your own financial planner: Manish Chauhan : TV 18 Broadcast Ltd (CNBC TV18)		

	<p>Risk Profile and Determine Financial Goals</p> <p>iv. Develop Financial Planning Recommendations and Present them to the Client</p> <p>v. Implement Client's Financial Planning Recommendations</p> <p>vi. Monitor and Review the Client's Situation</p>			<p>3. Value Investing and Behavioral Finance : Parag Parikh:Mcgraw Hills Education</p> <p>4. Publications by Financial Planning Standard Board</p> <p>5. E Book by The Financial Planners' Guild India</p>
II	<p>Personal Financial Statement Analysis</p> <p>i. Cash inflows and outflows – Cash Management</p> <p>ii. Income and expenditure statement</p> <p>iii. Budgeting and forecasting</p> <p>iv. Monitoring budgets and provisions for savings</p> <p>v. Personal Balance sheet and Net Worth</p>	<p>Lecture method, Debates, Group Discussions, Group activities, Role play,</p>	15 lectures	
III	<p>Financial Mathematics</p> <p>i. Calculation of Returns-Nominal Rate of Return,</p>	<p>Lecture method, Discussions, Class activity & written assignments</p>	15 lectures	

	<p>Effective Rate of Return, Internal Rate of Return, and Compounded Annual Growth rate (CAGR), Real Rate of Return, Rate of Return after adjusting taxes, Analysis of Return.</p> <p>ii. Time value of money</p> <p>iii. Loan Calculations</p> <p>iv. Total Asset, Net Worth and Financial Ratios</p>			
IV	<p>Investor Psychology</p> <p>i. Value investing and Behavioural Finance</p> <p>ii. Role of emotions in finance decision making –Common errors</p> <p>iii. Skewness of Asset Allocation due to cultural or historical bias</p> <p>iv. Basic investment style and its drawbacks</p>	Lecture method, Discussions, Class activities, Written assignments	07 lectures	