

Attention Sales Managers



April 17, 2002

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Hot Flash # 1207

Notice of Price Increase Effective May 1, 2002

Due to increased costs in labor, some materials and insurance we have been forced to increase our prices by an average of 2%. You are quickly coming down to your last opportunity to purchase at 2001 pricing as this increase will take effect May 1, 2002.

New price lists will be mailed during the second half of April.

Kindest regards,

**Perry Ranes
National Sales Manager
Travis Industries, Inc.**