

Attention Sales Managers



April 17, 2002

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Hot Flash # 1207

## **Notice of Price Increase Effective May 1, 2002**

**Due to increased costs in labor, some materials and insurance we have been forced to increase our prices by an average of 2%. You are quickly coming down to your last opportunity to purchase at 2001 pricing as this increase will take effect May 1, 2002.**

**New price lists will be mailed during the second half of April.**

**Kindest regards,**

**Perry Raney  
National Sales Manager  
Travis Industries, Inc.**