

Merlin: Automated Supplier Scorecard Platform 3.0

CEB Procurement & Operations Leadership Council

Identify supplier performance improvement areas by leveraging our interactive online scorecard platform.

What It Helps You Do

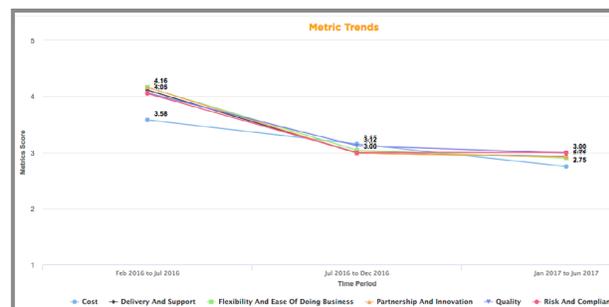
Multi-level Analysis: View data at different levels, including organization-wide snapshots, category-level breakdowns, and supplier deep-dives.

Category	Cost	Delivery And Support	Flexibility And Ease Of Doing Business	Partnership And Innovation
Direct Materials	3.26	3.67	3.43	3.31
MRO	3.20	3.64	3.40	3.13
Office Related	2.75	3.62	2.93	2.93
Processing	3.00	3.22	3.19	3.63

In-depth Supplier Evaluation: Analyze supplier performance using new interactive visualization, and filter data and export custom charts for specific meetings.



Supplier Performance Trends: View supplier performance data for up to five periods of data.



New Features for 2018

- **Self-service reporting platform**
- **Easy Access** through existing CEB account
- **Dynamic Graphics** for effective visualization of results
- **Interactive** options to filter most relevant results
- **Export and Customize** relevant charts

What you will receive

- Personalized access to your online interactive report
- Executive Advisor team assistance for interpretation of results

Contact Us to Learn More

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 **CEB**
is now **Gartner**.

Participation Details

- Who Should Participate: SRM Lead and Head of Function
- How Long Does It Take: 10 minutes per supplier.

About Merlin

1. Assess Suppliers

Combining best-in-class KPIs with our automated platform, Merlin allows you to easily collect, aggregate, and analyze performance data for your most critical suppliers.

2. Focus on more Strategic Activities

Procurement organizations with effective scorecard automation extract more innovative ideas from their supply base at a lower functional cost, freeing up staff time. This increased capacity creates time to focus on developing Continuous Improvement Plans for critical suppliers.

3. Standardize Supplier Relationship Management Program

The use of automated scorecard tools enables you to standardize and scale the SRM program in an efficient fashion across the enterprise.

How it Works

- Get Started:** Contact your dedicated Account Manager to start the process.
- Prep:** Complete the Excel based customization tool with a choice of 25 pre-built scorecards and send the file to your Account Manager or CEBBenchmarkHelp@cebglobal.com.
- Deploy:** Send easy-to-complete, web-based scorecards to both internal and supplier respondents.
- Receive:** Receive access to an interactive, online supplier performance platform, which includes various dashboards, data cuts, and free response comments.

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