

# HR Scorecard for Pharma

	Objective	Measure	Target	Initiative
<p><b>Workforce Success</b></p> <p>↑</p> <p><b>Right HR Costs</b></p> <p>↑</p> <p><b>Right Types of Alignment</b></p> <p>↑</p> <p><b>Right HR Practices</b></p> <p>↑</p> <p><b>Right HR Professionals</b></p>	Workforce accomplished key strategic objectives?	<ul style="list-style-type: none"> <li>• Workforce Deliverables Index</li> <li>• Strategic Behavior Index</li> <li>• Capability Index</li> <li>• Mindset Index</li> </ul>	<ul style="list-style-type: none"> <li>• Average of indices at the 80<sup>th</sup>ile or better</li> <li>• No index below the 50<sup>th</sup>ile</li> </ul>	
	Total investment in work force (not just HR) appropriate (not just minimized)?	% T&D for “A” vs. “C” players Cost per “A” player hire Total cost competence for new hires Index of HR service quality % transactions shifted to self-service	<ul style="list-style-type: none"> <li>• Average of indices at the 80<sup>th</sup>ile or better</li> <li>• No index below the 50<sup>th</sup>ile</li> </ul>	
	HR practices aligned with business strategy and differentiated across employee groups, as appropriate?	<ul style="list-style-type: none"> <li>• Alignment Index</li> </ul>	<ul style="list-style-type: none"> <li>• No negative ratings</li> <li>• Average rating of at least 80%</li> </ul>	<ul style="list-style-type: none"> <li>• Develop HR/Line Mgr partnerships</li> <li>• Track progress of implementation</li> </ul>
	Designed & implemented world-class HR management policies & practices in business?	% selected with validated tools % managers with PDPs % rollout competency-based training Leadership capability evaluation % pay differential between “A” & “C” players	<ul style="list-style-type: none"> <li>• % above 90</li> <li>• Avg differential of 12%</li> <li>• Number trained by deadline</li> <li>• 100 participation</li> </ul>	<ul style="list-style-type: none"> <li>• Competency model training</li> <li>• Design and roll out equity and bonus program.</li> <li>• Develop and impl 360.</li> </ul>
	Do our HR professionals have the skills they need to design and implement a world-class HR management system?	<ul style="list-style-type: none"> <li>• Rating on validated competency assessment tool (360)</li> <li>• HR Leadership bench strength</li> </ul>	At least half of all criteria are rated at “A” player level.	<ul style="list-style-type: none"> <li>• Targeted in-house and external development programs.</li> <li>• Special developmental projects.</li> </ul>