

JONATHAN P. MORRISON
408.555.4473 | jpmorrison@morrison.com

887 Prairie Hill Drive
Los Gatos, CA 92358

CORPORATE GENERAL COUNSEL – INTELLECTUAL PROPERTY

Attorney with extensive corporate, regulatory, and transactional expertise within the intellectual property niche.

- ▶ Known for adding significant value by leveraging a combination of legal proficiency, industry knowledge, and business acumen to influence key stakeholder decisions in the technology industry.
- ▶ Demonstrates practical application of laws and regulatory issues, corporate governance, business practices, and finance.
- ▶ Applies objectivity, sound judgment, and negotiation skills to successfully close transactions, disputes, and business challenges.
- ▶ Cultivates enduring relationships with clients, and colleagues through honesty, integrity, and commitment to excellence.
- ▶ Leads teams and collaborates as part of interdisciplinary groups to devise and execute strategies that result in favorable outcomes and successfully hedge risk.

Bar Admissions:

- California
- Massachusetts
- New Jersey
- Washington, DC

Technology Clients Represented:

- Teligenta
- PanMusic
- eCommerce Solutions, Inc.
- Noddle, Inc.
- Evergreen Venture Capital

PROFESSIONAL EXPERIENCE

TELIGENTA CORPORATION, San Jose, CA
General Counsel

2009-present

- Serve as a key member of senior management that formulates corporate strategies and initiatives for all legal and business aspects of a development stage mobile telecommunications company producing new stage technologies.
- Oversaw all legal matters, including managing outside SEC counsel, formulating and implementing corporate governance procedures, developing regulatory filings, facilitating investor relations and capital raising initiatives, participating in all project-related development, regulatory and financing activities.
- Participated as part of senior management's presentations to financial institutions, investors, governmental entities and other third party project participants.
- Provided daily interaction and advice to the CEO and CFO on all aspects of the company's business.
- Drafted and reviewed all contracts, compliance filings, joint venture documents, financing documents, project documents and other documents relating to all corporate matters.

BAKER & MOORE, LLP, Sunnyvale, CA
Shareholder, Technology Practice Group

2003-2009

- Organized, re-brand and marketed the firm's practice to technology sector clients throughout the U.S. involved in mainstream and pioneering technology project development, project sales and acquisitions, regulatory matters, retail sales and emerging technologies.
- Led and participated in project teams that executed corporate transactions, including loans, participation and joint venture agreements, stock and asset purchase corporate acquisitions, real estate development and tax abatement projects, state and federal regulatory proceedings, dispute resolution, and wholesale and retail distribution, and technology service contracts.
- Served as in-house counsel for Teligenta., a U.S. subsidiary of an Indian telecommunications firm and a large client of the firm, including global joint ventures, product development, supply agreements, UCC issues, contracts, intellectual property and corporate governance.

PROFESSIONAL EXPERIENCE - CONTINUED

JONES, LAMB, ROGERS & DEWEY, New York, NY
Partner, New Technology Department (1998 – 2003)

1993-2003

- As the lead Technology Practice Partner, developed and integrated a new technology practice into the firm's national practice group. Participated extensively in office development, practice management, and other key firm initiatives.
- Cultivated enduring relationships and managed clients; developed existing utility clients into major firm clients, successfully brought former clients back to the firm as technology clients; and created substantial work and engagements for firm lawyers in multiple offices through existing relationships and new ones created by being part of the national group.
- Provided technology industry expertise to high profile clients in cases and corporate matters that helped to enhance the reputation of the firm's practice group.
- Served as interim general counsel for leading technology firm with \$720M in annual revenues and numerous new technology project and corporate holdings.
- Participated as member of senior leadership team, overseeing and directing all legal matters for the company's business units, including project development, sales and acquisitions of project assets and technology-related businesses, vendor contracts, litigation/arbitrations, disputes and work-outs, employment issues, regulatory and compliance matters, and special investigations.

Partner, Patent & Trademark Department (1993-1998)

- Produced successful outcomes in numerous rate cases, mergers, investigations, legislative initiatives for energy, scientific and technology products on behalf of clients. Handled state and federal regulatory matters, including, SEC, rulemaking, and state-sponsored proceedings; and legislative initiatives.
- Successfully closed numerous commercial transactions involving significant technology and energy projects, public/private financings, corporate restructurings, and sales/acquisitions of companies and projects.
- Participated in formation, development, financing, permitting, and operation of numerous companies.
- Advised on energy trading, wholesale and retail power sales agreements, scientific analysis, energy services and third-party contracts, litigation/arbitration matters, and related regulatory matters.

ALTS, MORRISSEY & SAGE, Boston, MA, **Partner** (1989-1993), **Associate** (1982-1987)

EDUCATION

BOSTON UNIVERSITY, School of Law, Boston, MA
Juris Doctor

1981

- Boston University Law Review Staff, Boston University Law Review Editorial Board

UNIVERSITY OF AUSTIN, Austin, TX
Bachelor of Arts, with honors; member, Phi Beta Kappa

1978

PROFESSIONAL AFFILIATIONS

American Intellectual Property Law Association | Boston Patent Law Association