



Sales Tracker

Product Description

Does your sales process include outreach and conversations with prospects before an order gets placed?

If you have a longer-term sales cycle and need a better way to keep track of sales leads and prospect conversations as they progress toward sales orders—take a look at how Sales Tracker for AccountMate makes it easy to do that with your existing system.

Sales Tracker for AccountMate gives your sales people an easy dashboard to work from. They can track sales activity, leads, prospects, conversations, tasks and CRM (Customer Relationship Management).

Then click a button to convert a lead into a prospect when a buyer expresses interest—or click to convert a prospect into a customer, generating quotes and orders that show up in AccountMate.

Company Profile

iSOFT Systems has offices throughout the US and in Canada. Since 1990, we have delivered thousands of modifications and provided top quality support to the AccountMate community. The goal of iSOFT Systems is to develop long-term relationships with our customers by providing professional, competent, and courteous service. We strive to increase efficiency in our customer's information systems and personnel with a commitment to honesty, integrity, and quality.

KEY FEATURES

- Runs from within AccountMate
- No need to export/import contacts and companies in and out of AccountMate or a 3rd Party system
- Allows you to track leads and prospects
- Dashboard for quick at-a-glance view of salesperson's leads, prospects, customers, and transactions
- Transaction history for previously purchased items

PRODUCT COMPATIBILITY

AccountMate SQL versions
10.2 - current

CONTACT

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PRODUCT LINKS

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