



SMART SOLUTIONS FOR DISTRIBUTED NETWORKS

Avocent Trade-In Offer Instructions

Offer Instructions:

1. Trade in your Avocent out-of-band management products* and receive a credit based on the number of ports traded in. The maximum number of ports eligible for credit per traded-in console server is 16.
2. The Opengear Product Purchases eligible in the program are the IM7200 and IM4200 products; 16, 32, and 48 port models only.

END-USER OFFER INSTRUCTIONS

To qualify for this offer, please complete the following:

1. Provide serial numbers of your trade-in equipment, model numbers, and port count
2. Provide quantities and part numbers of the Opengear products you will be purchasing. If you would like assistance determining the best solution for your environment, please contact tradein@opengear.com
3. Email this completed form to tradein@opengear.com, or fax to: (801) 606-2798
4. Upon receipt of this form, Opengear will review the details and if approved, provide you with a) a quote that reflects the Trade-in Program discount and b) an Opengear TIP# for reference on all returned products.
5. After receiving the Opengear Quote & TIP #, attach both to the correlating Purchase Order and submit it all together to get your Opengear Order started.
6. Send us your old Avocent equipment within 30 days of receiving your Opengear equipment. If Opengear does not receive the returned equipment, you will not receive the Program Credit.
 - a. Ship equipment to:

Opengear Trade-in Program, TIP# _____
630 West 9560 South, Suite A
Sandy, UT 84070

7. The approved trade-in amount will be credited to your account, or your partner's account, upon receipt and validation of trade-in products by Opengear. Pre-paid purchases will have trade-in credits refunded to payment source.
8. This offer cannot be combined with any other Opengear discount program or offer.
9. Opengear reserves the right to deny approval of Trade-in Discount.
10. This offer is only available in the United States.
11. This offer is valid until December 31, 2014.

* Please contact Opengear to discuss trade-in of other competitive Out-Of-Band Management equipment (i.e. Raritan, Cisco, Perle)



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Avocent Trade-in Application:

1. End-user information:

- a. Name: _____
- b. Title: _____
- c. Company: _____
- d. Phone: _____
- e. Email address: _____

Acceptance of the Terms of this Program as detailed in this document:

Signature of Applicant:

Applicant Name (Printed):

2. If you are working with an Opengear Partner, please provide their contact information below:

- a. Name: _____
- b. Title: _____
- c. Company: _____
- d. Phone: _____
- e. Email address: _____

