

TENANTS - GROSS RECEIPTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

November 2014

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Golf						
Gallea Golf	95,245	104,235	9.44%	1,429,877	1,468,307	2.69%
	95,245	104,235	9.44%	1,429,877	1,468,307	2.69%
Ground Handling						
GAT	0	36,305		0	334,770	
Delta Global	39,599	42,996	8.58%	444,177	522,851	17.71%
Delta Global United	79,359	123,913	56.14%	808,780	1,105,383	36.67%
Jetstream	52,147	57,958	11.14%	670,635	665,153	-0.82%
	171,105	261,172	52.64%	1,923,592	2,628,157	36.63%
Ground Trans						
K-Shuttle	34,455	57,332	66.40%	427,828	534,055	24.83%
	34,455	57,332	66.40%	427,828	534,055	24.83%
Hotel						
<i>*Hawthorne Suites was rebranded Hyatt Place in October 2013. Cambria was rebranded DoubleTree in February 2014.</i>						
Quail Run Lodge	79,285	86,775	9.45%	852,846	884,635	3.73%
Fairfield Inn	140,256	147,325	5.04%	1,597,001	1,814,385	13.61%
Hyatt Place	0	125,755		1,054,581	204,625	-80.60%
Hilton Garden Inn	253,836	278,421	9.69%	3,115,909	3,354,942	7.67%
Springhill Suites	197,297	214,495	8.72%	2,243,041	2,456,729	9.53%
Holiday Inn Express	174,102	176,115	1.16%	1,916,980	2,265,002	18.15%
Staybridge Suites	189,222	184,892	-2.29%	2,128,121	2,403,390	12.93%
Double Tree	156,213	238,709	52.81%	1,951,161	2,486,088	27.42%
Country Inn	128,379	133,445	3.95%	1,446,061	1,709,881	18.24%
Candlewood Suites	108,469	102,746	-5.28%	1,236,586	1,302,284	5.31%
Wingate Inn	142,063	134,747	-5.15%	1,514,484	1,739,337	14.85%
Towneplace Suites	127,343	137,562	8.02%	1,475,700	1,572,135	6.53%
Comfort Suites	137,148	137,894	0.54%	1,463,683	1,679,716	14.76%
Hampton Inn	255,758	256,869	0.43%	2,778,476	3,114,552	12.10%
	2,089,371	2,355,750	12.75%	24,774,630	26,987,701	8.93%
Miscellaneous						
Williamsburg Travel	23,658	27,724	17.19%	204,686	239,489	17.00%
Lamar Advertising	4,735	10,628	124.46%	53,060	80,586	51.88%
Ekta Shell Station	50,833	58,952	15.97%	604,441	668,224	10.55%
Fast Fuel	42,557	39,903	-6.24%	469,755	543,586	15.72%
	121,783	137,207	12.67%	1,331,942	1,531,885	15.01%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Parking						
Airport Parking	420,662	484,461	15.17%	4,777,542	5,458,996	14.26%
	420,662	484,461	15.17%	4,777,542	5,458,996	14.26%
Rental Car						
Avis	334,920	348,737	4.13%	4,628,825	5,295,196	14.40%
Hertz	761,678	810,718	6.44%	8,830,393	10,015,820	13.42%
Vanguard	487,625	716,062	46.85%	5,883,412	7,552,323	28.37%
Budget	310,932	362,829	16.69%	4,198,129	5,459,338	30.04%
Thrifty	178,326	216,046	21.15%	2,287,556	2,981,665	30.34%
Enterprise	413,212	423,969	2.60%	4,685,203	4,930,669	5.24%
Dollar	78,129	134,037	71.56%	987,604	1,680,855	70.20%
Payless	0	49,682		0	251,243	
	2,564,822	3,062,080	19.39%	31,501,122	38,167,109	21.16%
Restaurant						
Wendy's	105,915	102,788	-2.95%	1,246,402	1,234,692	-0.94%
Sam Snead's Tavern	196,149	212,940	8.56%	2,287,001	2,407,310	5.26%
	302,064	315,728	4.52%	3,533,403	3,642,002	3.07%
Terminal						
Flyby Vintage	1,208	0	-100.00%	16,922	6,049	-64.25%
Tapia Cigars	0	6,990		0	28,521	
Paradies	256,948	312,949	21.79%	3,048,847	3,647,106	19.62%
Piera's Salon	6,628	7,357	11.00%	84,405	86,127	2.04%
Sunglass Warehouse	29,182	23,349	-19.99%	393,955	436,512	10.80%
Flip Flop Stop	15,384	14,529	-5.56%	292,984	323,160	10.30%
Host	348,473	410,368	17.76%	3,832,056	4,655,029	21.48%
	657,823	775,542	17.90%	7,669,169	9,182,504	19.73%
Vending						
GA Lottery	21,001	28,905	37.64%	225,928	262,563	16.22%
Zoom	8,422	11,082	31.58%	83,148	104,731	25.96%
Amusement Services	760	0	-100.00%	9,474	5,997	-36.70%
Willies Shoeshine	732	1,317	79.92%	8,796	12,175	38.42%
	30,915	41,304	33.61%	327,346	385,466	17.75%
TOTAL GROSS RECEIPTS	6,488,245	7,594,811	17.05%	77,696,451	89,986,182	15.82%

TENANTS - PAYMENTS

SAVANNAH / HILTON HEAD INTERNATIONAL AIRPORT

November 2014

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
Golf						
Gallea Golf	3,787	4,051	6.97%	56,917	58,320	2.46%
	3,787	4,051	6.97%	56,917	58,320	2.46%
Ground Handling						
GAT	0	1,089		0	10,043	
Delta Global	1,188	1,290	8.59%	13,325	15,685	17.71%
Delta Global United	2,381	3,717	56.11%	24,236	33,160	36.82%
Jetstream	1,564	1,739	11.19%	20,992	19,954	-4.94%
	5,133	7,835	52.64%	58,553	78,842	34.65%
Ground Trans						
K-Shuttle	1,202	1,162	-3.33%	16,540	19,546	18.17%
	1,202	1,162	-3.33%	16,540	19,546	18.17%
Hotel						
Quail Run Lodge	3,885	4,252	9.45%	41,790	45,306	8.41%
Fairfield Inn	6,873	7,219	5.03%	78,254	88,905	13.61%
Hyatt Place	0	6,162		51,674	10,027	-80.60%
Hilton Garden Inn	9,138	11,694	27.97%	112,172	127,563	13.72%
Springhill Suites	9,668	10,510	8.71%	109,910	120,392	9.54%
Holiday Inn Express	8,531	8,630	1.16%	93,933	110,985	18.15%
Staybridge Suites	9,272	9,060	-2.29%	104,277	117,767	12.94%
Double Tree	7,654	11,697	52.82%	95,605	111,818	16.96%
Country Inn	6,291	6,539	3.94%	70,857	83,769	18.22%
Candlewood Suites	5,315	5,035	-5.27%	60,592	63,813	5.32%
Wingate Inn	6,961	6,603	-5.14%	74,209	85,229	14.85%
Towneplace Suites	6,240	6,741	8.03%	72,310	77,036	6.54%
Comfort Suites	6,720	6,757	0.55%	71,720	82,306	14.76%
Hampton Inn	12,532	12,587	0.44%	136,145	152,614	12.10%
	99,080	113,486	14.54%	1,173,448	1,277,530	8.87%
Miscellaneous						
Williamsburg Travel	2,366	2,772	17.16%	20,470	23,948	16.99%
Lamar Advertising	1,877	4,200	123.76%	25,949	34,243	31.96%
Ekta Shell Station	2,491	2,889	15.98%	29,619	32,851	10.91%
Fast Fuel	2,085	1,955	-6.24%	23,017	26,635	15.72%
	8,819	11,816	33.98%	99,055	117,677	18.80%
Parking						
Airport Parking	420,662	484,461	15.17%	4,777,542	5,458,996	14.26%

Tenant	Previous Year Mo.	Current Year Mo.	Variance Month	Previous Year YTD	Current Year YTD	Variance YTD
	420,662	484,461	15.17%	4,777,542	5,458,996	14.26%
Rental Car						
Avis	30,980	32,258	4.13%	428,166	489,806	14.40%
Hertz	70,455	74,991	6.44%	816,813	926,463	13.42%
Vanguard	45,105	66,236	46.85%	544,215	698,589	28.37%
Budget	28,761	33,562	16.69%	388,327	504,988	30.04%
Thrifty	16,495	19,984	21.15%	211,598	276,103	30.48%
Enterprise	38,222	39,217	2.60%	433,381	456,089	5.24%
Dollar	7,227	12,398	71.55%	91,353	155,479	70.20%
Payless	0	4,596		0	23,240	
	237,245	283,242	19.39%	2,913,853	3,530,757	21.17%
Restaurant						
Wendy's	4,660	5,037	8.09%	51,389	56,470	9.89%
Sam Snead's Tavern	8,140	8,837	8.56%	94,910	99,904	5.26%
	12,800	13,874	8.39%	146,299	156,374	6.89%
Terminal						
Flyby Vintage	121	0	-100.00%	1,692	605	-64.24%
Tapia Cigars	0	699		0	2,852	
Paradies	38,542	46,942	21.79%	461,395	547,067	18.57%
Piera's Salon	663	736	11.01%	8,439	8,612	2.05%
Sunglass Warehouse	2,918	2,335	-19.98%	39,396	43,651	10.80%
Flip Flop Stop	1,538	1,453	-5.53%	29,296	32,315	10.31%
Host	35,446	42,360	19.51%	388,154	478,805	23.35%
	79,228	94,525	19.31%	928,372	1,113,907	19.98%
Vending						
GA Lottery	1,260	1,734	37.62%	13,555	15,755	16.23%
Zoom	590	776	31.53%	5,821	7,331	25.94%
Amusement Services	304	0	-100.00%	3,790	2,399	-36.70%
Willies Shoeshine	0	0		0	0	
	2,154	2,510	16.53%	23,166	25,485	10.01%
TOTAL TENANT PAYMENTS	870,110	1,016,962	16.88%	10,193,745	11,837,434	16.12%