



Webinar Brief Template

Webinar Name: _____

| Goal | Budget | KPI | Target audience |
|---------------------|--------------|-------------------|------------------------------|
| Registrations _____ | \$xxxx _____ | CPR: _____ | Who is your target audience? |
| Attendees _____ | | CPA _____ | _____ |
| Leads _____ | | (attended): _____ | _____ |

| Webinar planned date | Dry runs dates | Media + social campaign launch date for registrations |
|----------------------|----------------|---|
| _____ | _____ | _____ |

| Webinar theme | Webinar description | Webinar structure - 30 min webinar | Q&A session |
|---------------|---------------------|------------------------------------|-------------|
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |

| Emails text - invitation, reminders and follow up | Ad text messages |
|---|------------------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

| Tools | Leads process (tracking) | Key points | Owners |
|-------|--------------------------|------------|--------|
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |