

SENIOR SALES ACCOUNT MANAGER
and
JUNIOR SALES ACCOUNT MANAGER

SGEF AT A GLANCE

SGEF is part of Societe Generale, one of the leading European financial services groups, which combines financial strength and proven expertise in innovation with a strategy of sustainable growth, aiming to be the trusted partner for its clients, and committed to the positive transformations of the world.

With the widest geographical market coverage, SGEF supports the development of its partners and customers building on its expertise in four sectors: Transport, Industrial Equipment, Technology, Healthcare & Green Energy.

In 2020, SGEF reaffirmed its leading position and was awarded by the industry (#1 in Asset Finance 50 ranking**).

SGEF VISION ENABLES US TO DRIVE BUSINESS

For our clients, partners and employees, we want to be:

- A leading provider of innovative and flexible solutions to finance and manage equipment;
- A digital and customer-centric organization, committed to deliver an excellent experience to vendors, partners and clients across countries.
- A Great Place To Work driven by simplicity, agility and sustainability.

THE FUTURE IS YOU

For our Budapest office (Westend Office Building) we are looking for a

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MAIN GOALS:

- Adapting, planning and implementing the global professional sales strategy into local actions
- Identifying market segments and target opportunities mainly CSR and Green business segments
- Contributing to country sales plan throughout value-based selling based on relationship and trust
- Analyzing and understanding relevant market (business of vendors/partners, dealers and end-users)
- Identifying and pursuing opportunities with end users
- Managing a portfolio of end users

YOUR QUALIFICATION:

- University degree
- Understanding of vendor financing, vendor approach

- Experience in leasing or SME/CORPORATE bank industry
- Strong deal execution, communication and analytical skills, hunter skill
- Fluent Hungarian and English – German would be a plus
- Driving license

OUR OFFER:

- Highly supportive structure both on a global and local level
- Competitive salary and employee benefits (e.g. home office)
- Opportunity to be part of an international company which aims to become the market leader in the CSR equipment finance segments
- To be a member of a growing team with opportunities for further personal development
- Very open, friendly and results driven environment

Please send your application: csaba.balazs@sgef.hu