

WAYS TO EARN - SELLING

PERSONAL SALES COMMISSION & BONUSES

PERSONAL SALES COMMISSION

As an Ambassador, you can earn a Personal Sales Commission of 15%-25% on the CV of all your personal orders and customer purchases. Inactive Ambassadors earn 15%. Every Ambassador can earn this regardless of title or experience. You are able to earn as much as you want by simply selling our wine selections and products to other wine enthusiasts.

INACTIVE AMBASSADOR
PERSONAL SALES COMMISSION
(less than 250 PV or more per month)

15%

ACTIVE AMBASSADOR
PERSONAL SALES COMMISSION
(250 PV or more per month)

25%

PERSONAL SALES BONUS

When you have at least 3,000 PV in the month, you will earn a Personal Sales Bonus in addition to your Personal Sales Commission. The percentage you earn is based on your monthly PV and is paid based on the total CV of each purchase. This allows you to earn up to 35% of your personal sales.

3,000 PV +3%

28%

5,000 PV +5%

30%

7,500 PV +7%

32%

10,000 PV +10%

35%

EXAMPLE

If your average wine tasting results in \$750 in sales and you have 4 in a month, you would have 3,000 PV.*

Commissionable Volume is 75% of Personal Volume. In this case, 75% of 3,000 PV equals 2,250 CV.

Because you are active, you earn 25% in Sales Commissions, plus 3% for reaching 3,000 PV in the month equaling 28%

28% of 2,250 CV equals a total of \$630 personal commissions in the month.



* this is an example of potential earnings not a promise of income

BOISSET AMBASSADOR COMPENSATION PLAN SUMMARY (MONTHLY REQUIREMENTS)

TITLES ABREVIATIONS QUALIFICATIONS	AMBASSADOR AMB PURCHASE A STARTER KIT	ASSOCIATE AMBASSADOR AA ACTIVE (250 PV) 1 ACTIVE LEG	SENIOR AMBASSADOR SA ACTIVE (250 PV) 2 ACTIVE LEGS 1,500 OV	DIRECTOR DIR 400 PV 3 ACTIVE LEGS 3,500 OV	SENIOR DIRECTOR SDIR 600 PV 4 ACTIVE LEGS 7,000 OV	EXECUTIVE DIRECTOR EDIR 600 PV 4 ACTIVE LEGS (1 SD OR HIGHER LEG) 15,000 OV	SENIOR EXECUTIVE DIRECTOR SED 600 PV 4 ACTIVE LEGS (2 SD OR HIGHER LEGS) 40,000 OV	MANAGING DIRECTOR MDIR 600 PV 4 ACTIVE LEGS (2 SD + 1 ED OR HIGHER LEGS) 100,000 OV
PERSONAL SALES COMMISSION	ACTIVE AMBASSADORS (ACTIVE WITH 250 PV): 25% // INACTIVE AMBASSADORS 15%							
PERSONAL SALES BONUSES		WITH 3,000 PV: 3% // WITH 5,000 PV: 5% // WITH 7,500 PV: 7% // WITH 10,000 PV: 10%						
ONBOARDING BONUS		5% DURING A NEWLY RECRUITED AMBASSADOR'S FIRST 90 DAYS						
LEVEL 1 BONUS		3%	5%	7%	8%	8%	8%	8%
LEVEL 2 BONUS			3%	4%	5%	5%	5%	5%
TEAM BUILDING BONUS				\$35	\$75	\$125	\$250	\$500
GENERATION 1 BONUS						2%	3%	3%
GENERATION 2 BONUS							2%	3%
GENERATION 3 BONUS								2%

Boisset Collection reserves the right to implement changes as needed for the benefit of the field and the Home Office. Every effort will be made to give 30 days advance notice of changes. There are no guarantees regarding income, and the success or failure of each Ambassador, like any other business, depends upon each Ambassadors' own skills and personal effort.