

CAPABILITY STATEMENT

Advisors for Executive Level Decisions in the Mining and Resource Industries

Enable Advisors work with CEOs, Senior Executives and Management in the mining, gas and related infrastructure industries on getting those difficult projects happening, providing insight and focus, representing CEO and Owner interests, and maturing investment opportunities.

Enable Advisors have personal Senior Executive experience that allows us to provide advice and direction that is actionable and realistic. Our clients range from divisions of multinational companies to private equity start-ups. We are able to adapt our services to the type of assignment our broad range of clients are seeking.

We work by applying our experience and knowledge to your business issues in a systematic way. Our approach is getting the right work done the right way to deliver results.

Our services include:

Providing advice through executive enquiry on the real causes of variances

- Strong diagnostics with clear process to understand key drivers and critical issues
- Insight and focus
- Analysis to demonstrate criticality and materiality

Representing Owners and CEOs

- Leading cross business and multi-disciplinary teams
- Representing Owner's interests with stakeholders
- Managing gas, coal and mineral projects and related infrastructure development
- Managing all work-streams to deliver objectives and progress at the required rate

Developing real strategic alternatives

- Developing real strategic alternatives and pathways
- Proactive opportunity identification
- Translating high level ambition into meaningful actions with a high probability of success
- Operationalising strategy

SELECTED LIST OF ASSIGNMENTS

ON DEMAND CXO

- Experienced and capable CXO level executives to work part-time or on an interim basis in the resources, infrastructure and mining services industries

Roles provided have included: CEO for a mining and infrastructure services company, Project Director / CEO for a greenfield port development, Technical Services Manager for a surface mine, Project Manager for concept to feasibility studies, optimisation studies and infrastructure developments, Operations Readiness Manager and Completions Manager for port development and Senior Business Analyst for infrastructure and services companies

ADVISORY

Asset Assessments

- Strategic assessment of the prospectivity and development potential of gas and coal assets for resource companies, end users, infrastructure providers and government entities
- Strategic assessment of the development potential of metalliferous assets for a government entity
- Detailed assessments of source mines (coal and iron ore) for government and private entities to support development and funding proposals for port developments
- Detailed assessments of exploration properties and mines for development and acquisition proposals for investors and resource companies
- Reviews of Australian coal tenures to identify opportunities that align with corporate strategy for a new entrant

Acquisitions & Divestments

- Provide input to independent asset valuations on key cost, value and risk drivers
- Identify and direct preparation work to position assets for divestment
- Advice on strategy and tactics for acquisition targets
- Lead mining company executives through strategy development process. Provide fact base and analytical support for options and outcomes
- Develop and participate in investment strategy for a mid-sized international energy company including review and positioning of assets for M&A and strategic coal sourcing
- Provide technical due diligence advice for a multiple asset purchase process for a mid-sized international energy company
- Vendor due diligence to identify value proposition and pathway to market for a large coal asset for a resource company
- Detailed assessment and positioning of exploration tenements for divestment

Projects/Consulting

- Secure government mandate, develop shareholder agreements, access policy, project financing and project development for a large coal industry consortium seeking to develop a greenfield export terminal
- Lead a multi discipline team to complete a first principle strategic review of a large export coal mine for a global mining company
- Lead concept and feasibility studies for the development of new and brownfield mining, gas and other project opportunities for large and mid-sized mining companies
- Develop strategy and deliver alternatives for coal transport and logistics solutions for planned expansion projects for a mining company
- Development and progression of capacity planning and capacity management in a mine / rail / terminal / port logistics chain for a port operator
- Develop and implement a budget and business planning system in a mining business of a global resources company
- Develop and implement the operations strategy for a large greenfield infrastructure port project through to handover to operations

Operations

- Provide executive input to lead a fast paced review to identify opportunities to increase production at a large export mine
- Lead successful deployment of operational capability for a genuine greenfield site
- Develop the operating model for a brownfield expansion of a large mining complex for a global resources company
- Provide direction and advice for a clean sheet review of mining operations for a global mining company
- Develop a “turn around” alternate Life of Mine Plan and strategy for a large export coal mine
- Lead a multi discipline team to complete a first principle strategic review of a large export coal mine for a global resources company
- Lead the negotiation of a major long term operations management contract for a port owner
- Complete a zero based review of exploration and geological function for a large mining company and prepare an implementation plan to significantly improve performance
- Lead project completions team through technical and commercial completion for a port owner

ANALYTICS

- Data analytics to establish key information on demand drivers for a mining and infrastructure services company
- Data analytics to provide a new infrastructure company with key performance metrics