WeSuite
growing business strong

WeEstimate

Estimating, Sales & Proposal Management Software

WeEstimate, by WeSuite, is the leading edge contact, estimating, proposal and sales management software in the industry today. Intuitive and easy to use, immediate ROI and empowering for your team!

Create and manage sales proposals from your dashboard. Centralized contact management, quick, easy and accurate quoting from simple estimates to complex quotations. Produce professional sales proposal and contract documents. Have complete visibility of your sales team. Sales reporting, forecasting and priorities at your fingertips!

Save administrative time and money! Increase the volume of proposals sent. Sending consistent, professional and accurate proposals is as easy as "dragging and dropping" project equipment, labor and service items into proposal folders, selecting the desired proposal pages and printing or emailing the finished proposal to your customers! It's that simple.

Sales people see project profitability and know that they have met company targets. User threshold settings prevent proposals being sent below approved profit levels. Add labor directly to each quote or use labor associated to the parts database. Break out proposals as needed by you and your customers.

See the sales status of every proposal, what is waiting to be sent, what is in negotiation, what is ready to close! Data by region, office and sales individual for new business, RMR sales, 30-60-90 day forecasting, customer and market information, sales types, time to close, next actions and so much more.

WeEstimate, by WeSuite, create a solid sales foundation and *grow your business strong*.

Product Features:

- Single source data management
- Consistent, professional proposals every time
- Archive records automatically created & saved
- Microsoft SQL Server technologies

WeEstimate:

- Promotes higher margin sales
- Manage labor hours & rates
- Automated parts & pricing updates
- Sales Stage Tracking
- Individual User Thresholds
- Sharing of Proposals
- Pre-Sales Engineering
- Contact Management
- Detailed Proposal Breakouts
- Labor per Part
- Labor Hours per Labor Type
- Parts Only Sales
- Subcontractor Pricing Management
- GMP & Net Profit Calculations
- Discount from MSRP
- Add-On Modules:
  - Automated Approvals
  - Chargeable Items
  - RMR
  - RCM
  - Commission Managemen System
  - GSA/Contract Pricing
  - Test & Inspection
  - ERP Integration
- License Models:
  - *For Small Business*
  - Professional
  - Enterprise

Related:

- WeOpportunity – lead tracking & opportunity management

PSA SECURITY NETWORK

Schedule a demo to learn more!
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