

## Pricing Proposal Template

Below are the items that should be included in the pricing proposal for SARAA's Flight Information Display System project.

***\* Please refer to the documents "Monitor Types, Counts and Descriptions" for information about how many and where the monitors will be located. Monitor counts are highlighted and underlined in each section – please use those for your price quotations.***

### PROPOSAL FORMAT

#### Section 1: Specifications and Integration Overview

In this section, Respondent will describe the items and activities used in each area listed. Please provide as much detail as possible.

1. Software – what software titles and versions will be used in the new system and how will it be installed. Include the licensing model for servers and DDCs/monitors and any other software related work. Also include any third party software and licensing that will be required.
2. Hardware – what hardware will be used to replace the existing monitors, LEDs and other devices. Make sure to include sizes of monitors and types of mounting systems to be used in each location.
3. Electrical/Low Voltage – any work to be done related to electrical and low voltage additions or modifications.
4. Removal/Repair/Disposal – work to be done related to the following...
  - a. Removing public monitor enclosures
  - b. Removing gate monitor enclosures
  - c. Removing existing ticket counter monitor enclosures
  - d. Removing any other devices that the airport will not need
  - e. Repair/restoration to be done at each of the above locations
  - f. Disposal of all items described above
5. Support – support options and recommendations. Include all options available to SARAA after the system is complete.

## Section 2: Pricing Overview

In this section, Respondent will provide an ITEMIZED cost of anything related to each area listed.

1. Software – itemize any and all software costs. This includes, but isn't limited to, server and client software, both vendor specific and third party. Software licensing, both vendor specific and third party.
2. Hardware – itemize any and all hardware costs. This includes, but isn't limited to, flat panel monitors, PCs, input devices, and mounting hardware. ANY hardware related to the project should be included in this section.
3. Electrical/Low Voltage – itemize any and all electrical and low voltage costs. This includes, but isn't limited to, adding new or modifying existing electrical and low voltage items.
4. Removal/Repair/Disposal – itemize any and all costs associated with construction and repair items. This includes, but isn't limited to...
  - a. Removing public monitor enclosures
  - b. Removing gate monitor enclosures
  - c. Removing existing ticket counter monitor enclosures
  - d. Removing any other devices that the airport will not need
  - e. Repair/restoration to be done at each of the above locations
  - f. Disposal of all items described above
5. Labor – if applicable, itemize any and all costs associated with labor
6. Support – itemize any and all costs associated with recommended support agreements. SARAA requires a minimum of 3 years support but prefers a 5 year agreement if possible.

## Section 3: Updated Project Timeline

In this section, Respondent will provide an updated timeline to complete the project.