

SILVERLINE NAVIGATOR

As your business grows and evolves, your Salesforce instance needs to do the same. It is easy to navigate off course after your implementation and get lost in endless potential possibilities.

Let Silverline help you maximize your budget and help your end users get the most out of Salesforce by leveraging the skills of our client services team. Join us and navigate to the next level of Salesforce success together!



STEP 1:

Initiation

Through a Health Check, Silverline will assess the potential capabilities and functionality that would improve your Salesforce Org. This first step focuses on laying the groundwork for overall success for both your business team and the Silverline team.



STEP 2:

Planning

The teams prioritize solution features based on the value they bring back to your business and map out a timeline.



STEP 3:

Building

We'll build on what you currently have and make solution enhancements. Silverline does the heavy lifting for you.



STEP 4:

Testing and Client Review

We'll need to make sure what has been developed is working flawlessly, and make sure it addresses the needs that were initially laid out to align with your goals.



STEP 5:

Deployment

You're ready to bring it back to your business and drive adoption with exciting new features and functionality.



STEP 6:

Continue

Congratulations! You're realizing the true value of Salesforce. We're here for you as a dedicated partner to keep taking you to the next level. Keep on enhancing!



Contact us at <http://bit.ly/Navig8r>

It's time for you to take your Salesforce instance to the next level to realize the full value of your investment. Contact us today to schedule a Health Check to expand your Salesforce capabilities with continuous enhancements.



SILVERLINE

Shaping Cloud Solutions

1 IDC White Paper (2016). The Salesforce Economy: Enabling 1.9 Million New Jobs and \$389 Billion in New Revenue Over the Next Five Years. Accessed from: <http://www.salesforce.com/assets/pdf/misc/IDC-salesforce-economy-study-2016.pdf>.

2 State of the Connected Customer (2nd Edition, 2018). Accessed from: https://c1.sfdcstatic.com/content/dam/web/en_us/www/documents/e-books/state-of-the-connected-customer-report-second-edition2018.pdf