

Sales Proposal







Jerry Matheson
Option 1 EWF
1240 Ulrich Rd
Tomball, TX 77375

Quote No. SP77981-2
Customer No. C018255
Document Date 05/05/2021
Expiration Date 07/04/2021

Sales Representative Jose Fontanillas
E-Mail JosFon@Kompan.com
Phone No. 787-402-8190 / 800-426-9788

Bill-to Name City of Tomball

Project Name US163575 Jerry Matheson Park

| No. | Description | Qty Unit | Net Price |
|--|---|----------|-----------|
| | Texas Buyboard Contract #592-19 | | |
| | 2-5 EQUIPMENT | | |
| M17601-12P  | FAIRY TALE SEESAW,IG IG60 | 1 Pieces | 5,272.20 |
| MOM-CUSTOM  | MOM-CUSTOM Cow Rocker, IG 161046 | 1 Pieces | 2,253.30 |
| M17201-12P  | HORSE, Black,IG IG60 | 1 Pieces | 591.60 |
| PCM105-0601  | HORSE SPRINGER, Brown,IG IG60 | 1 Pieces | 730.80 |
| NRO604-0611  | THEATRE STAGE, Brown, IG IG60, BROWN | 1 Pieces | 5,315.70 |
| NRO612-1001  | PLAY PANEL1 MUSIC ROBINIA POSTS WOOD IN-GROUND | 1 Pieces | 1,713.90 |

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| <u>M19101-3517P</u> | TODDLER SPICA,IG IG70, w/Controlled Access w/Controlled Access  | 1 Pieces | 1,418.10 |
| <u>NRO2007-1011</u> | DBL TOWER W/ DBL SLIDE, Brown, IG IG100, Brown  | 1 Pieces | 23,472.60 |
| <u>NRO528-1011</u> | OASIS SAND HOUSE W/DESK & CRANE IG100, & CRANE, Brown Brown, IG  | 1 Pieces | 19,113.90 |
| <u>M52670-3417P</u> | RAILWAY CARRIAGE,IG IG60  | 1 Pieces | 11,536.20 |
| <u>M52570-3417P</u> | STEAM ENGINE,IG IG60  | 1 Pieces | 10,474.80 |
| <u>M21101-3417P</u> | AGE APPROPRIATE SIGN,IG IG 2-5 Years 2-5 Years, IG 60 cm  5-12 EQUIPMENT | 1 Pieces | 391.50 |

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| COR314421-1206  | SMALL TWO MAST SPACENET, Black, IG IG110, BLACK | 1 Pieces | 42,664.80 |
| NRO106-1013  | SEESAW FOR 4, Brown,IG IG100 | 1 Pieces | 2,392.50 |
| NRO1025-1011  | MEGA DECK PLAY TOWER, Brown, IG IG100, Brown | 1 Pieces | 28,196.70 |
| NRO2008-1011  | THE WITCH'S TOWER, Brown,IG IG100 | 1 Pieces | 38,436.60 |
| NRO820-0613  | WATER LILY BALANCE 5 PCS, Brown, IG IG60, Brown | 2 Pieces | 2,053.20 |
| NRO822-0613  | BALANCE WATERLILIE POST Brown, IG US | 3 Pieces | 809.10 |

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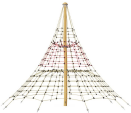



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| NRO2009-1011  | DBL TOWER W/ SPIDER NET & BRIDGE IG100, & BRIDGE, Brown Brown, IG | 1 Pieces | 26,813.40 |
| ELE400024-3717GR  | SPINNER BOWL, Green, IG IG90 | 2 Pieces | 2,262.00 |
| NRO834-1011  | TREE CLIMBER, Brown, IG IG100 | 1 Pieces | 17,008.50 |
| BLX410301-3717  | BLOQX 3, Orange/Blue, IG IG90 | 1 Pieces | 16,956.30 |
| NRO816-1013  | 6 SIDED CLIMBING STRUCTURE, Brown, IG IG100, Brown | 1 Pieces | 12,963.00 |
| NRO884-1011  | TURBO CHALLENGE, Brown, IG IG100 | 1 Pieces | 7,360.20 |

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| NRO-CUSTOM  | NRO-CUSTOM Overhead Ladder, Brown, IG 896933 | 1 Pieces | 3,801.90 |
| NRO883-1011  | DBL CABLEWAY ROBINIA FLAT, Brown, IG IG100, SURROUND BROWN+MI026X2 | 1 Pieces | 15,381.60 |
| MI026 NRO852-1011  | CABLE WAY PULLER PARCOUR 002, Brown,IG IG100 | 1 Pieces 1 Pieces | 539.40 6,968.70 |
| NRO120-0911  | CAROUSEL WITH SEATS Brown, IG IG90 | 1 Pieces | 6,211.80 |
| NRO-CUSTOM  | Parkour 5, Brown, IG 893195 Custom - 893195 | 1 Pieces | 18,043.80 |
| M21102-3417P  | AGE APPROPRIATE SIGN, IG IG, 5-12 Years 5-12 Years, IG 60 cm SWINGS | 1 Pieces | 391.50 |

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| No. | Description | Qty Unit | Net Price |
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| <u>NRO924-CUSTOM</u> | NRO924 2 bay, 2 infant, 1 belt, 1 open for ADA. 2020-10-07 KELAND 20094416 Brown, IG - Custom 20094416 | 1 Pieces | 4,637.10 |
|  | | | |
| US-ADA-SWING SEAT2-5 | Made-For-Me Seat, 8' beam, 2-5 YR ADA Acc(2-5) Yellow/SS Chains | 1 Pieces | 765.60 |
| NRO-CUSTOM | NRO-CUSTOM 4 bay, 4 belt, 2 basket, brown, IG 894979 Custom - 894979 | 1 Pieces | 10,892.40 |
|  | | | |
| <u>NRO915-CUSTOM</u> | Cocowave Pendulum Swing, Brown, IG 2020-10-06 KELAND 20094294 Custom - 20094294 | 1 Pieces | 9,813.60 |
|  | | | |
| US ROBINIA SERVICE | | | |
| FREIGHT | Freight from KOMPAN Inc | 1 Pieces | 18,282.79 |
| INSTALL SPECIAL | Install of Kompan equip. Includes offloading. | 1 Pieces | 153,600.00 |
| INSTALL SPECIAL | Grading of site to slope towards drainage ditch. Reusing material on site with no offsite disposal. | 1 Pieces | 17,723.08 |
| INSTALL SPECIAL | Provide & install up to 567 LF of drainage to daylight at the ditch by tree line. Includes excavating the trench, 4" perforated PVC pipe, aggregate, and filter fabric. | 1 Pieces | 18,841.84 |

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| No. | Description | Qty Unit | Net Price |
|---------------------|---|-----------------|-----------|
| INSTALL SPECIAL | Provide & install stone dust pathway at up to 296 LF per site plan. | 1 Pieces | 13,115.08 |
| US-TFG-TXCE-14-01 | EWFF&FF/CFH 14'/12"comp. EWFF+1 LAYER OF FF/CFH 14' | 27,763 Sq. Feet | 34,551.05 |
| US-TFG-FREIGHT | Freight for EWF Surfacing | 1 Pieces | 7,040.00 |
| INSTALL SPECIAL | Install 27763 SF of EWF & FF at up to 12" thickness. | 1 Pieces | 24,599.64 |
| US-APS-BORDER12 | 12" border w/spike-black | 235 Pieces | 6,843.20 |
| US-APS-ADA-HALFRAMP | ADA Half Ramp System | 4 Pieces | 1,765.40 |
| US-APS-SWINGMAT | 3' x 5' x 2" Wear Mat - Black | 3 Pieces | 462.00 |
| US-APS-SLIDEMAT | 40" x 40" x 1.5" Wear Mat | 13 Pieces | 1,277.64 |
| EXTRA SALES FREIGHT | Freight for borders and ramps | 1 Pieces | 1,800.00 |

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| No. | Description | Qty Unit | Unit Price | Discount % | Net Price |
|-----------------|--|----------|-------------|------------|-----------|
| INSTALL SPECIAL | Install 235 12" borders, 4 ADA half ramps, and up to 16 swing/slide wear mats. | 1 Pieces | 4,384.61538 | 4.00 | 4,209.24 |

Please allow 13-15 weeks for product delivery upon order placement

Please provide us with a copy of your tax exempt certificate if applicable.

Customer is responsible for removal of existing play equipment including footers, EWF, and borders.

City will be responsible for rerouting or repairing irrigation if needed.

Kompan is not responsible for repairing any landscape that may be damaged during install.

| Description | Qty | Retail Price | Discount | Net Price |
|-------------------------|-----|--------------|-----------|-------------------|
| No. of Products | 294 | | | |
| Subtotal - Products | | 422,461.69 | 54,465.15 | 367,996.54 |
| Subtotal - Installation | | 285,168.77 | 11,488.84 | 273,679.93 |
| Subtotal - Freight | | 18,282.79 | | 18,282.79 |
| Total USD | | | | 661,759.26 |

Payment Terms 50% Prepayment, 50% Net 30 days

Installation Site Address

Jerry Matheson
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1240 Ulrich Rd
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Phone No. 281-351-5484



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Applicable sales tax will be added unless a valid tax exemption certificate is provided. This amount is only an estimate of your tax liability.

Your acceptance of this proposal constitutes a valid order request and includes acceptance of terms and conditions contained within the Master Agreement, which is hereby acknowledged.

Acceptance of this proposal from KOMPAN is acknowledged by issuance of an order confirmation by an authorized KOMPAN representative.

Prices in this quotation are good until expiration date, shown in the top of this document. After that date, this proposal may be withdrawn.

KOMPAN Products are "Buy American" qualified, and compliant with the Buy American Act of 1933 and the "Buy American" provision of ARRA of 2009.

KOMPAN Authorized Signature:

Accepted By (signature): _____

Accepted By (please print): _____

Date: _____

General Assumptions

- Pricing is based on all equipment being direct delivery to the project address identified in KOMPANs Sales Proposal (SP).
- Placement of order into fabrication is contingent with deposit being received by KOMPAN as agreed to during the pricing phase.
- If cost proposal is to be considered as Tax-Exempt a current tax exemption form must be provided or on file at KOMPAN main office.
- Customer shall provide a lay down area for deliveries of materials within proximity of final installation site. Site access must be clear and unobstructed with at least ten (10') foot wide access to allow delivery of materials. Any size restrictions contributing to additional handling or downsizing of deliver trucks shall be addressed as a change of conditions and will be invoiced as additional costs to the customer.
- Installation site must be level to no more than one (1") inch in then (10') feet slope or change in elevation over the full length and width of the playground area.
- Price assumes NO overhead obstructions within thirteen feet, six inches (13'-6") or lower and NO underground utilities or obstructions within the playground footprint.
- Soils are to be suitable for the installation of all playground equipment and surfacing and compacted to 95% compaction prior to installation crews arriving on-site.
- All underground utilities, boulders, rock ledge or other obstructions not visible without subsurface investigation shall be considered "unforeseen conditions", all costs shall be invoiced to the customer as a change order to the contract.
- All spoils generated during the excavation of footings shall be disposed of on site at no cost to KOMPAN.
- Customer to provide at no additional costs a 120 V (15 amp) power source and standard hose bib connection for water supply within one hundred (100') feet from work site.
- Customer shall have removed all existing equipment or obstacles from playground area prior to the arrival of the installation crews.
- Time is of the essence in the installation of all materials delivered to project site. KOMPAN shall have delivered all equipment and materials as scheduled to project site. If delays to the installation schedule accrue outside KOMPANs control equipment shall be delivered to project site as scheduled and equipment and materials invoiced at the time of delivery. Unless additional storage arrangements are made in writing between Customer and KOMPAN, additional costs may apply. Unloading of equipment and materials shall be performed by the installation crews at the time of installation. If site is not ready for installation by cause outside of KOMPAN, it will be the responsibility of the Customer to off load and store equipment and materials at the project site. KOMPAN shall not be held liable for offloading costs, storage fees or equipment damage.

- If site requires installation of a drainage system within the proposed playground area, playground equipment footing shall be installed prior to the installation of the drainage system and playground footing locations shall take precedence over drainage system requirements.
- Site layout and dimensions shall be based of KOMPAN's 2D drawing or CAD drawings. Customer to provide site "benchmark" to be used for layout and final elevation calculations.
- Unless otherwise noted on KOMPAN's SP, proposal assumes that there are no Prevailing Wages requirement on the project.
- Any additional costs which maybe incurred during installation shall be negotiated between Customer and KOMPAN in writing prior to the start of additional work. If written approval is not received during the time the installation crews are on-site, additional mobilization costs will apply.

Exclusions (Unless Explicitly Stated in KOMPAN Sales Proposal)

- Stamped engineered drawings/calculations or costs to secure permits are not included, if required these costs will be added as a change order payable to Kompan.
- Demolition and off-site disposal of any existing equipment or site amenities.
- Any sitework, including but not limited to grading, excavation outside playground equipment footing and soils compaction and testing.
- Concrete work outside of play equipment footing requirements.
- Relocation of any existing equipment.
- Any required drainage system for playground area.
- Third party testing of materials and playground installation.
- Site landscaping or trimming of vegetation encroaching within the play equipment and safety zones
- Play area surfacing and base materials if not noted in KOMPAN proposal.
- Installation of Poured in Place surfacing does not include the use of aliphatic binder, solid or custom colors.
- Site security during Poured in Place surfacing cure time and any vandalism which may accrue during surfacing cure time.
- Borders for play area surfacing containment
- Any required retaining walls for proposed play area.
- Site storage for equipment.
- Site safety fencing beyond standard four (4') foot orange construction fencing
- Utilities site location services and/or relocation of any underground utilities
- On site dumpster for disposal of shipping containers and general construction debris