

Great Lakes Community Action Partnership Consolidated Corporate Budget For the period FY2021

- The 2021 consolidated budget projects a \$245k gain. Overall funding has increased by 27.1% from \$43.9 million in FY20, to \$55.8 million projected for FY21. The largest area of increase is \$6.8 million within Child Development, while the Adult Services budget projects a \$2.4 million increase. We will continue to update the budget during the year as new programs are approved by the Board.
- Revenue and expense projections were completed for 329 programs, subprograms, and corporate funds, up from 266 last year. Wages, fringe, and non-personnel expenses were assigned and allocated to the various funds to meet the revenue and program requirements of each award. Staffing has been adjusted to meet the changes in the various program areas throughout the last year.
- Corporate funds are projected to earn \$11k during FY21, not including a GAP depreciation loss of \$121k. About \$24k will be used for lobbying during the year.
- Head Start funding increased significantly over the last year and is the source of the \$6.8 million funding increase within the Child Development Department. Most of this is for the new Migrant Head Start program. Head Start funding represents 50.2% of the overall budget.
- Funding for Youth services increased \$134k with increased funding for the Youth Build program. Adult services saw a \$2.4 million increase in funding with the increased demand in housing needs and support.
- The Community Development Department funding is up \$245k. The increase was primarily from the RCAP program offsetting decreases within the International programs. Community Development is projecting \$114k in gains from various fee-for-service efforts.
- Funding for Senior programs appears to have a \$33k decrease in funding. Actually, funding increased by \$326k when the Senior Center renovations are excluded. The renovations were delayed from last year and have been rescheduled for this winter.
- Housing and Energy is projecting a \$351k increase across various programs. The Department is also projecting \$236k in gains from various fee-for-service efforts.
- The attached budget reflects the consolidated efforts of program and fiscal staff. The FY2021 budgets were created by a budget committee comprised of accounting staff (Dave Kipplen, Lou Ann Maraldo, and Andrea Draper) and program staff (Angela Miller, Ashley Gamble, Chris Laurer, Jamie Munoz, Robin Ross, and Amanda Rhiel).

**Great Lakes Community Action Partnership
Corporate Budget
For the period FY2021**

	Budgeted 2019 Revenue	Budgeted 2020 Revenue	% Change	Budgeted 2021 Revenue	Budgeted 2021 Expenses	Net gain (loss)
Corporate:						
Corporate (Note 1)	63,140	63,000	31.75%	83,000	72,340	10,660
GAAP Depreciation (Note 2)	-	-	n/a	-	120,540	(120,540)
Housing Program Loans	378,840	164,374	2.07%	167,770	167,770	-
Employee Benefit Account (Note 3)	-	-	n/a	-	-	-
Fundraising	36,000	48,000	0.00%	48,000	48,000	-
Corporate Lobbying (Note 4)	20,625	13,750	n/a	23,690	23,690	-
Education and Information	10,625	12,000	12.94%	12,000	12,000	-
Total Corporate	509,230	301,124	11.07%	334,460	444,340	(109,880)

Note 1: Corporate costs unrelated to grants; supported by investment gains.

Note 2: Net acquisition / depreciation on grant funded equipment.

Note 3: Premiums are projected to equal claims for 2021.

Note 4: Projected lobbying efforts.

Child Development & TRIPS

Head Start	8,139,603	9,118,976	1.60%	9,264,751	9,264,751	-
Early Head Start	5,462,409	8,388,021	-6.46%	7,846,083	7,846,083	-
Lucas County Head Start	1,881,995	2,762,451	-4.35%	2,642,361	2,642,361	-
Jordan/ Rent	72,115	72,115	201.05%	217,104	212,955	4,149
Migrant Head Start	-	-	n/a	7,358,871	7,358,871	-
Covid Programming	-	-	n/a	103,919	103,919	-
21st Century Afterschool / United Way	291,887	304,634	-35.45%	196,636	196,636	-
USDA	406,469	491,371	-28.63%	350,707	350,707	-
Total Child Development	16,254,478	21,137,568	32.37%	27,980,432	27,976,283	4,149

TRIPS Operating

TRIPS Cares	1,064,906	1,190,825	19.58%	1,423,966	1,423,966	-
TRIPS Cares Shuttle	-	-	n/a	595,505	595,505	-
TRIPS Capital Expense	-	-	n/a	200,199	200,199	-
Total TRIPS	1,178,316	1,301,039	77.79%	2,313,174	2,313,174	-

Adult & Youth - Youth

WIOA	360,234	425,572	21.28%	516,117	516,117	-
CCMEP	981,830	947,645	n/a	845,446	845,446	-
Youth Build 22	-	625,270	n/a	771,226	771,226	-
Total Youth	1,342,064	1,998,487	6.72%	2,132,789	2,132,789	-

Adult & Youth - Adult

HCRP	503,759	508,691	-2.89%	493,977	493,977	-
HUD Domestic Violence	210,038	222,372	2.32%	227,528	227,528	-
HUD Rapid Conversion	322,298	347,004	-19.86%	278,090	278,090	-
Permanent Supportive Housing	775,293	814,867	6.73%	869,727	869,727	-

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Housing (OHTF/OHFA/Cares/TANF/HUD Counseling)	-	-	n/a	426,843	426,843	-
HEAP	1,597,462	1,307,933	3.71%	1,356,394	1,356,394	-
Financial Opportunity Center	-	-	n/a	217,321	217,321	-
Cares Act Covid Funding	-	-	n/a	1,490,191	1,490,191	-
SSVF Veterans	869,764	517,494	-13.48%	447,747	447,747	-
Day One Family Fund	-	-	n/a	132,193	132,193	-
Other (Strong Families/RCDI Opold/Housing Services)	201,856	50,114	n/a	266,181	266,181	-
Total - Adult	4,480,470	3,768,475	64.69%	6,206,192	6,206,192	-

Community Development

Revolving Loans	34,161	14,238	851.75%	135,510	139,203	(3,693)
RCAP	5,088,162	5,171,581	9.95%	5,686,174	5,686,174	-
Great Lakes International Consortium	1,088,184	1,419,510	-29.63%	998,944	998,944	-
Fee for Service (Note 5)	1,024,400	1,070,000	2.80%	1,100,000	982,296	117,704
Total Community Development	7,234,907	7,675,329	3.20%	7,920,628	7,806,617	114,011

Note 5: Community & GIS FFS efforts.

Seniors

Sandusky Seniors	1,629,349	1,595,998	8.39%	1,729,865	1,729,865	-
Senior Center Kitchen Renovations (Note 6)	-	565,786	n/a	206,874	206,874	-
Cares Act Funding	-	-	n/a	212,562	212,562	-
Supportive Services / Seniors Fundraising	21,010	21,316	n/a	996	255	741
Total Seniors	1,650,359	2,183,100	-1.50%	2,150,297	2,149,556	741

Note 6: Equipment and renovation costs projected for the new senior center

Housing and Energy

Housing & Weatherization Assistance Program	1,773,520	1,959,770	3.86%	2,035,454	2,035,454	-
Utilities Weatherization	628,884	629,487	11.94%	704,620	651,567	53,053
CHIP	1,017,488	1,211,913	15.15%	1,395,479	1,281,918	113,561
Universal Services Fund	1,078,113	1,076,096	1.60%	1,093,346	1,024,084	69,262
Total Housing and Energy	4,498,005	4,877,266	7.21%	5,228,899	4,993,023	235,876

Development / CSBG

CSBG	457,045	448,883	45.44%	652,847	652,847	-
CSBG Cares	-	-	n/a	303,223	303,223	-
Mobility Management	182,000	199,996	179.92%	559,824	559,824	-
Housing Development	8,627	-	n/a	10,423	10,423	-
Total Development / CSBG	647,672	648,879	135.22%	1,526,317	1,526,317	-

Total WSOS Budget

	37,795,501	43,891,267	27.12%	55,793,188	55,548,291	244,897
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