



## **RFP 2018-08 AUDIT SERVICES**

### **PROPOSAL EVALUATION CRITERIA AND WEIGHTS:**

The proposal review committee will be using a numerical scoring system, and the following criteria to evaluate and rank the proposals submitted:

1. **Strength of Overall Proposal.** Overall quality of the proposal that specifically addresses the items in the Request for Proposals including the understanding of County's objectives. **25**
2. **Ability & Methodology.** The ability, capacity, and skill of the individual or firm to perform the work described herein in a manner consistent with County goals and standards, methodology to be used in performing the audit (i.e., the audit approach). Philosophy and procedure for the first-year audit and stated ability to complete the audit and submit the financial statements and Offeror's reports to the Auditor of Public Accounts by the required deadlines. **25**
3. **Experience/References.** The prior experience and reputation of Offeror in auditing Local Governments and demonstrated experience auditing within the Virginia's APA requirements. References from other Virginia local governments or clients. **25**
4. **Staffing.** The professionalism, skill, experience and training of the specified persons who will be performing the services requested. **20**
5. **Other.** Any other relevant information offered or discovered during the evaluation process. **5**
6. **Cost: *Cost information is not to be submitted with the proposal.*** however, "non-binding cost estimates" will be requested and considered at the discussion stage for those Offerors selected for interviews.