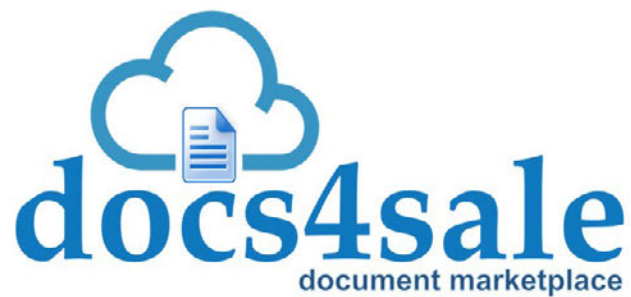


Business Plan for Movers

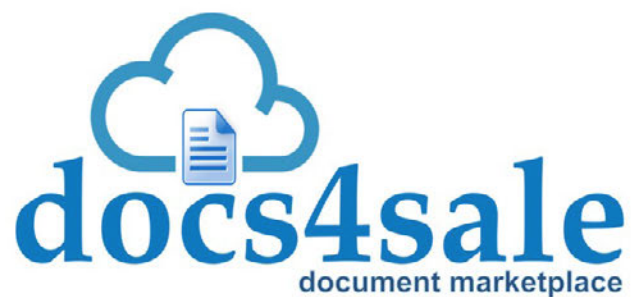
This Business Plan for a Moving company allows entrepreneurs or business owners to create a comprehensive and professional business plan. This template form allows a business to outline the company's objectives and detail both current company information as well as any past performance. Companies should include a complete market analysis in their plan to help showcase why their business strategy will be effective in the market. Future company plans, including production targets, management strategy, and financial forecasting, should be used to demonstrate and confirm that the company's short-term and long-term objective can and will be met. This model plan can be customized to best fit the unique needs of any entrepreneur or owner that is seeking to create a strong business plan.

[INSERT IMAGE/LOGO]

COMPANY NAME
ADDRESS/CONTACT INFO



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Confidentiality Agreement

The undersigned reader acknowledges that the information provided by COMPANY NAME in this business plan is confidential; therefore, reader agrees not to disclose it without the express written permission of COMPANY NAME.

It is acknowledge
information which
or damage to COI

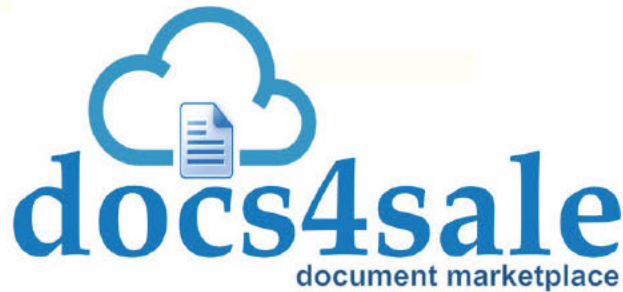
ential in nature, other than
er may cause serious harm

Upon request, this

Signature

Name (typed or pr

Date



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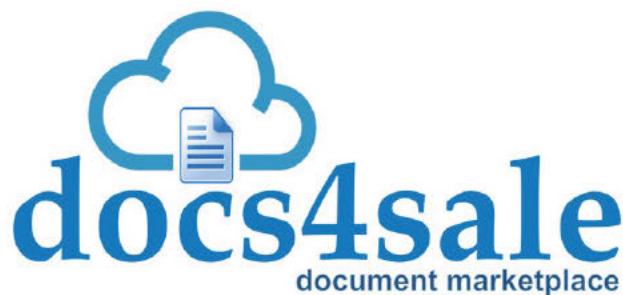
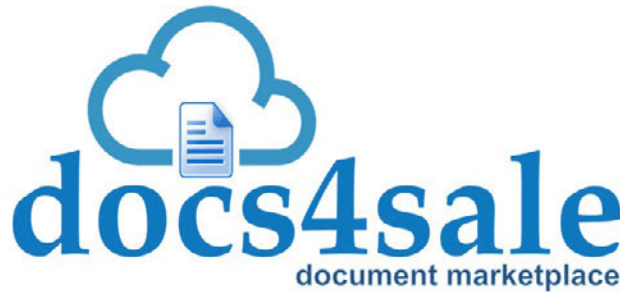
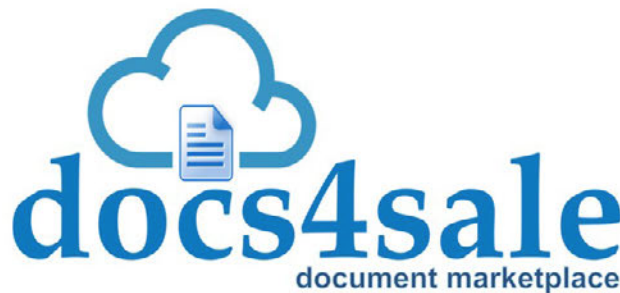


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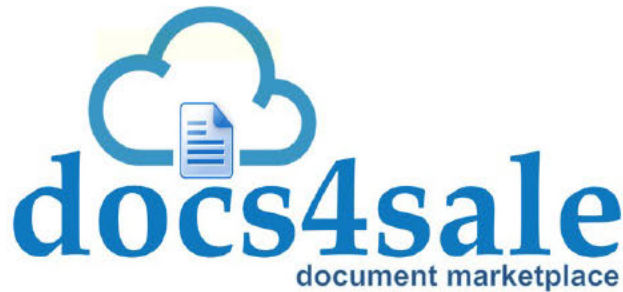


1.0 Executive Summary

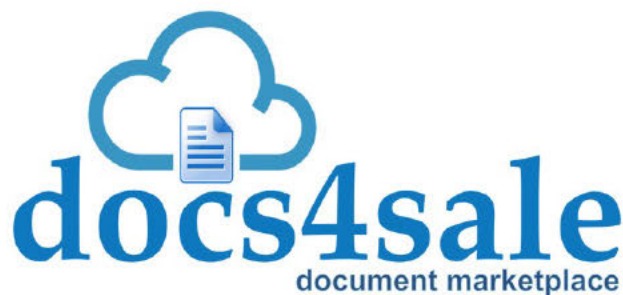
For over 15 years, COMPANY NAME has established a reputation as the premier movers in the Philadelphia, Pennsylvania and surrounding suburban communities. This reputation has allowed the company to expand by becoming a full-service moving and storage company for residential and commercial customers and providing delivery service for a furniture manufacturer and mobile dialysis machinery. The additional funding will allow the company to continue to expand by increasing advertising and upgrading facilities and equipment.

The combination of the company's website design and exploiting the cost savings obtained from the reduced expenses of upgrading the company's facilities and company's that has distinguished the

The purpose of the current facility, repairs and maintenance



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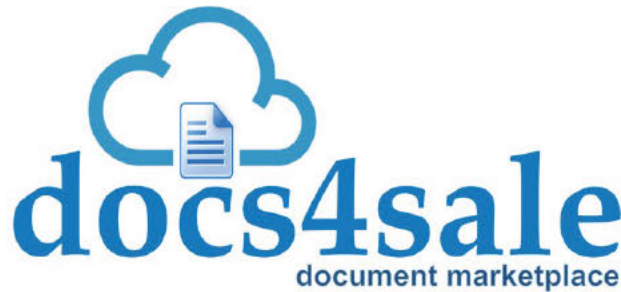
1.1 Objectives

COMPANY NAME objective for this business plan is to provide funding for the following:

- Purchasing new vehicles to replace older trucks with modern fuel efficient models.
- Improving building facilities and expanding the paved parking area.
- Updating the company web design and increasing media advertising to expand customer awareness of COMPANY NAME and the serv
- Improvir measures and updating the security
- Upgradi
- Hiring ad

1.2 Mission

It is COMPAN surrounding :



adelphia, Pennsylvania and

1.3 Keys to Success

COMPANY NAME exceptional s devotion to m

ided movers because of the integrity, quality of service and

2.0 Company Summary

COMPANY NAME established a households a

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ing and storage. Originally niture manufacturers, entire used, bonded and insured.

COMPANY NAME

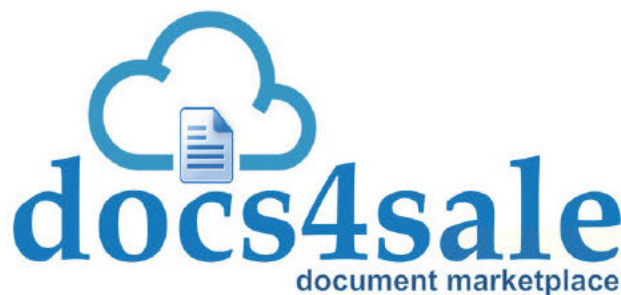
2.1 Company Ownership

COMPANY NAME
INSERT NAME

ally owned and operated by

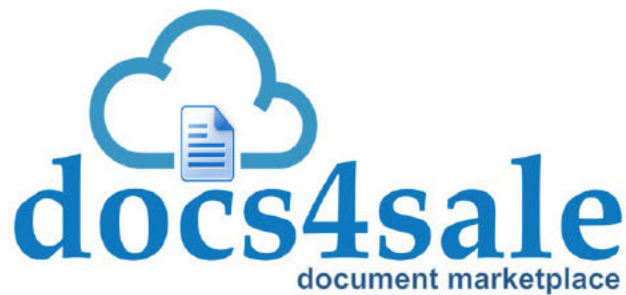
2.2 Company History

INSERT NAME
surrounding s
Pennsylvania



delphia, Pennsylvania and ervices covering the greater packing services.

Table: Past Performance



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3.0 Services

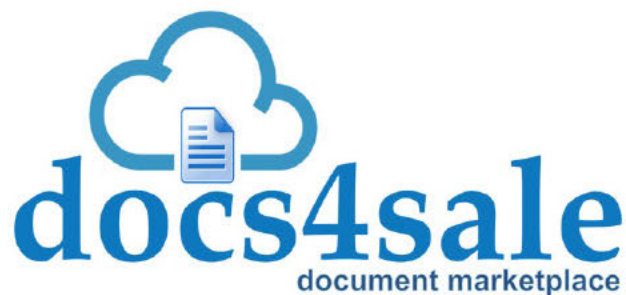
COMPANY
professional
storage comp
sale to meet
service for fu

nities' most recommended
is a full-service moving and
acking supplies are also for
pany also provides delivery

4.0 Market Analysis

Conshohoc
large mill tow
a center of ri
name 'Consh
area's Native

Philadelphia
In 2008, the
area's popul
the nation's 1
Research. It
and *The City*
and *adelphos* "brother".



Philadelphia. Historically a
shocken has developed into
al nickname, **Conshy**. The
je of the Lenape tribe of the

or Philadelphia metropolitan
thwest of New York City, is
nked by the Nielsen Media
r Philadelphia include *Philly*
pounded from *philos* "love"

A commercial, educational, and cultural center, Philadelphia was once the second-largest city in the British Empire (after London), and the social and geographical center of the original 13 American colonies. It was a centerpiece of early American history, host too many of the ideas and actions that gave birth to the American Revolution and independence. It was the most populous city of the young United States, although by the first census in 1790, New York City had overtaken it. Philadelphia served as one of the nation's many capitals during the Revolutionary War and after. After the ratification of the U.S. Constitution, the city served as the temporary

national capital from 1790 to 1800 while Washington, D.C., was under construction. Philadelphia is central to African American history. Many of its larger suburbs such as Wilmington, Delaware; Camden, New Jersey; and Trenton, New Jersey have an African American majority, with the latter sometimes included in the New York metropolitan area. This community has been large since before the Great Migration, and despite area civil rights gains, continues to be plagued by poverty and high crime as are most minority communities. The area, along with most of Pennsylvania, also has a very large population of Italian Americans.

According to the same survey, the racial composition of Philadelphia was as follows:

- White: 4
- Black or
- Native A
- Asian: 5
- Native P
- Some of
- Two or m
- Hispanic

As of the cen
density was 1
(1,891.9/km²)
the city was 4
and 2.2% from
Irish (13.6%)

Of the 590,07
22.3% had a
individuals ar
average fami

In the city, th
to 65, and 14
For every 100

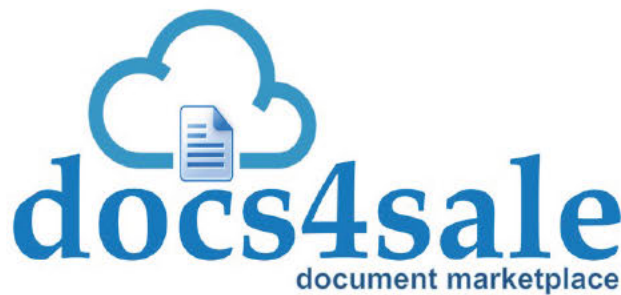
The median i
income of \$3
the populatio

As of 2008, n
have arrived
amount of im
reported by th
characteristic

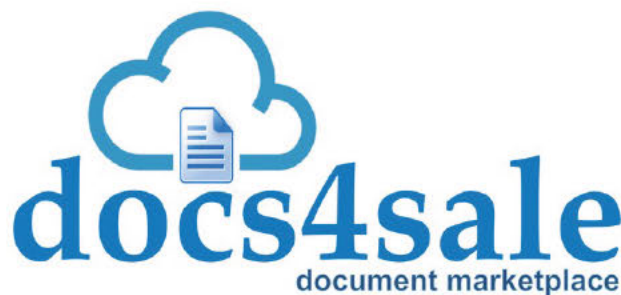
4.1 Market Segme

COMPANY N

deliveries, residential and household and specialty and storefronts.



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g in the city. The population
of 4,900.1/sq mi
and the racial makeup of
der, 5.8% from other races,
gest ancestries include

l couples living together,
seholds were made up of
d size was 2.48 and the

n 25 to 45, 20.3% from 45
s there were 86.8 males.

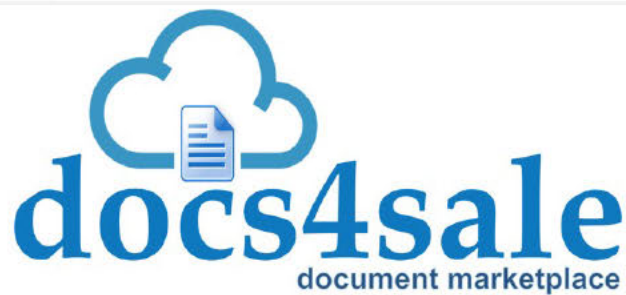
036. Males had a median
1% of families and 22.9% of
05 or over.

fth of these immigrants
. This is nearly the same
ity's population. As
igrants, a longtime

ial and business freight and

Table: Market Analysis

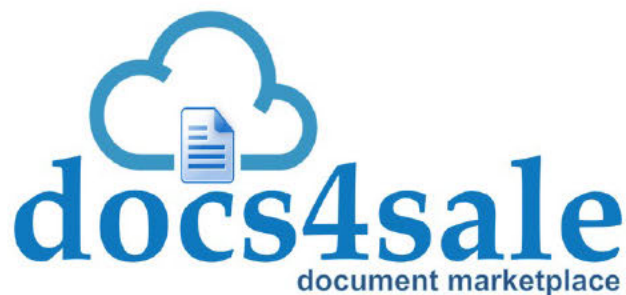
Market Analysis							
		2010	2011	2012	2013	2014	
Potential Customers	Growth						CAGR
Piano Moving and Services	5%	600,000	630,000	661,500	694,575	729,304	5.00%
Furniture Delivery	5%	600,000	630,000	661,500	694,575	729,304	5.00%
Residential and Commercial Moving	5%	600,000	630,000	661,500	694,575	729,304	5.00%
Total						1,896,190	5.00%



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4.2 Target Market

COMPANY NAME is a leading provider of moving services in the Philadelphia, Pennsylvania area. The company has successfully expanded its market to include surrounding areas, allowing it to acquire exclusive delivery contracts with furniture manufacturers and like businesses on the east coast.



Philadelphia, Pennsylvania and surrounding areas. The company has successfully expanded its market to include surrounding areas, allowing it to acquire exclusive delivery contracts with furniture manufacturers and like businesses on the east coast.

4.3 Service Business

There are many competitors in the broader moving and storage business, however, the company's reputation has permitted a successful expansion into this market. The company seeks to acquire exclusive delivery contracts with furniture manufacturers and like businesses on the east coast. The company has the reputation for being the most recognized in the suburban area. There are many competitors in the broader moving and storage business, however, the company's reputation has permitted a successful expansion into this market. The company seeks to acquire exclusive delivery contracts with furniture manufacturers and like businesses on the east coast.

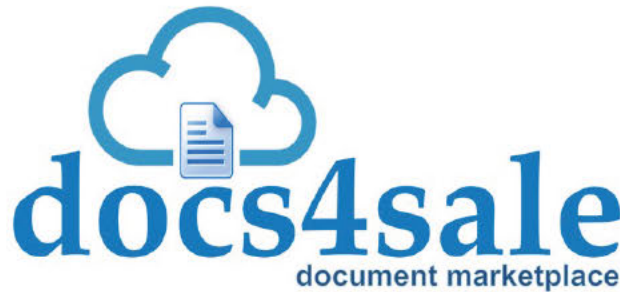
4.3.1 Competition and Buying Patterns

Although there are many competitors in the household and commercial moving and storage business, COMPANY NAME reputation has permitted the company to compete successfully in offering these services to customers. The company has some competition for the exclusive delivery contracts with furniture manufacturers. By contacting large furniture manufacturers on the east coast could give a reputable company like COMPANY NAME a serious advantage.

The key element of the company's success is its reputation and reliability of the company.

5.0 Strategy and Implementation

Customer service is the company's strength. The company has built a reputation for providing excellent service to its customers. The company has invested funds to update the customer awareness of the company's various rental services.



COMPANY NAME has built a reputation for providing excellent service to its customers. The company has invested funds to update the customer awareness of the company's various rental services.

5.1 Competitive Edge

The company's competitive edge is its professional service and its ability to expand into new markets.

The company has been operating over the last 15 years and has a strong reputation for providing excellent service to its customers.

The company's established reputation and its ability to promote word-of-mouth advertising are its competitive advantages.

The company has strengthened the contacts that it has with its customers and suppliers.

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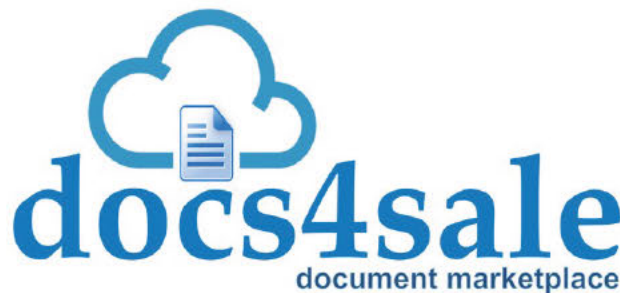
5.2 Marketing Strategy

COMPANY NAME is a Pennsylvania-based company that has built a reputation for providing excellent service to its customers. The company has invested funds to update the customer awareness of the company's various rental services.

The company has a strong reputation for providing excellent service to its customers. The company has invested funds to update the customer awareness of the company's various rental services.

5.3 Sales Strategy

COMPANY NAME is a Pennsylvania-based company that has built a reputation for providing excellent service to its customers. The company has invested funds to update the customer awareness of the company's various rental services.



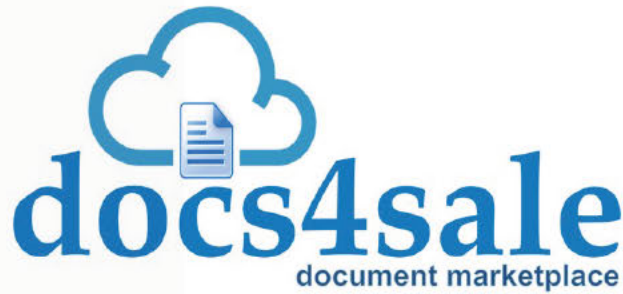
The company has a strong reputation for providing excellent service to its customers. The company has invested funds to update the customer awareness of the company's various rental services.

5.3.1 Sales Forecast

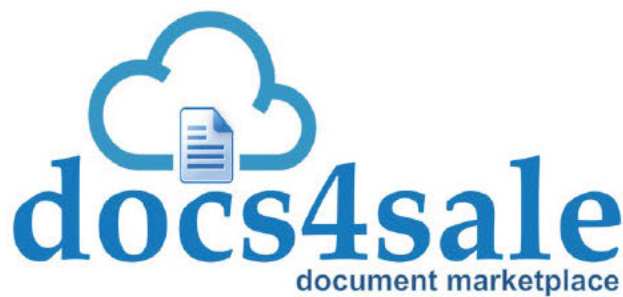
COMPANY NAME sales forecast is based on expected revenue increases beginning in the second quarter of 2011 from aggressive advertising and an updated web design as explained in the marketing strategy.

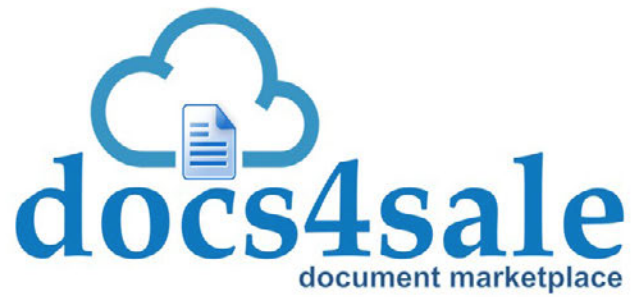
Table: Sales Forecast

Sales Forecast			
	2010	2011	2012
Sales			
Piano Moving	\$298,097	\$324,918	\$394,969
Designer Install			\$63,579
Receiving			\$15,571
Household Moving			\$40,276
Packing Material			\$26,679
Furniture Delivery			\$66,276
Furniture Repairs			\$2,043
Total Sales			\$609,392
Direct Cost of Sales			2012
Truck & Equipment			\$8,326
Licenses & Permits			\$4,219
Packing Labor			\$575
Outside Labor - Wages			\$673
Tolls			\$4,766
Packing Material			\$9,991
Truck Maintenance			\$1,778
Fuel			\$3,648
Subtotal Direct Costs			\$33,977

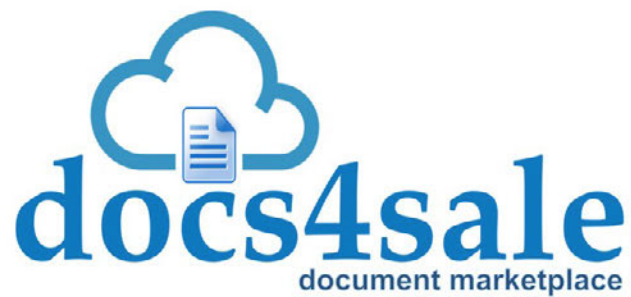


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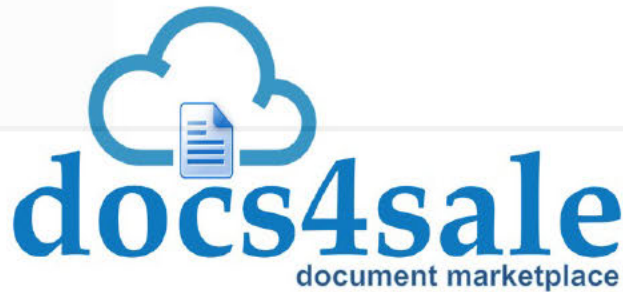
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5.4 Milestones

Table: Milestones

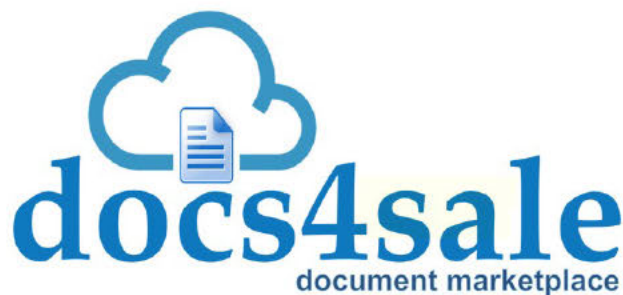
Milestones					
Milestone	Start Date	End Date	Budget	Manager	Department
Purchase new vehicle					Owner
Building and Land					Owner
Update Website					Owner
Advertising					
Office Equipment					Owner
Hire Employees					Owner
Totals					



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6.0 Management :

INSERT NAME
management
provides resi
licensed per
moves.



-to-day operations including
ditional corporate sales and
nsed drivers and non-CDL
I as assisting in household

6.1 Personnel Pla

There are currently 15 salaried and hourly workers that are integral to the production of revenues and their payroll expenses have been included in Cost of Goods Sold. In addition to the management team, only the bookkeeper performs administrative duties which are included in operating expenses. Upon approval of the requested funding, the company intends to hire an additional CDL licensed driver and an office receptionist. The company will continue to utilize casual labor on an as needed basis until revenues increase sufficiently to consider the addition of other full-time hourly workers.

Table: Personnel

Personnel Plan			
	2010	2011	2012
Donald C. Moore, Owner/Operator	\$88,400	\$91,052	\$93,784
Salaried Management			\$75,854
Hourly Workers			\$60,614
Total People			21
Total Payroll			\$230,252

7.0 Financial Plan

COMPANY NAME
improving the
increasing ac

for purchasing new vehicles,
pany website design and
Milestones).

7.1 Important Assumptions

The following

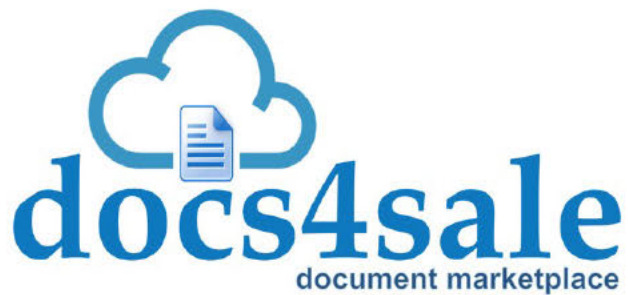
7.2 Break-even Analysis

Break-even c

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Table: Break-even

Break-even Analysis	
Monthly Revenue	\$35,770
Assumptions:	
Average Percent	4%
Estimated Month	\$34,380



7.3 Projected Profit

In 2010, COI and website increased due to Mover's quality company's efforts.

To determine and estimate interest expense for the quarter of 2010.

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in the increased advertising continuing into 2011. With an reputation of The Gentleman suburban communities, the

the new CDL driver acquired advertising, depreciation and is beginning with the fourth

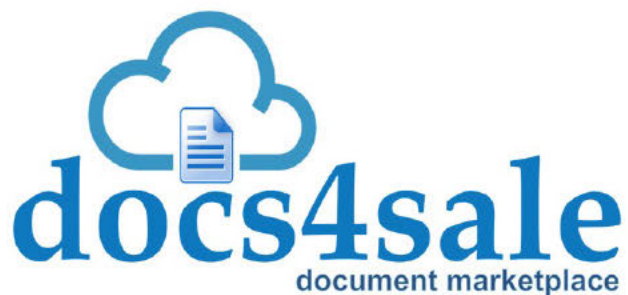
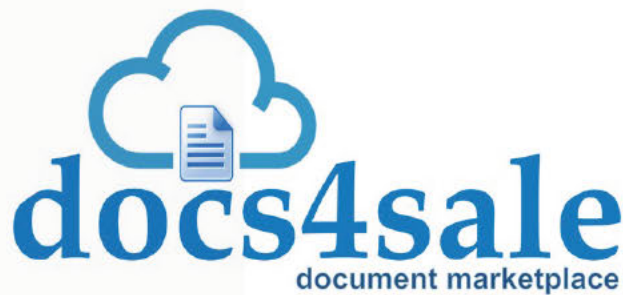
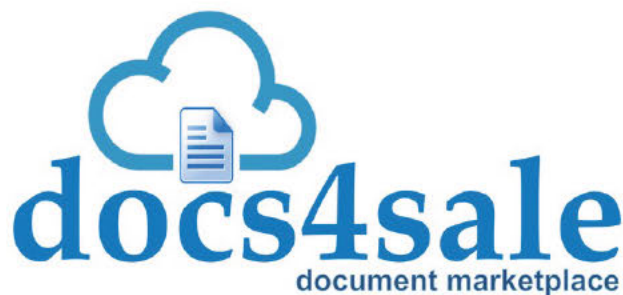


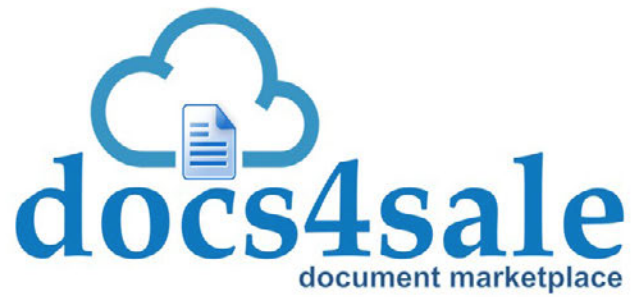
Table: Profit and Loss

<i>Pro Forma Profit and Loss</i>			
	2010	2011	2012
Sales	\$686,337	\$748,104	\$909,392
Direct Cost of Sales	\$26,663	\$28,755	\$33,977
Other Costs of Sales			\$0
Total Cost of Sales			\$33,977
Gross Margin			\$875,415
Gross Margin %			96.26%
Expenses			
Payroll			\$230,252
Marketing/Promotion			\$61,426
Depreciation			\$36,000
Rent			\$34,200
Utilities			\$19,096
Insurance			\$76,385
Payroll Taxes			\$17,614
Total Operating Expenses			\$474,973
Profit Before Interest and Taxes			\$400,442
EBITDA			\$436,442
Interest Expenses			\$57,492
Taxes Incurred			\$102,885
Net Profit			\$240,065
Net Profit/Sales			26.40%

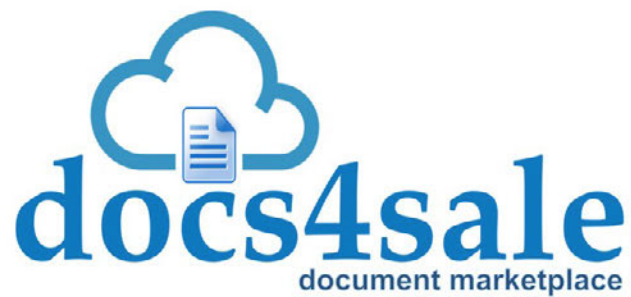


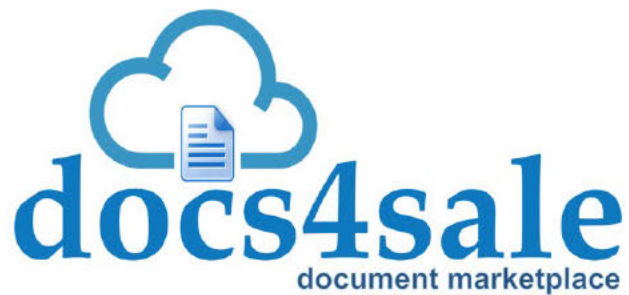
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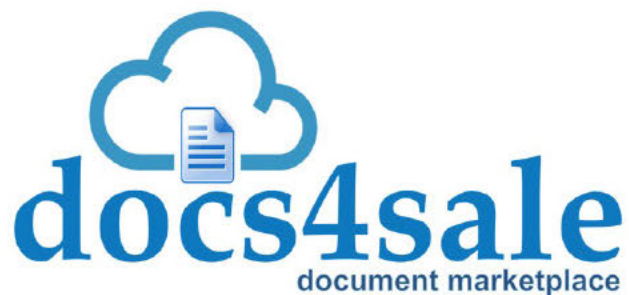


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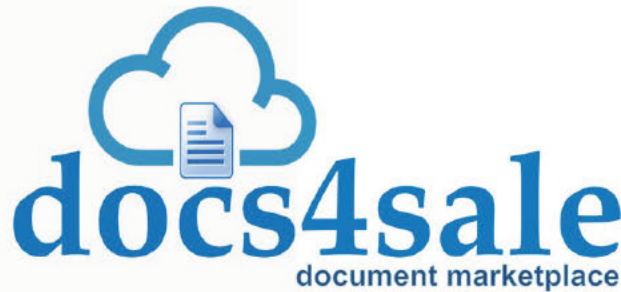


7.4 Projected Cash

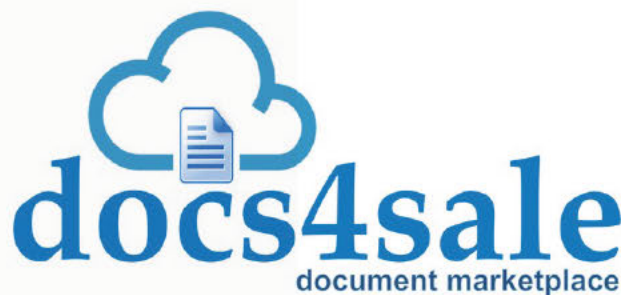
The cash flow data for COMPANY NAME is presented in the chart and table below. The company's cash flow reflects the cash received from the requested funding and the expenditures that are required to begin implementation of the objectives described in the business plan. The funds not being utilized immediately in the fourth quarter of 2010 are budgeted for the increased advertising and payroll expenses as indicated in the milestones table and will permit COMPANY NAME to implement the marketing strategy described in the business plan and broaden the company's presence in the greater Philadelphia, Pennsylvania and surrounding suburban communities.

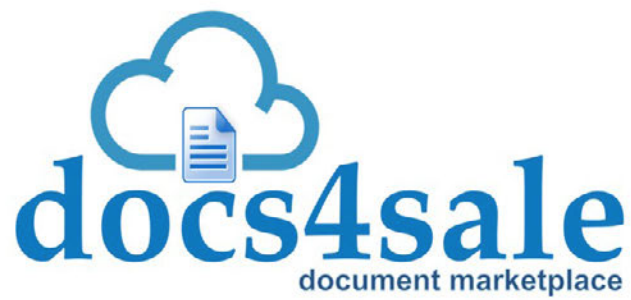
Table: Cash Flow

Pro Forma Cash Flow			
	2010	2011	2012
Cash Received			
Cash from Opera			
Cash Sales			\$909,392
Subtotal Cash fro			\$909,392
Additional Cash			
Sales Tax, VAT, H			\$0
New Current Bor			\$0
New Other Liabil			\$0
New Long-term L			\$0
Sales of Other C			\$0
Sales of Long-ter			\$0
New Investment			\$0
Subtotal Cash Re			\$909,392
Expenditures			2012
Expenditures fro			
Cash Spending			\$633,327
Bill Payments			\$0
Subtotal Spent o			\$633,327
Additional Cash			
Sales Tax, VAT, H			\$0
Principal Repaym			\$0
Other Liabilities			\$2,400
Long-term Liabil			\$0
Purchase Other C			\$0
Purchase Long-t			\$0
Dividends			\$0
Subtotal Cash Sp			\$635,727
Net Cash Flow			\$273,665
Cash Balance			\$1,248,396

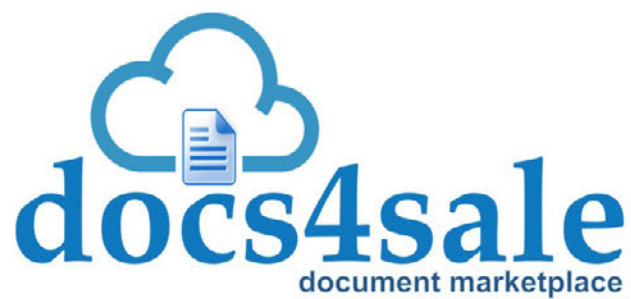


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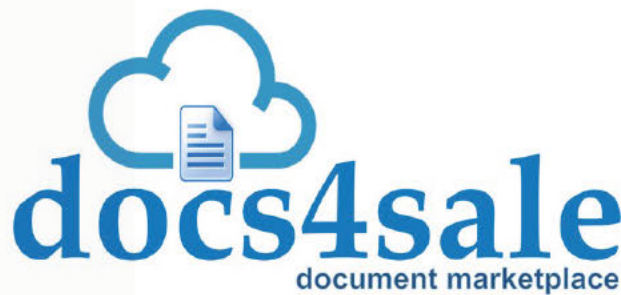


7.5 Projected Balance Sheet

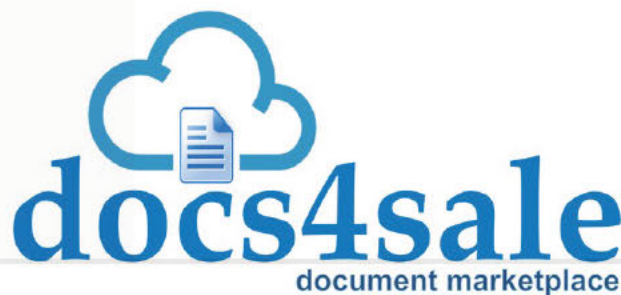
The following table presents the Balance Sheet for COMPANY NAME.

Table: Balance Sheet

Pro Forma Balance Sheet		2012
Assets		
Current Assets		
Cash		248,396
Other Current As		210,532
Total Current As		458,928
Long-term Asset		
Long-term Asset		683,428
Accumulated De		403,514
Total Long-term		279,914
Total Assets		738,842
Liabilities and Ca		2012
Current Liabilit		
Accounts Payab		\$0
Current Borrowi		\$0
Other Current Li		\$3,130
Subtotal Current		\$3,130
Long-term Liabil		574,919
Total Liabilities		578,049
Paid-in Capital		573,173
Retained Earning		347,555
Earnings		240,065
Total Capital		160,793
Total Liabilities a		738,842
Net Worth		160,793



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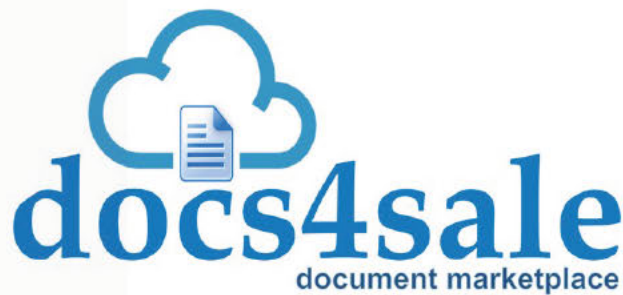


7.6 Business Ratios

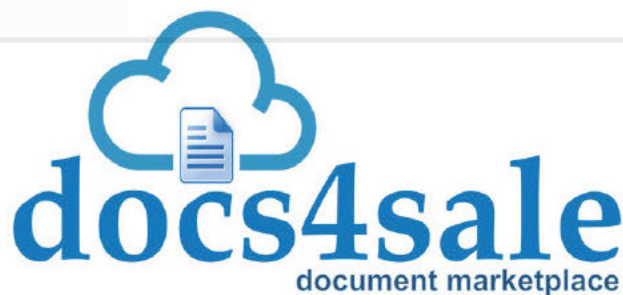
COMPANY NAME offers several various services and does not compare to the basic industry profile for ratios of moving companies; however, here are the standard local freight company's ratios table for comparison.

Table: Ratios

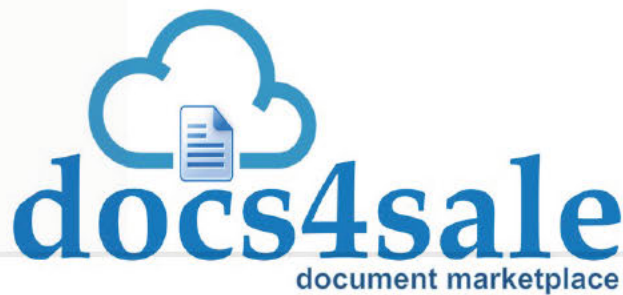
Ratio Analysis	
Sales Growth	
Percent of Total	
Other Current As	
Total Current As	
Long-term Asset	
Total Assets	
Current Liabilitie	
Long-term Liabil	
Total Liabilities	
Net Worth	
Percent of Sales	
Sales	
Gross Margin	
Selling, General &	
Expenses	
Advertising Expe	
Profit Before Inte	
Main Ratios	
Current	
Quick	
Total Debt to Tot	
Pre-tax Return o	
Pre-tax Return o	



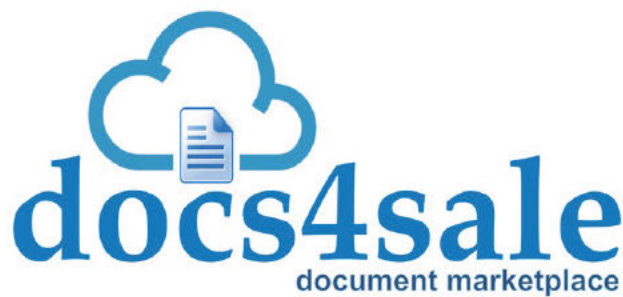
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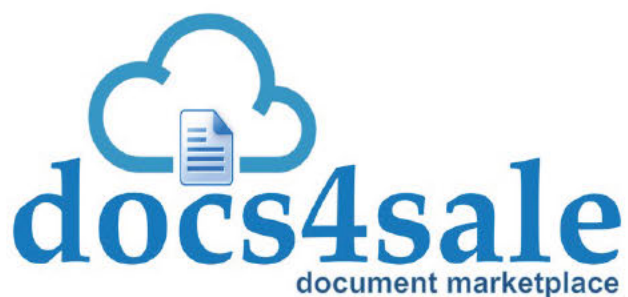
Additional Ratios	2010	2011	2012	
Net Profit Margin	23.39%	18.59%	26.40%	n.a
Return on Equity	20.54%	15.10%	20.68%	n.a
Activity Ratios				
Accounts Payable Turnover	0.00	0.00	0.00	n.a
Payment Days				
Total Asset Turn				
Debt Ratios				
Debt to Net Worth				
Current Liab. to I				
Liquidity Ratios				
Net Working Cap				
Interest Coverag				



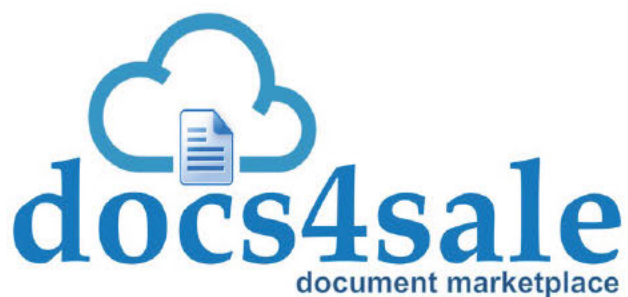
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Additional Ratios				
Assets to Sales	1.99	2.01	1.91	n.a
Current Debt/Total Assets	1%	0%	0%	n.a
Acid Test	127.69	214.33	466.11	n.a
Sales/Net Worth	0.88	0.81	0.78	n.a
Dividend Payout	0.00	0.00	0.00	n.a



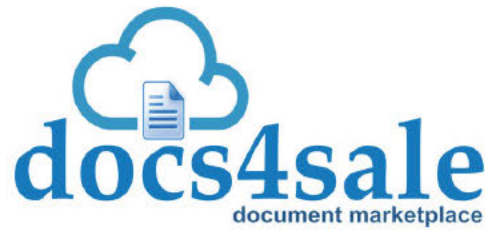
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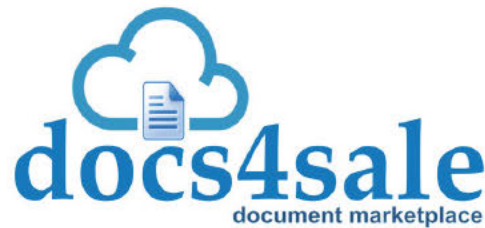
Appendix

Table: Sales Forecast

Sales Forecast												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Sales												
Piano Moving	\$24,235	\$24,235	\$24,235	\$24,235	\$24,235	\$24,235	\$24,235	\$24,235	\$24,235	\$26,658	\$26,658	\$26,668
Designer Install	\$3,901	\$3,901						3,901	\$3,901	\$4,291	\$4,291	\$4,291
Receiving	\$955	\$955						\$955	\$955	\$1,051	\$1,051	\$1,051
Household Moving	\$20,879	\$20,879						0,879	\$20,879	\$22,967	\$22,967	\$22,967
Packing Materials	\$1,637	\$1,637						1,637	\$1,637	\$1,801	\$1,801	\$1,801
Furniture Delivery	\$4,067	\$4,067						4,067	\$4,067	\$4,473	\$4,473	\$4,473
Furniture Repairs	\$125	\$125						\$125	\$125	\$138	\$138	\$138
Total Sales	\$55,799	\$55,799						5,799	\$55,799	\$61,379	\$61,379	\$61,389
Direct Cost of Sales	Jan	Fe						Aug	Sep	Oct	Nov	Dec
Truck & Equipment Rental	\$524	\$524						\$524	\$524	\$524	\$524	\$524
Licenses & Permits	\$265	\$265						\$265	\$265	\$265	\$265	\$265
Packing Labor	\$36	\$36						\$36	\$36	\$36	\$36	\$36
Outside Labor - W/C Exempt	\$42	\$42						\$42	\$42	\$42	\$42	\$42
Tolls	\$300	\$300						\$300	\$300	\$300	\$300	\$300
Packing Material	\$628	\$628						\$628	\$628	\$628	\$628	\$628
Truck Maintenance	\$2,651	\$						\$0	\$0	(\$975)	\$0	\$0
Fuel	\$5,539	\$						\$0	\$0	(\$2,100)	\$0	\$0
Subtotal Direct Cost of Sales	\$9,986	\$1,799						1,796	\$1,796	(\$1,279)	\$1,796	\$1,796



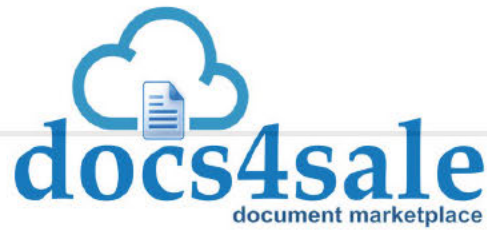
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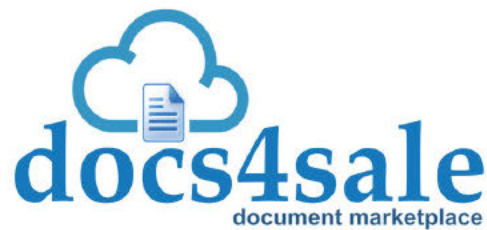
Appendix

Table: Personnel

<i>Personnel Plan</i>												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Donald C. Moore, Owner/Operator	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367
Salaried Management	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958
Hourly Workers	\$2,761	\$						\$2,761	\$2,761	\$4,761	\$4,761	\$4,761
Total People	19							19	19	21	21	21
Total Payroll	\$16,086	\$						\$16,086	\$16,086	\$18,086	\$18,086	\$18,086



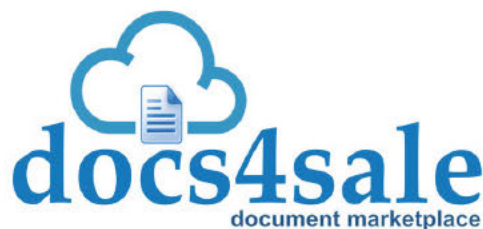
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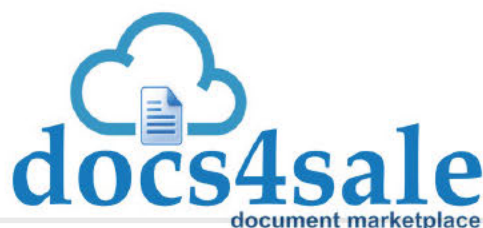
Appendix

Table: Profit and Loss

Pro Forma Profit and Loss												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Sales	\$55,799	\$55,799	\$55,799	\$55,799	\$55,799	\$55,799	\$55,799	\$55,799	\$55,799	\$61,379	\$61,379	\$61,389
Direct Cost of Sales	\$9,986	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	(\$1,279)	\$1,796	\$1,796
Other Costs of Sales	\$0							\$0	\$0	\$0	\$0	\$0
Total Cost of Sales	\$9,986	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	(\$1,279)	\$1,796	\$1,796
Gross Margin	\$45,813	\$54,003						\$54,003	\$54,003	\$62,658	\$59,583	\$59,593
Gross Margin %	82.10%	96.78%						96.78%	96.78%	102.08%	97.07%	97.07%
Expenses												
Payroll	\$16,086	\$16,086						\$16,086	\$16,086	\$18,086	\$18,086	\$18,086
Marketing/Promotion	\$4,200	\$4,200						\$4,200	\$4,200	\$6,700	\$6,700	\$6,700
Depreciation	\$800	\$800						\$800	\$800	\$3,000	\$3,000	\$3,000
Rent	\$2,850	\$2,850						\$2,850	\$2,850	\$2,850	\$2,850	\$2,850
Utilities	\$1,500	\$1,500						\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
Insurance	8% \$6,000	\$6,000						\$6,000	\$6,000	\$6,000	\$6,000	\$6,000
Payroll Taxes	8% \$1,231	\$1,231						\$1,231	\$1,231	\$1,384	\$1,384	\$1,384
Total Operating Expenses	\$32,667	\$32,667						\$32,667	\$32,667	\$39,520	\$39,520	\$39,520
Profit Before Interest and Taxes	\$13,146	\$21,336						\$21,336	\$21,336	\$23,138	\$20,063	\$20,073
EBITDA	\$13,946	\$22,136						\$22,136	\$22,136	\$26,138	\$23,063	\$23,073
Interest Expense	\$374	\$374						\$374	\$374	\$4,791	\$4,791	\$4,791
Taxes Incurred	\$3,832	\$6,289						\$6,289	\$6,289	\$5,504	\$4,582	\$4,585
Net Profit	\$8,940	\$14,674						\$14,674	\$14,674	\$12,843	\$10,691	\$10,698
Net Profit/Sales	16.02%	26.30%						26.30%	26.30%	20.92%	17.42%	17.43%



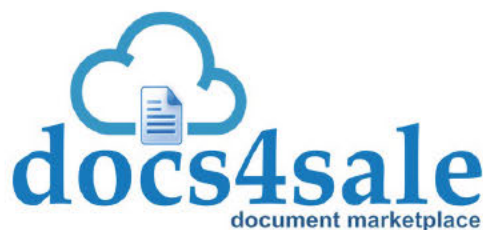
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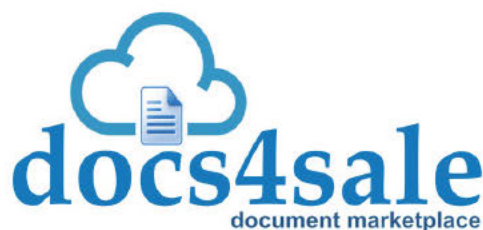
Appendix

Table: Cash Flow

Pro Forma Cash Flow												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Cash Received												
Cash from Operations												
Cash Sales	\$55,7						)	\$55,799	\$55,799	\$61,379	\$61,379	\$61,389
Subtotal Cash from Operations	\$55,7						)	\$55,799	\$55,799	\$61,379	\$61,379	\$61,389
Additional Cash Received												
Sales Tax, VAT, HST/GST Received	0.00%						)	\$0	\$0	\$0	\$0	\$0
New Current Borrowing							)	\$0	\$0	\$0	\$0	\$0
New Other Liabilities (interest-free)							)	\$0	\$0	\$0	\$0	\$0
New Long-term Liabilities							)	\$0	\$0	\$530,000	\$0	\$0
Sales of Other Current Assets							)	\$0	\$0	\$0	\$0	\$0
Sales of Long-term Assets							)	\$0	\$0	\$0	\$0	\$0
New Investment Received							)	\$0	\$0	\$0	\$400,000	\$0
Subtotal Cash Received	\$55,7						)	\$55,799	\$55,799	\$591,379	\$461,379	\$61,389
Expenditures												
Expenditures from Operations												
Cash Spending	\$46,0						)	\$40,325	\$40,325	\$45,536	\$47,688	\$47,691
Bill Payments	\$9,1						)	\$0	\$0	\$0	\$0	\$0
Subtotal Spent on Operations	\$55,2						)	\$40,325	\$40,325	\$45,536	\$47,688	\$47,691
Additional Cash Spent												
Sales Tax, VAT, HST/GST Paid Out							)	\$0	\$0	\$0	\$0	\$0
Principal Repayment of Current Borrowing							)	\$0	\$0	\$0	\$0	\$0
Other Liabilities Principal Repayment	\$2						)	\$200	\$200	\$200	\$200	\$200
Long-term Liabilities Principal Repayment							)	\$0	\$0	\$0	\$0	\$0
Purchase Other Current Assets							)	\$0	\$0	\$0	\$20,000	\$0
Purchase Long-term Assets							)	\$0	\$0	\$300,000	\$0	\$0
Dividends							)	\$0	\$0	\$0	\$0	\$0
Subtotal Cash Spent	\$55,4						)	\$40,525	\$40,525	\$345,736	\$67,888	\$47,891
Net Cash Flow	\$0						)	\$15,274	\$15,274	\$245,643	\$393,491	\$13,498
Cash Balance	\$27,240	\$42,514	\$57,787	\$73,061	\$88,334	\$103,608	\$118,881	\$134,155	\$149,428	\$395,072	\$788,562	\$802,060



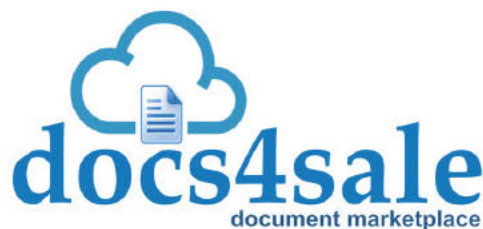
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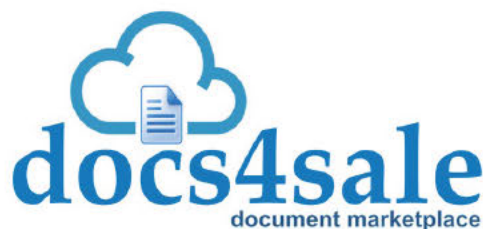
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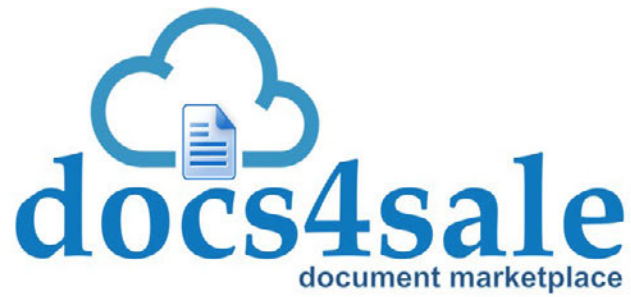
Table: Balance Sheet

Pro Forma Balance Sheet													
	Starting Balances	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Assets													
Current Assets													
Cash	\$26,845	\$27,240	\$						\$134,155	\$149,428	\$395,072	\$788,562	\$802,060
Other Current Assets	\$190,532	\$190,532	\$1						\$190,532	\$190,532	\$190,532	\$210,532	\$210,532
Total Current Assets	\$217,377	\$217,772	\$2						\$324,687	\$339,960	\$585,603	\$999,094	\$1,012,592
Long-term Assets													
Long-term Assets	\$383,428	\$383,428	\$3						\$383,428	\$383,428	\$683,428	\$683,428	\$683,428
Accumulated Depreciation	\$315,314	\$316,114	\$3						\$321,714	\$322,514	\$325,514	\$328,514	\$331,514
Total Long-term Assets	\$68,114	\$67,314	\$						\$61,714	\$60,914	\$357,914	\$354,914	\$351,914
Total Assets	\$285,490	\$285,086	\$2						\$386,401	\$400,874	\$943,517	\$1,354,008	\$1,364,506
Liabilities and Capital		Jan							Aug	Sep	Oct	Nov	Dec
Current Liabilities													
Accounts Payable	\$9,145	\$0							\$0	\$0	\$0	\$0	\$0
Current Borrowing	\$0	\$0							\$0	\$0	\$0	\$0	\$0
Other Current Liabilities	\$10,330	\$10,130							\$8,730	\$8,530	\$8,330	\$8,130	\$7,930
Subtotal Current Liabilities	\$19,475	\$10,130							\$8,730	\$8,530	\$8,330	\$8,130	\$7,930
Long-term Liabilities													
Long-term Liabilities	\$44,919	\$44,919	\$						\$44,919	\$44,919	\$574,919	\$574,919	\$574,919
Total Liabilities	\$64,393	\$55,049	\$						\$53,649	\$53,449	\$583,249	\$583,049	\$582,849
Paid-in Capital	\$173,173	\$173,173	\$1						\$173,173	\$173,173	\$173,173	\$573,173	\$573,173
Retained Earnings	\$62,915	\$47,924	\$						\$47,924	\$47,924	\$47,924	\$47,924	\$47,924
Earnings	(\$14,991)	\$8,940	\$						\$111,655	\$126,328	\$139,172	\$149,862	\$160,560
Total Capital	\$221,097	\$230,037	\$2						\$332,752	\$347,425	\$360,269	\$770,959	\$781,657
Total Liabilities and Capital	\$285,490	\$285,086	\$2						\$386,401	\$400,874	\$943,517	\$1,354,008	\$1,364,506
Net Worth	\$221,097	\$230,037	\$244,711	\$259,384	\$274,058	\$288,731	\$303,405	\$318,078	\$332,752	\$347,425	\$360,269	\$770,959	\$781,657



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