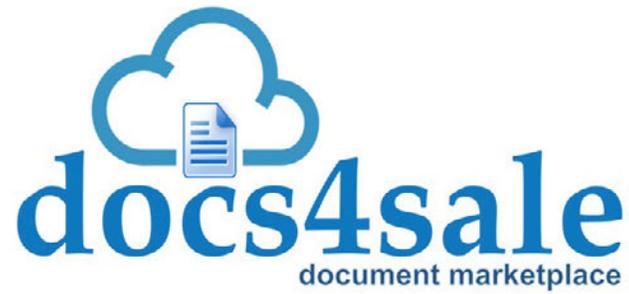


Business Plan for Movers

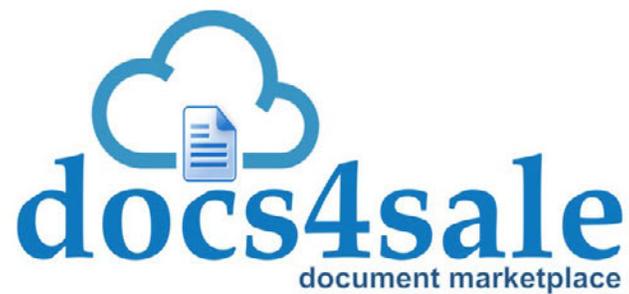
This Business Plan for a Moving company allows entrepreneurs or business owners to create a comprehensive and professional business plan. This template form allows a business to outline the company's objectives and detail both current company information as well as any past performance. Companies should include a complete market analysis in their plan to help showcase why their business strategy will be effective in the market. Future company plans, including production targets, management strategy, and financial forecasting, should be used to demonstrate and confirm that the company's short-term and long-term objective can and will be met. This model plan can be customized to best fit the unique needs of any entrepreneur or owner that is seeking to create a strong business plan.

[INSERT IMAGE/LOGO]

COMPANY NAME
ADDRESS/CONTACT INFO



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Confidentiality Agreement

The undersigned reader acknowledges that the information provided by **COMPANY NAME** in this business plan is confidential; therefore, reader agrees not to disclose it without the express written permission of **COMPANY NAME**.

It is acknowledge
information which
or damage to **COI**

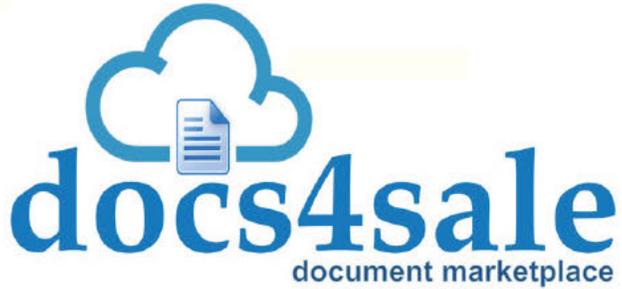
ential in nature, other than
er may cause serious harm

Upon request, this

Signature

Name (typed or pr

Date

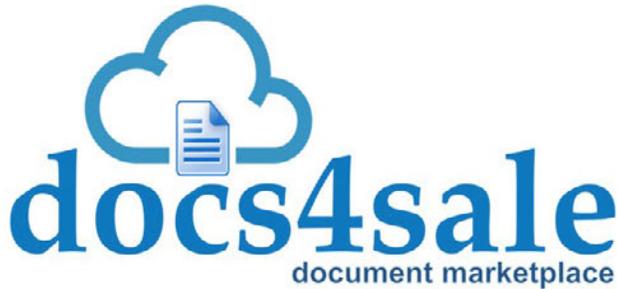


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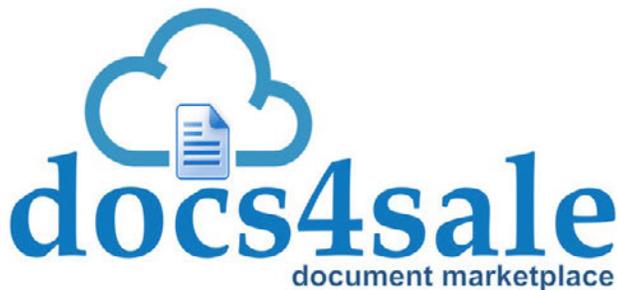


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1.0 Executive Summary

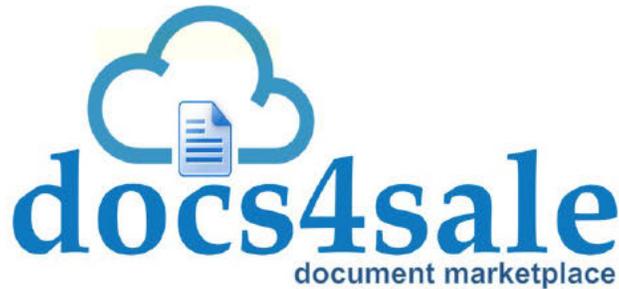
For over 15 years, **COMPANY NAME** has established a reputation as the premier movers in the Philadelphia, Pennsylvania and surrounding suburban communities. This reputation has allowed the company to expand by becoming a full-service moving and storage company for residential and commercial customers and providing delivery service for a furniture manufacturer and mobile dialysis machinery. The additional funding will allow the company to continue to expand by increasing advertising and upgrading facilities and equipment.

The combina
and exploitin
obtained from
facilities and
company from

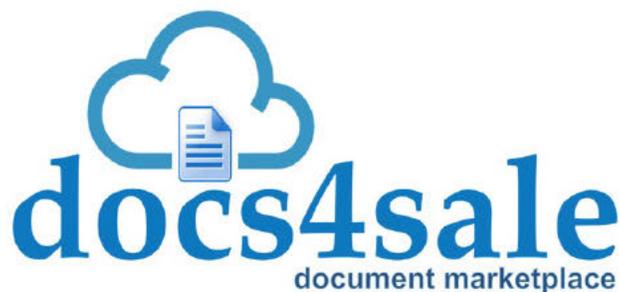
The purpose
maintenance

company's website design
ces and reduced expenses
Upgrading the company's
that has distinguished the

current facility, repairs and



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1.1 Objectives

COMPANY NAME objective for this business plan is to provide funding for the following:

- Purchasing new vehicles to replace older trucks with modern fuel efficient models.
- Improving building facilities and expanding the paved parking area.
- Updating the company web design and increasing media advertising to expand customer awareness of COMPANY NAME and the serv
- Improvir security measures and updating the
- Upgradi
- Hiring ad

1.2 Mission

It is COMPAN surrounding :



adelphia, Pennsylvania and

1.3 Keys to Succes

COMPANY M exceptional s devotion to m

ided movers because of the egity, quality of service and

2.0 Company Sun

COMPANY M established a households a

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ing and storage. Originally niture manufacturers, entire used, bonded and insured.

COMPANY M

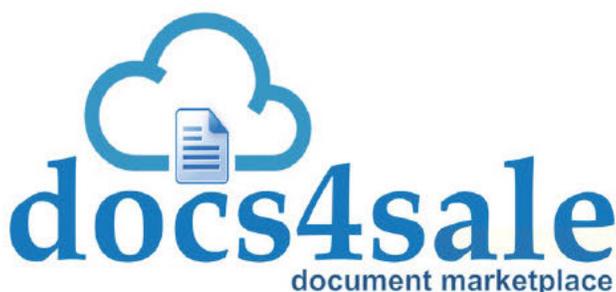
2.1 Company Owr

COMPANY M INSERT NAM

ally owned and operated by

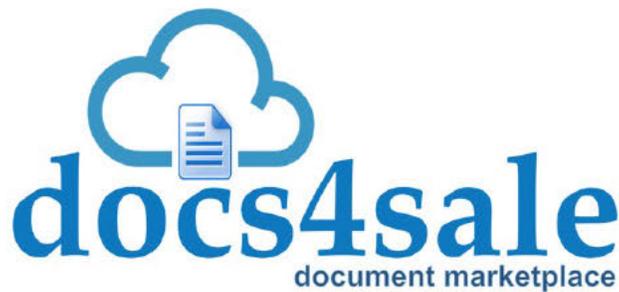
2.2 Company Hist

INSERT NAM surrounding s Pennsylvania



delphia, Pennsylvania and ervices covering the greater packing services.

Table: Past Performance



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3.0 Services

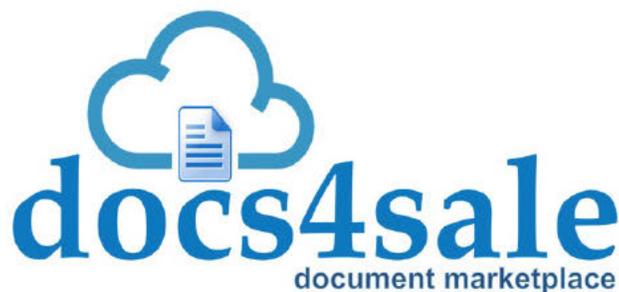
COMPANY
professional
storage comp
sale to meet
service for fu

nities' most recommended
is a full-service moving and
acking supplies are also for
pany also provides delivery

4.0 Market Analysis

Conshohoc
large mill tow
a center of ri
name 'Consh
area's Native

Philadelphia
In 2008, the
area's popul
the nation's 1
Research. It
and *The City*
and *adelphos* "brother".



Philadelphia. Historically a
shocken has developed into
al nickname, **Conshy**. The
je of the Lenape tribe of the

or Philadelphia metropolitan
thwest of New York City, is
nked by the Nielsen Media
r Philadelphia include *Philly*
pounded from *philos* "love"

A commercial, educational, and cultural center, Philadelphia was once the second-largest city in the British Empire (after London), and the social and geographical center of the original 13 American colonies. It was a centerpiece of early American history, host too many of the ideas and actions that gave birth to the American Revolution and independence. It was the most populous city of the young United States, although by the first census in 1790, New York City had overtaken it. Philadelphia served as one of the nation's many capitals during the Revolutionary War and after. After the ratification of the U.S. Constitution, the city served as the temporary

national capital from 1790 to 1800 while Washington, D.C., was under construction. Philadelphia is central to African American history. Many of its larger suburbs such as Wilmington, Delaware; Camden, New Jersey; and Trenton, New Jersey have an African American majority, with the latter sometimes included in the New York metropolitan area. This community has been large since before the Great Migration, and despite area civil rights gains, continues to be plagued by poverty and high crime as are most minority communities. The area, along with most of Pennsylvania, also has a very large population of Italian Americans.

According to the same survey, the racial composition of Philadelphia was as follows:

- White: 4
- Black or
- Native A
- Asian: 5
- Native F
- Some of
- Two or m
- Hispanic

As of the cen
density was 1
(1,891.9/km²)
the city was 4
and 2.2% fro
Irish (13.6%)

Of the 590,07
22.3% had a
individuals ar
average fami

In the city, the
to 65, and 14
For every 100

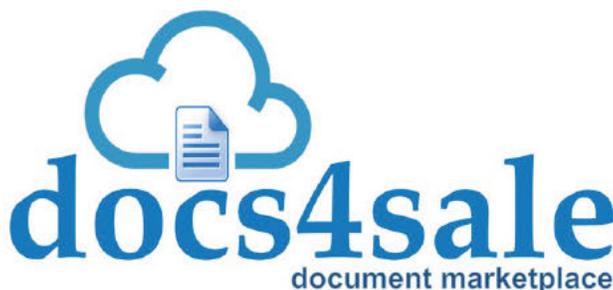
The median i
income of \$3
the populatio

As of 2008, m
have arrived
amount of im
reported by th
characteristic

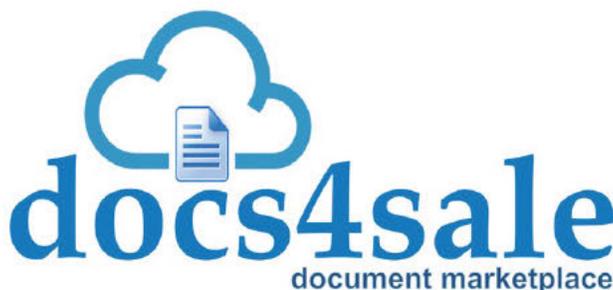
4.1 Market Segme

COMPANY N

deliveries, residential and household and specialty and storefronts.



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g in the city. The population
of 4,900.1/sq mi
and the racial makeup of
der, 5.8% from other races,
gest ancestries include

l couples living together,
seholds were made up of
d size was 2.48 and the

n 25 to 45, 20.3% from 45
s there were 86.8 males.

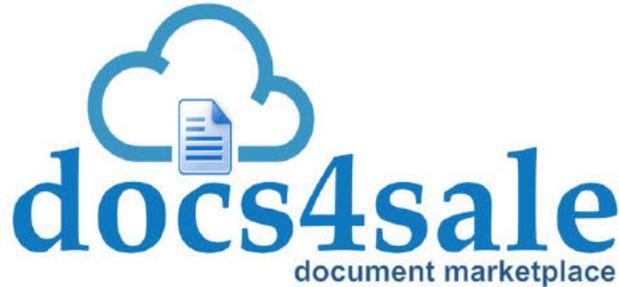
036. Males had a median
1% of families and 22.9% of
05 or over.

fth of these immigrants
. This is nearly the same
ity's population. As
igrants, a longtime

ial and business freight and

Table: Market Analysis

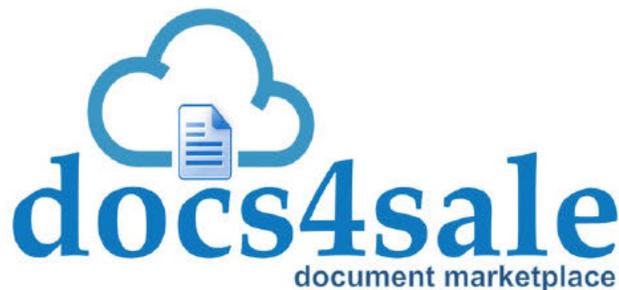
Market Analysis							
		2010	2011	2012	2013	2014	
Potential Customers	Growth						CAGR
Piano Moving and Services	5%	600,000	630,000	661,500	694,575	729,304	5.00%
Furniture Delivery	5%	600,000	630,000	661,500	694,575	729,304	5.00%
Residential and Commercial Moving	5%	600,000	630,000	661,500	694,575	729,304	5.00%
Total						1,896,190	5.00%



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4.2 Target Market

COMPANY NAME is a leading provider of services surrounding successfully idle assets. further expansion



Philadelphia, Pennsylvania and is enabled **COMPANY NAME** to bring what may otherwise be related moving contracts to

4.3 Service Business

There are on the most recent many competitors in the broader moving and storage business, however, the company's reputation has permitted a successful expansion into this market. The company seeks to acquire exclusive delivery contracts with furniture manufacturers and like businesses on the east coast. **COMPANY NAME** has the reputation for being a suburban area. There are

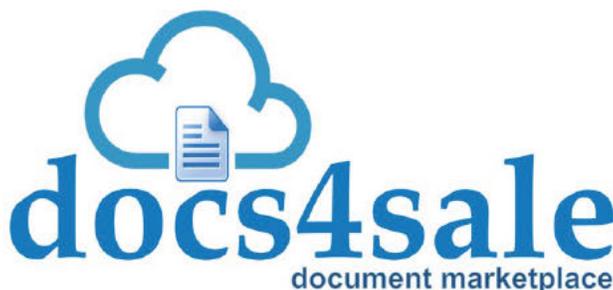
4.3.1 Competition and Buying Patterns

Although there are many competitors in the household and commercial moving and storage business, COMPANY NAME reputation has permitted the company to compete successfully in offering these services to customers. The company has some competition for the exclusive delivery contracts with furniture manufacturers. By contacting large furniture manufacturers on the east coast could give a reputable company like COMPANY NAME a serious advantage.

The key element of the company's success is its reputation and reliability of

5.0 Strategy and I

Customer service on providing but the company into company's various rental



NAME has built a reputation are and servicing of pianos treasured belongings. The invested funds to update the customer awareness of the

5.1 Competitive E

The competitor as professional expand into c

ped over the last 15 years e company to successfully

The established promote work

strengthen the contacts that

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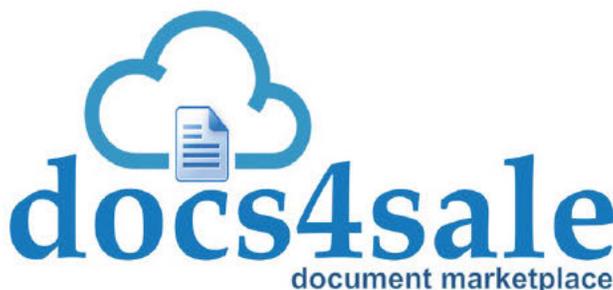
5.2 Marketing Stra

COMPANY NAME Pennsylvania on this reputation be accomplished other advertising the company

ers in the Conshohocken, s niche and intends to build or east coast area. This will o more aggressively exploit allation services offered by

5.3 Sales Strategy

COMPANY NAME the needs of rate reduction customer lea



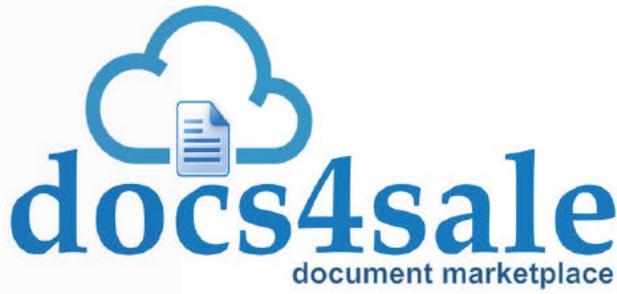
rd quality of service to meet npany may offer discounts, g the sales staff to pursue

5.3.1 Sales Foreca

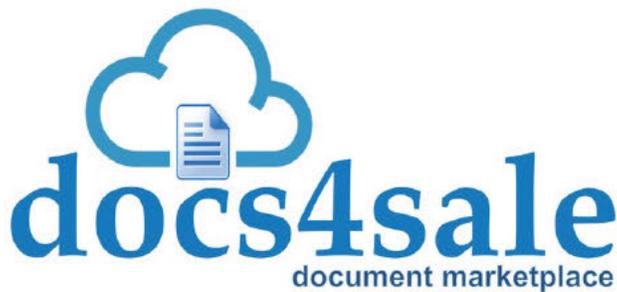
COMPANY NAME sales forecast is based on expected revenue increases beginning in the second quarter of 2011 from aggressive advertising and an updated web design as explained in the marketing strategy.

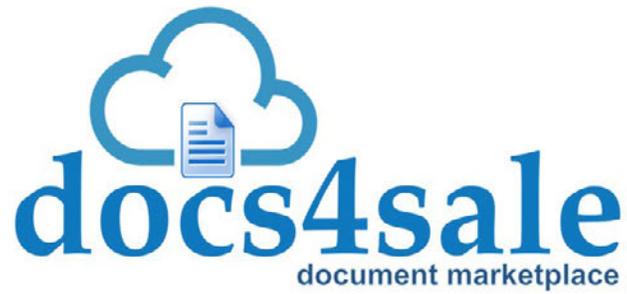
Table: Sales Forecast

Sales Forecast			
	2010	2011	2012
Sales			
Piano Moving	\$298,097	\$324,918	\$394,969
Designer Install			\$63,579
Receiving			\$15,571
Household Moving			340,276
Packing Material			\$26,679
Furniture Delivery			\$66,276
Furniture Repairs			\$2,043
Total Sales			309,392
Direct Cost of Sales			2012
Truck & Equipment			\$8,326
Licenses & Permits			\$4,219
Packing Labor			\$575
Outside Labor - Warehouse			\$673
Tolls			\$4,766
Packing Material			\$9,991
Truck Maintenance			\$1,778
Fuel			\$3,648
Subtotal Direct Costs			\$33,977

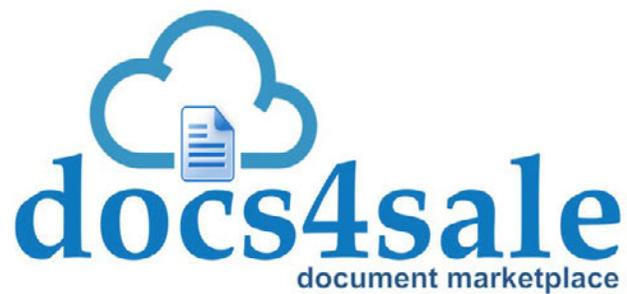


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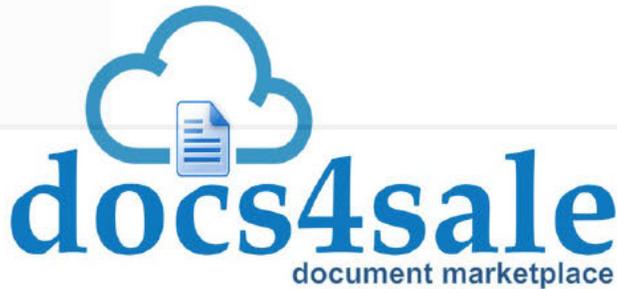
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5.4 Milestones

Table: Milestones

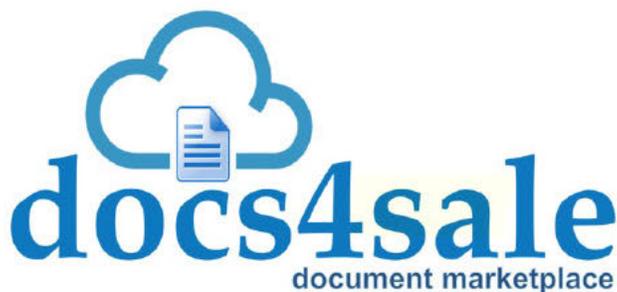
Milestones						
Milestone	Start Date	End Date	Budget	Manager	Department	
Purchase new ve					Owner	
Building and Lar					Owner	
Update Website					Owner	
Advertising						
Office Equipmen					Owner	
Hire Employees					Owner	
Totals						



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6.0 Management :

INSERT NAME
 management
 provides resi
 licensed per
 moves.



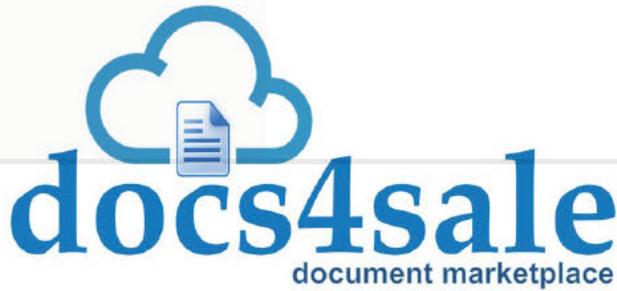
-to-day operations including
 litional corporate sales and
 nensed drivers and non-CDL
 I as assisting in household

6.1 Personnel Pla

There are currently 15 salaried and hourly workers that are integral to the production of revenues and their payroll expenses have been included in Cost of Goods Sold. In addition to the management team, only the bookkeeper performs administrative duties which are included in operating expenses. Upon approval of the requested funding, the company intends to hire an additional CDL licensed driver and an office receptionist. The company will continue to utilize casual labor on an as needed basis until revenues increase sufficiently to consider the addition of other full-time hourly workers.

Table: Personnel

<i>Personnel Plan</i>			
	2010	2011	2012
Donald C. Moore, Owner/Operator	\$88,400	\$91,052	\$93,784
Salaried Management			\$75,854
Hourly Workers			\$60,614
Total People			21
Total Payroll			\$230,252



7.0 Financial Plan

COMPANY NAME
improving the
increasing ac

or purchasing new vehicles,
pany website design and
Milestones).

7.1 Important Assu

The following

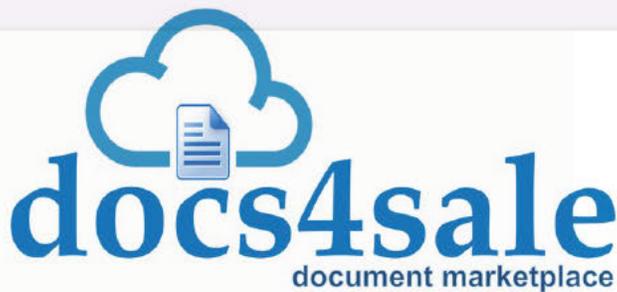
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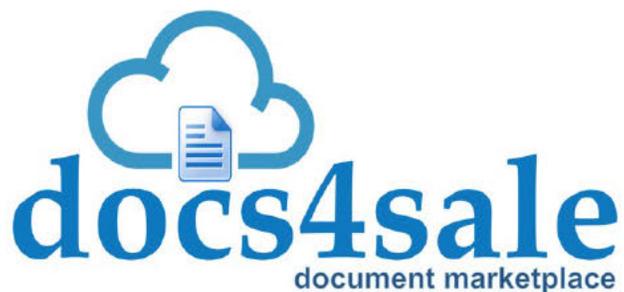
7.2 Break-even An

Break-even c

Table: Break-ever

<i>Break-even Anal</i>	
Monthly Revenue	\$35,770
Assumptions:	
Average Percent	4%
Estimated Month	\$34,380





7.3 Projected Prof

In 2010, COI and website increased cu Mover's qual company's e:

To determine and estimat interest expe quarter of 20

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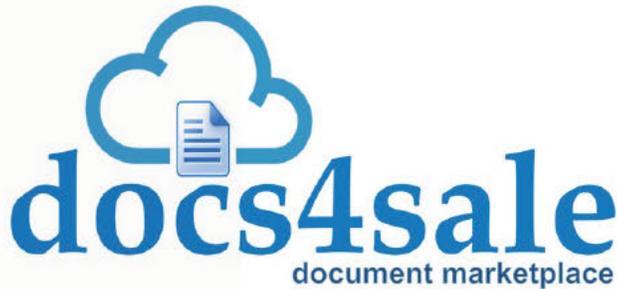
n the increased advertising ntinuing into 2011. With an putation of The Gentleman suburban communities, the

ie new CDL driver acquired vertising, depreciation and ; beginning with the fourth

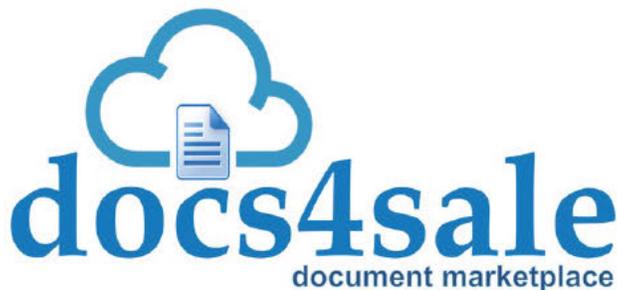


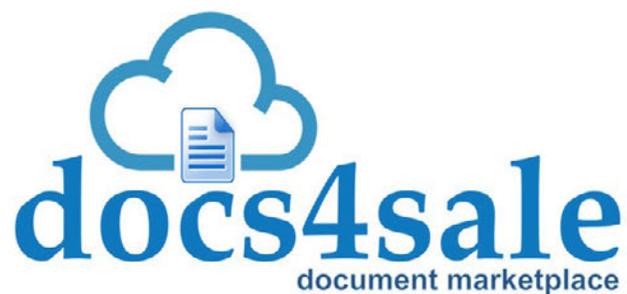
Table: Profit and Loss

<i>Pro Forma Profit and Loss</i>			
	2010	2011	2012
Sales	\$686,337	\$748,104	\$909,392
Direct Cost of Sales	\$26,663	\$28,755	\$33,977
Other Costs of S			\$0
Total Cost of Sal			\$33,977
Gross Margin			\$875,415
Gross Margin %			96.26%
Expenses			
Payroll			\$230,252
Marketing/Promc			\$61,426
Depreciation			\$36,000
Rent			\$34,200
Utilities			\$19,096
Insurance			\$76,385
Payroll Taxes			\$17,614
Total Operating I			\$474,973
Profit Before Inte			\$400,442
EBITDA			\$436,442
Interest Expens			\$57,492
Taxes Incurred			\$102,885
Net Profit			\$240,065
Net Profit/Sales			26.40%

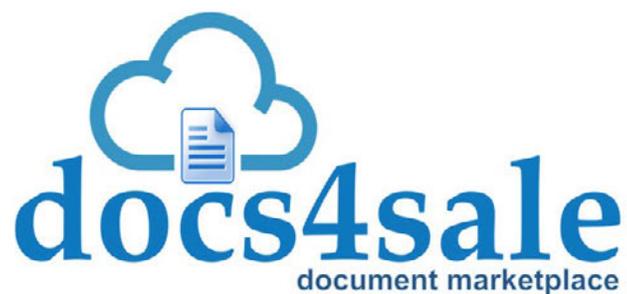


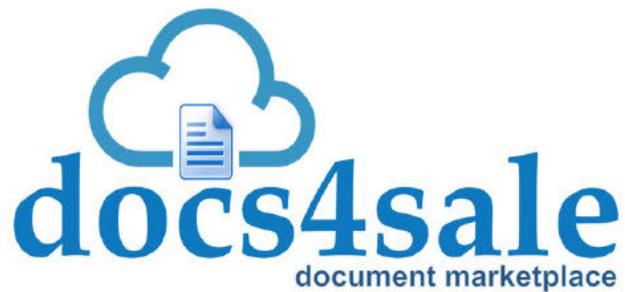
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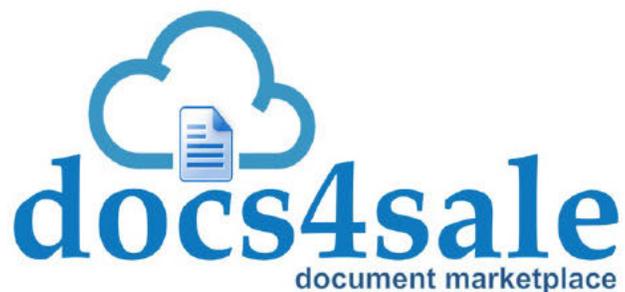


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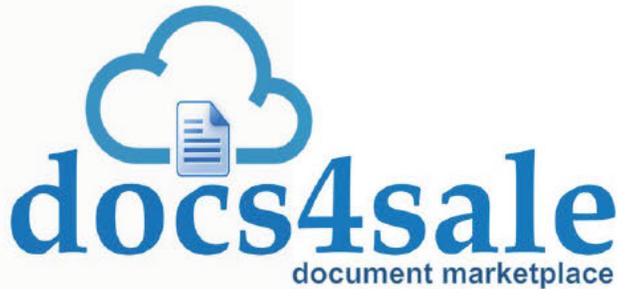


7.4 Projected Cas

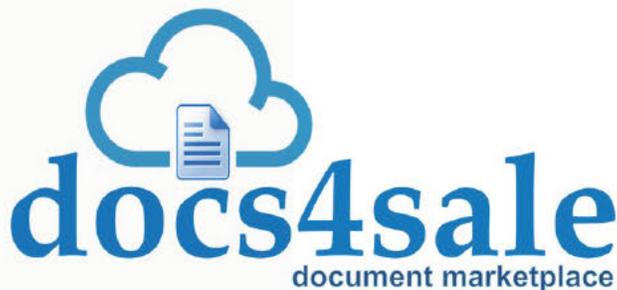
The cash flow data for **COMPANY NAME** is presented in the chart and table below. The company's cash flow reflects the cash received from the requested funding and the expenditures that are required to begin implementation of the objectives described in the business plan. The funds not being utilized immediately in the fourth quarter of 2010 are budgeted for the increased advertising and payroll expenses as indicated in the milestones table and will permit **COMPANY NAME** to implement the marketing strategy described in the business plan and broaden the company's presence in the greater Philadelphia, Pennsylvania and surrounding suburban communities.

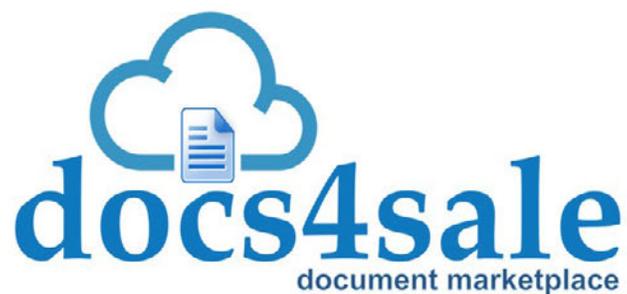
Table: Cash Flow

<i>Pro Forma Cash Flow</i>			
	2010	2011	2012
Cash Received			
Cash from Operations			
Cash Sales			\$909,392
Subtotal Cash from Operations			\$909,392
Additional Cash			
Sales Tax, VAT, HST			\$0
New Current Borrowings			\$0
New Other Liabilities			\$0
New Long-term Investments			\$0
Sales of Other Current Assets			\$0
Sales of Long-term Assets			\$0
New Investment in Other Entities			\$0
Subtotal Cash Received			\$909,392
Expenditures			2012
Expenditures from Operations			
Cash Spending			\$633,327
Bill Payments			\$0
Subtotal Spent on Operations			\$633,327
Additional Cash			
Sales Tax, VAT, HST			\$0
Principal Repayments			\$0
Other Liabilities			\$2,400
Long-term Liabilities			\$0
Purchase Other Current Assets			\$0
Purchase Long-term Assets			\$0
Dividends			\$0
Subtotal Cash Spent			\$635,727
Net Cash Flow			\$273,665
Cash Balance			\$1,248,396

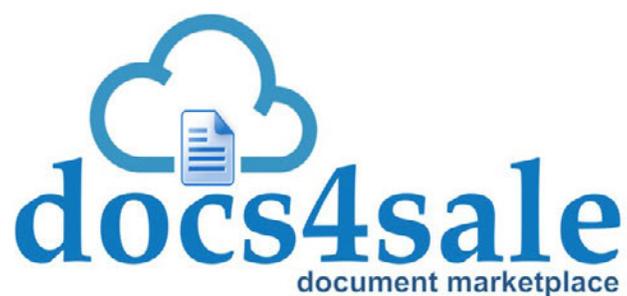


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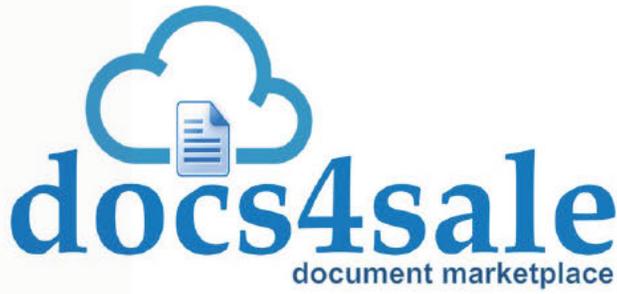


7.5 Projected Balance Sheet

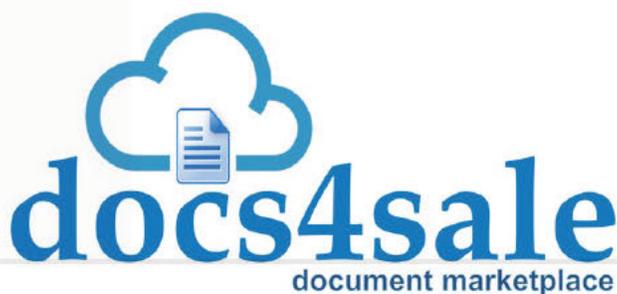
The following table presents the Balance Sheet for **COMPANY NAME**.

Table: Balance Sheet

<i>Pro Forma Balance Sheet</i>		2012
Assets		
Current Assets		
Cash		248,396
Other Current As		210,532
Total Current As		458,928
Long-term Asset		
Long-term Asset		683,428
Accumulated De		403,514
Total Long-term		279,914
Total Assets		738,842
Liabilities and Ca		2012
Current Liabilitie		
Accounts Payab		\$0
Current Borrowin		\$0
Other Current Li		\$3,130
Subtotal Current		\$3,130
Long-term Liabil		574,919
Total Liabilities		578,049
Paid-in Capital		573,173
Retained Earning		347,555
Earnings		240,065
Total Capital		160,793
Total Liabilities a		738,842
Net Worth		160,793



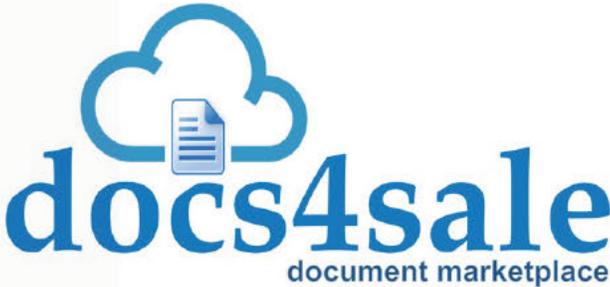
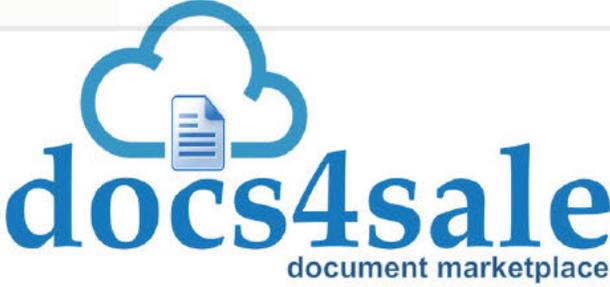
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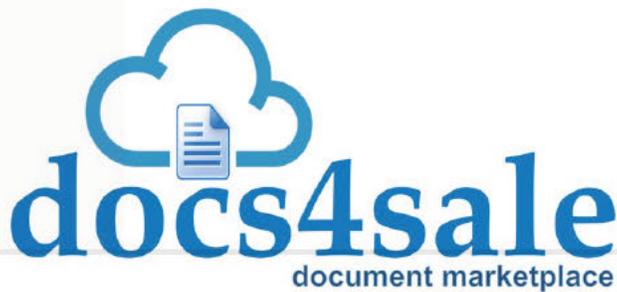
7.6 Business Ratios

COMPANY NAME offers several various services and does not compare to the basic industry profile for ratios of moving companies; however, here are the standard local freight company's ratios table for comparison.

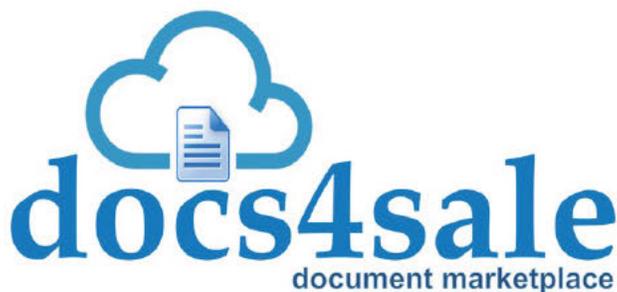
Table: Ratios

Ratio Analysis	
Sales Growth	 <p>DO NOT COPY COPYRIGHTED MATERIAL DOCS4SALE, INC. WWW.DOCS4SALE.COM</p> 
Percent of Total Other Current Assets	
Total Current Assets	
Long-term Assets	
Total Assets	
Current Liabilities	
Long-term Liabilities	
Total Liabilities	
Net Worth	
Percent of Sales	
Sales	
Gross Margin	
Selling, General & Administrative Expenses	
Advertising Expenses	
Profit Before Interest	
Main Ratios	
Current	
Quick	
Total Debt to Total Assets	
Pre-tax Return on Assets	
Pre-tax Return on Equity	

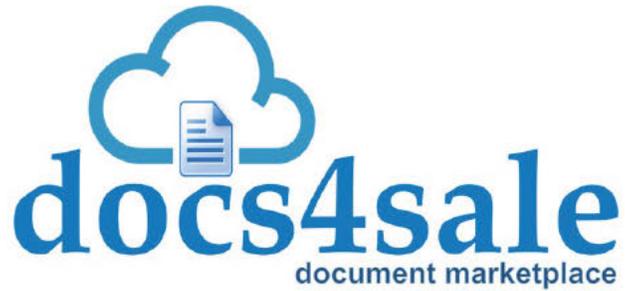
Additional Ratios	2010	2011	2012	
Net Profit Margin	23.39%	18.59%	26.40%	n.a
Return on Equity	20.54%	15.10%	20.68%	n.a
Activity Ratios				
Accounts Payable Turnover	0.00	0.00	0.00	n.a
Payment Days				
Total Asset Turn				
Debt Ratios				
Debt to Net Worth				
Current Liab. to I				
Liquidity Ratios				
Net Working Cap				
Interest Coverag				



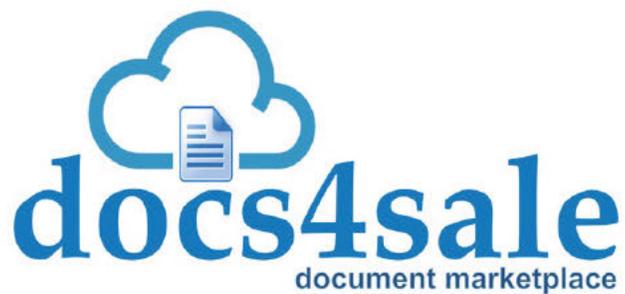
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Additional Ratios				
Assets to Sales	1.99	2.01	1.91	n.a
Current Debt/Total Assets	1%	0%	0%	n.a
Acid Test	127.69	214.33	466.11	n.a
Sales/Net Worth	0.88	0.81	0.78	n.a
Dividend Payout	0.00	0.00	0.00	n.a



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Appendix

Table: Sales Forecast

Sales Forecast												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Sales												
Piano Moving	\$24,235	\$24,235	\$24,235	\$24,235	\$24,235	\$24,235	\$24,235	\$24,235	\$24,235	\$26,658	\$26,658	\$26,668
Designer Install	\$3,901	\$3,90						3,901	\$3,901	\$4,291	\$4,291	\$4,291
Receiving	\$955	\$95						\$955	\$955	\$1,051	\$1,051	\$1,051
Household Moving	\$20,879	\$20,87						0,879	\$20,879	\$22,967	\$22,967	\$22,967
Packing Materials	\$1,637	\$1,63						1,637	\$1,637	\$1,801	\$1,801	\$1,801
Furniture Delivery	\$4,067	\$4,06						4,067	\$4,067	\$4,473	\$4,473	\$4,473
Furniture Repairs	\$125	\$12						\$125	\$125	\$138	\$138	\$138
Total Sales	\$55,799	\$55,79						5,799	\$55,799	\$61,379	\$61,379	\$61,389
Direct Cost of Sales	Jan	Fe						Aug	Sep	Oct	Nov	Dec
Truck & Equipment Rental	\$524	\$52						\$524	\$524	\$524	\$524	\$524
Licenses & Permits	\$265	\$26						\$265	\$265	\$265	\$265	\$265
Packing Labor	\$36	\$3						\$36	\$36	\$36	\$36	\$36
Outside Labor - W/C Exempt	\$42	\$4						\$42	\$42	\$42	\$42	\$42
Tolls	\$300	\$30						\$300	\$300	\$300	\$300	\$300
Packing Material	\$628	\$62						\$628	\$628	\$628	\$628	\$628
Truck Maintenance	\$2,651	\$						\$0	\$0	(\$975)	\$0	\$0
Fuel	\$5,539	\$						\$0	\$0	(\$2,100)	\$0	\$0
Subtotal Direct Cost of Sales	\$9,986	\$1,79						1,796	\$1,796	(\$1,279)	\$1,796	\$1,796



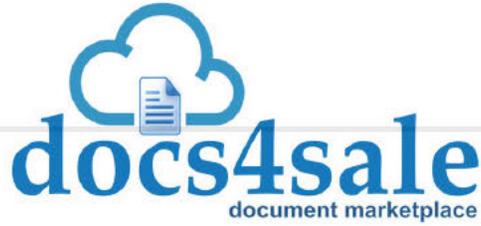
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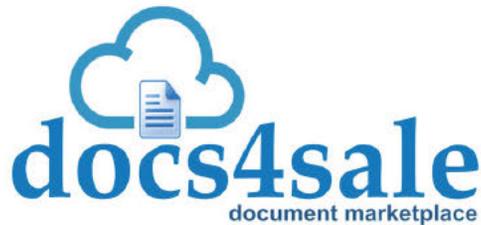
Appendix

Table: Personnel

<i>Personnel Plan</i>												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Donald C. Moore, Owner/Operator	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367	\$7,367
Salaried Management	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958	\$5,958
Hourly Workers	\$2,761	\$						\$2,761	\$2,761	\$4,761	\$4,761	\$4,761
Total People	19							19	19	21	21	21
Total Payroll	\$16,086	\$						\$16,086	\$16,086	\$18,086	\$18,086	\$18,086



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Appendix

Table: Profit and Loss

Pro Forma Profit and Loss												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Sales	\$55,799	\$55,799	\$55,799	\$55,799	\$55,799	\$55,799	\$55,799	\$55,799	\$55,799	\$61,379	\$61,379	\$61,389
Direct Cost of Sales	\$9,986	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	(\$1,279)	\$1,796	\$1,796
Other Costs of Sales	\$0							\$0	\$0	\$0	\$0	\$0
Total Cost of Sales	\$9,986	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	\$1,796	(\$1,279)	\$1,796	\$1,796
Gross Margin	\$45,813	\$54,003	\$54,003	\$54,003	\$54,003	\$54,003	\$54,003	\$54,003	\$54,003	\$62,658	\$59,583	\$59,593
Gross Margin %	82.10%	96.78%	96.78%	96.78%	96.78%	96.78%	96.78%	96.78%	96.78%	102.08%	97.07%	97.07%
Expenses												
Payroll	\$16,086	\$16,086	\$16,086	\$16,086	\$16,086	\$16,086	\$16,086	\$16,086	\$16,086	\$18,086	\$18,086	\$18,086
Marketing/Promotion	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$4,200	\$6,700	\$6,700	\$6,700
Depreciation	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$3,000	\$3,000	\$3,000
Rent	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850	\$2,850
Utilities	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
Insurance	8% \$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000
Payroll Taxes	8% \$1,231	\$1,231	\$1,231	\$1,231	\$1,231	\$1,231	\$1,231	\$1,231	\$1,231	\$1,384	\$1,384	\$1,384
Total Operating Expenses	\$32,667	\$32,667	\$32,667	\$32,667	\$32,667	\$32,667	\$32,667	\$32,667	\$32,667	\$39,520	\$39,520	\$39,520
Profit Before Interest and Taxes	\$13,146	\$21,336	\$21,336	\$21,336	\$21,336	\$21,336	\$21,336	\$21,336	\$21,336	\$23,138	\$20,063	\$20,073
EBITDA	\$13,946	\$22,136	\$22,136	\$22,136	\$22,136	\$22,136	\$22,136	\$22,136	\$22,136	\$26,138	\$23,063	\$23,073
Interest Expense	\$374	\$374	\$374	\$374	\$374	\$374	\$374	\$374	\$374	\$4,791	\$4,791	\$4,791
Taxes Incurred	\$3,832	\$6,289	\$6,289	\$6,289	\$6,289	\$6,289	\$6,289	\$6,289	\$6,289	\$5,504	\$4,582	\$4,585
Net Profit	\$8,940	\$14,674	\$14,674	\$14,674	\$14,674	\$14,674	\$14,674	\$14,674	\$14,674	\$12,843	\$10,691	\$10,698
Net Profit/Sales	16.02%	26.30%	26.30%	26.30%	26.30%	26.30%	26.30%	26.30%	26.30%	20.92%	17.42%	17.43%



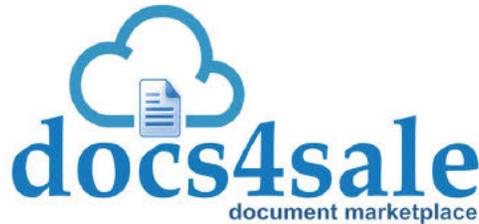
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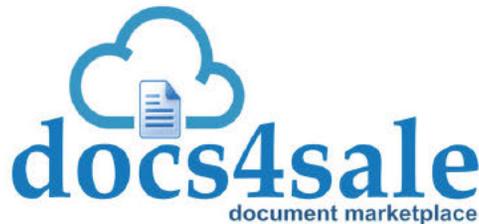
Appendix

Table: Cash Flow

Pro Forma Cash Flow												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Cash Received												
Cash from Operations												
Cash Sales	\$55,7						)	\$55,799	\$55,799	\$61,379	\$61,379	\$61,389
Subtotal Cash from Operations	\$55,7						)	\$55,799	\$55,799	\$61,379	\$61,379	\$61,389
Additional Cash Received												
Sales Tax, VAT, HST/GST Received	0.00%						)	\$0	\$0	\$0	\$0	\$0
New Current Borrowing							)	\$0	\$0	\$0	\$0	\$0
New Other Liabilities (interest-free)							)	\$0	\$0	\$0	\$0	\$0
New Long-term Liabilities							)	\$0	\$0	\$530,000	\$0	\$0
Sales of Other Current Assets							)	\$0	\$0	\$0	\$0	\$0
Sales of Long-term Assets							)	\$0	\$0	\$0	\$0	\$0
New Investment Received							)	\$0	\$0	\$0	\$400,000	\$0
Subtotal Cash Received	\$55,7						)	\$55,799	\$55,799	\$591,379	\$461,379	\$61,389
Expenditures												
Expenditures from Operations												
Cash Spending	\$46,0						)	\$40,325	\$40,325	\$45,536	\$47,688	\$47,691
Bill Payments	\$9,1						)	\$0	\$0	\$0	\$0	\$0
Subtotal Spent on Operations	\$55,2						)	\$40,325	\$40,325	\$45,536	\$47,688	\$47,691
Additional Cash Spent												
Sales Tax, VAT, HST/GST Paid Out							)	\$0	\$0	\$0	\$0	\$0
Principal Repayment of Current Borrowing							)	\$0	\$0	\$0	\$0	\$0
Other Liabilities Principal Repayment	\$2						)	\$200	\$200	\$200	\$200	\$200
Long-term Liabilities Principal Repayment							)	\$0	\$0	\$0	\$0	\$0
Purchase Other Current Assets							)	\$0	\$0	\$0	\$20,000	\$0
Purchase Long-term Assets							)	\$0	\$0	\$300,000	\$0	\$0
Dividends							)	\$0	\$0	\$0	\$0	\$0
Subtotal Cash Spent	\$55,2						)	\$40,525	\$40,525	\$345,736	\$67,888	\$47,891
Net Cash Flow	\$0						)	\$15,274	\$15,274	\$245,643	\$393,491	\$13,498
Cash Balance	\$27,240	\$42,514	\$57,787	\$73,061	\$88,334	\$103,608	\$118,881	\$134,155	\$149,428	\$395,072	\$788,562	\$802,060



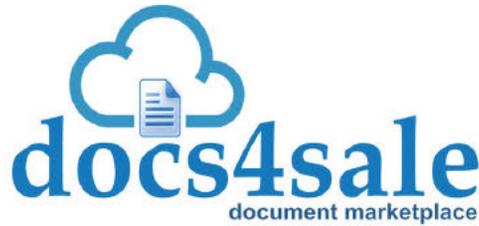
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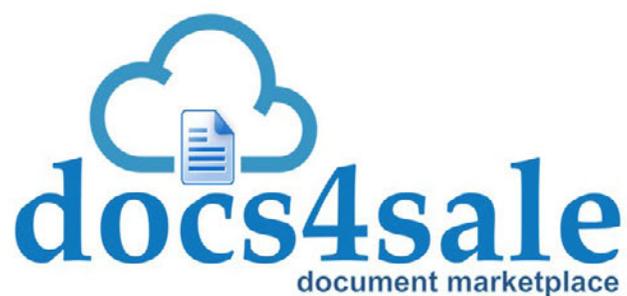
Table: Balance Sheet

Pro Forma Balance Sheet													
	Starting Balances	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Assets													
Current Assets													
Cash	\$26,845	\$27,240	\$						\$134,155	\$149,428	\$395,072	\$788,562	\$802,060
Other Current Assets	\$190,532	\$190,532	\$1						\$190,532	\$190,532	\$190,532	\$210,532	\$210,532
Total Current Assets	\$217,377	\$217,772	\$2						\$324,687	\$339,960	\$585,603	\$999,094	\$1,012,592
Long-term Assets													
Long-term Assets	\$383,428	\$383,428	\$3						\$383,428	\$383,428	\$683,428	\$683,428	\$683,428
Accumulated Depreciation	\$315,314	\$316,114	\$3						\$321,714	\$322,514	\$325,514	\$328,514	\$331,514
Total Long-term Assets	\$68,114	\$67,314	\$						\$61,714	\$60,914	\$357,914	\$354,914	\$351,914
Total Assets	\$285,490	\$285,086	\$2						\$386,401	\$400,874	\$943,517	\$1,354,008	\$1,364,506
Liabilities and Capital		Jan							Aug	Sep	Oct	Nov	Dec
Current Liabilities													
Accounts Payable	\$9,145	\$0							\$0	\$0	\$0	\$0	\$0
Current Borrowing	\$0	\$0							\$0	\$0	\$0	\$0	\$0
Other Current Liabilities	\$10,330	\$10,130							\$8,730	\$8,530	\$8,330	\$8,130	\$7,930
Subtotal Current Liabilities	\$19,475	\$10,130							\$8,730	\$8,530	\$8,330	\$8,130	\$7,930
Long-term Liabilities													
Total Liabilities	\$44,919	\$44,919	\$						\$44,919	\$44,919	\$574,919	\$574,919	\$574,919
	\$64,393	\$55,049	\$						\$53,649	\$53,449	\$583,249	\$583,049	\$582,849
Paid-in Capital	\$173,173	\$173,173	\$1						\$173,173	\$173,173	\$173,173	\$573,173	\$573,173
Retained Earnings	\$62,915	\$47,924	\$						\$47,924	\$47,924	\$47,924	\$47,924	\$47,924
Earnings	(\$14,991)	\$8,940	\$						\$111,655	\$126,328	\$139,172	\$149,862	\$160,560
Total Capital	\$221,097	\$230,037	\$2						\$332,752	\$347,425	\$360,269	\$770,959	\$781,657
Total Liabilities and Capital	\$285,490	\$285,086	\$2						\$386,401	\$400,874	\$943,517	\$1,354,008	\$1,364,506
Net Worth	\$221,097	\$230,037	\$244,711	\$259,384	\$274,058	\$288,731	\$303,405	\$318,078	\$332,752	\$347,425	\$360,269	\$770,959	\$781,657



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