Field Sales Executive - Telecom Plans and Services-TEL/Q0200 (Telecom)

1. Minimum qualification for Trainers

Sector	Job Role / Trade	QP code	Minimum qualification of Trainers	Minimum years of experience	Remarks/ Brief Description of the Desired Trainer Profile
Telecom	Field Sales Executive - Telecom Plans and Services	TEL/Q0200	Graduate	1	Essential - Minimum 70% in Qualifying QP . Trainer should have relevant training and industrial experience in sales. Experience of 1 Year preferrably in Industry.
Telecom	Field Sales Executive - Telecom Plans and Services	TEL/Q0200	Graduate	1	Trainer should have relevant training and industrial experience in sales .Essential - Minimum 70% in Qualifying QP

2. Minimum required Class room & Lab Size (in sqft)

Sector	Job Role / Trade	QP code	NSQF level	Job role type	Lab Size	Remark –exception	Class room Size
Telecom	Field Sales Executive - Telecom Plans and Services	TEL/Q0200	4	Service	300 Sq feet	Class room & Lab in same room	0

3. Minimum Qualification of Trainees

4. Prescribed Duration of the training & common norms category

Theory	Practical	Additional Duration: Entrepreneurship and Softskills	Additional Duration: Digital Literacy - Not to be counted in total hours - trainee will undergo this on his/her own via online - available in English and Regional Languages at indiaskilsonline.com	Training Duration (excluding Digital Literacy)	Content Available	Common Norms Category	ClassificationA: Regular Class& lab C: High Capex	Training involving Hi capex	Manufacturing / Service	Technical / Non-Technical	Industry visit/OJT - Not applicable (NA)
80	120	40	20	**240**	**Yes**	**II**	**A**	**NA**	**Service**	**Non-Technical**	**40**

5. Tools & Equipment required in Lab

SSC	QPCode	Name of the QP	NSQF Level	Equipment Name	Minimum number of Equipment required (per batch of 30 trainees)	Unit Type	Is this a mandatory Equipment to be available at the Training Center (Yes/No)	Dimension/Specification/Description of the Equipment/ ANY OTHER REMARK
Telecom	TEL/Q0200	Field Sales Executive - Telecom Plans and Services	4	Computers	6	pieces	Yes	windows XP and above

Telecom	TEL/Q0200	Field Sales Executive - Telecom Plans and Services	4	Word, Excel	6	units	Yes	Office 2001 and above
Telecom	TEL/Q0200	Field Sales Executive - Telecom Plans and Services	4	Voice/Accent Trainer Tool/Software	1	pieces	Yes	
Telecom	TEL/Q0200	Field Sales Executive - Telecom Plans and Services	4	Product Plan Feature Brochures, Handouts Etc	30	pieces	Yes	
Telecom	TEL/Q0200	Field Sales Executive - Telecom Plans and Services	4	Black/White Board	1	pieces	Yes	
Telecom	TEL/Q0200	Field Sales Executive - Telecom Plans and Services	4	Projection System With Pc/Laptop	1	pieces	Yes	

(*Tool / Equipment marked not mandatory are optional)