

90 DAY Strategy & Action Plan

AQUISITION

STRATEGY: _____

PRIORITIZE YOUR STRATEGY :

1) _____

DUE DATE _____

2) _____

DUE DATE _____

3) _____

DUE DATE _____

4) _____

DUE DATE _____

TOP THREE OBSTACLES (and how you will overcome them):

1) _____

2) _____

3) _____

TASK YOU WILL DELEGATE & TO WHOM:

1) _____

2) _____

3) _____

PROJECT MANAGEMENT

STRATEGY: _____

PRIORITIZE YOUR STRATEGY :

1) _____

DUE DATE _____

2) _____

DUE DATE _____

3) _____

DUE DATE _____

4) _____

DUE DATE _____

TOP THREE OBSTACLES (and how you will overcome them):

1) _____

2) _____

3) _____

TASK YOU WILL DELEGATE & TO WHOM:

1) _____

2) _____

3) _____

EXIT STRATEGY

STRATEGY: _____

PRIORITIZE YOUR STRATEGY :

1) _____

DUE DATE _____

2) _____

DUE DATE _____

3) _____

DUE DATE _____

4) _____

DUE DATE _____

TOP THREE OBSTACLES (and how you will overcome them):

1) _____

2) _____

3) _____

TASK YOU WILL DELEGATE & TO WHOM:

1) _____

2) _____

3) _____

TOOLS

Description of the goal (BUSINESS PLAN), Building blocks for accomplishing the goal (TOOLS), Responsibility (WHO & WHEN's) Procedures (STRATEGY & ACTION PLAN)

TOOLS TO GET BACK ON TRACK:

- 1) **REVIEW** your business plan & action plan. What are the obvious next steps? (COMPLETE A NEW STRATEGY & ACTIONPLAN IF PRIOR IS COMPLETE, or, refocus to current plan).
- 2) **COMMIT** to follow through on your business plan.
- 3) **COMMIT** to community phone calls for the follow up period. Bring questions/obstacles for assistance. **Phone Number** _____ **Dates:** _____, _____, _____, _____, _____, _____
- 4) **USE** the community phone calls. Get ideas, experiences and input if you get stuck.
- 5) **USE** workshop tools provided.
- 6) **STAY THE COURSE!**

NOTES:

[illegible]