

# INTRODUCTION EXERCISES

## IDENTIFYING VISION:

Reflect on these questions and write down the responses:

Why has God called you to entrepreneurship? What purpose is this business supposed to serve in your life? Why is the ultimate success of your business important to you?

[illegible]

## PART 1: NO MORE S.M.A.R.T. GOALS EXERCISES

**BEGIN:** Quickly brainstorm 15 goals for your business over the next 12 months.

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

5. \_\_\_\_\_

6. \_\_\_\_\_

7. \_\_\_\_\_

8. \_\_\_\_\_

9. \_\_\_\_\_

10. \_\_\_\_\_

11. \_\_\_\_\_

12. \_\_\_\_\_

13. \_\_\_\_\_

14. \_\_\_\_\_

15. \_\_\_\_\_

**FOCUS:** Identify the 5 goals from the brainstormed list that really get you excited about your business and how it all fits into God's overall purpose and plan for your life:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

**REFINE:** Review each of the 5 goals and make sure they fit the 6 criteria for Kingdom Driven goals as outlined in Part 1 of the book. Remember no more S.M.A.R.T. goals! Make adjustments and re-write them below.

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

*Tip:*

Seek God specifically about your goals while you go through this re-writing and refining process. See Part 1 in the book for more details. Also, don't feel limited to 5 business goals. If you have more, use additional sheets of paper to write those out but keep in mind that these are overall business goals and you will have a number of actions to go underneath them.

## PART 2: HOW TO WALK IT OUT EXERCISES

**ENGAGE YOUR FAITH:** Use this worksheet as a means for brainstorming to complete the “Engage Your Faith” strategy outlined in Part 2 of the book. You can use suggestions listed in the book, but we encourage you to really make this your own.

List some of your favorite promises from God in the Bible:

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List some of your favorite affirmations or quotes from others that are meaningful to you. Always make these personal. Use the word “I”

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**ACTION PLANNING:** Create a 30/60/90 Day Action Plan for each of your overall business goals so that you have a plan to help you move forward and take bold action. Print and complete the following three pages for each of your overall business goals.

OVERALL BUSINESS GOAL:

90-DAY GOAL TO HELP ME ACHIEVE THIS OVERALL GOAL:

***30-Day Action Plan***

***Date 30 days from now:***

What actions do I need to take in the next 30 days?

- 1.
- 2.
- 3.
- 4.
- 5.

What resources do I need over the next 30 days? (*Tip: Review the resources section in Part 2 of the book*)

What skill building activities do I need to complete (if any) over the next 30 days?

OVERALL BUSINESS GOAL:

90-DAY GOAL TO HELP ME ACHIEVE THIS OVERALL GOAL:

**60-Day Action Plan**

***Date 60 days from now:***

What actions do I need to take in days 31-60?

- 1.
- 2.
- 3.
- 4.
- 5.

What resources do I need in days 31-60? (*Tip: Review the resources section in Part 2 of the book*)

What skill building activities do I need to complete (if any) over this time period?

OVERALL BUSINESS GOAL:

90-DAY GOAL TO HELP ME ACHIEVE THIS OVERALL GOAL:

**90-Day Action Plan**

***Date 90 days from now:***

What actions do I need to take in days 61-90?

- 1.
- 2.
- 3.
- 4.
- 5.

What resources do I need in days 61-90? (*Tip: Review the resources section in Part 2 of the book*)

What skill building activities do I need to complete (if any) over this time period?