

BUSINESS PARTNERSHIP PROPOSAL

Become our partner!

Who We Are

DuxTeam is a Kharkiv, Ukraine - based software development vendor, and a group of remarkably qualified IT professionals dedicated to improving the software outsourcing market's existing practices and standards.

There are two ways to cooperate with us:

- ✓ One-time contracts
- ✓ Permanent representative in the specified region

We can offer you to earn 10% of the total contract amount

Transfer of 10% will be made to your account after 2 weeks since we get the payment from our customers.

Regarding the method of payment - we are ready to discuss with you the most appropriate and convenient way you would like to receive your part.

Your responsibilities:

We are interested in expanding our professional contacts outside of Ukraine and in establishing a successful relationship with our potential partners and clients.



We expect that you will help us to reach the persons/organizations who are interested in software development outsourcing services (development, consulting, SEO, etc.) with the main goal to sign a contract with us as a provider of IT services.

In addition to our services in IT outsourcing, DuxTeam also has a dedicated team of developers, who are working to develop our own innovative products, which will surely raise the interest of our professional customers in the near future.

What services we offer:

Development

- ✓ Web Applications
- ✓ Mobile Applications
- ✓ Desktop Applications

Consulting

- ✓ Software Architecture
- ✓ Quality Assurance
- ✓ Cost & Time Estimation

SEO

- ✓ Search Engine Optimization
- ✓ Pay Per Click Advertising
- ✓ Advertising in Social Networks

We have extensive experience in the following areas:

- ✓ Advertising Websites
- ✓ Shopping Software
- ✓ Banking and Financial Software
- ✓ Insurance Software
- ✓ Healthcare Software
- ✓ Auto Dealership Software
- ✓ Realtor Software



- ✓ Hotel Software
 - ✓ Restaurant Software
 - ✓ Merchandising Software
 - ✓ Printing Software
 - ✓ CMMS
 - ✓ Social Networks
 - ✓ Personal Web Sites
 - ✓ Network Communities
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We can work with clients in two ways:

- ✓ **Dedicated team** - when a client personally takes part in the recruitment of the development team that will work with the client proposed project indefinitely. In this case, the client pays us only the monthly cost of each developer. The development team becomes an extension of the client's own IT Department and can be managed by client.
Customer doesn't need to come up with a technical specification prior to the start of the project, i.e. one can start implementing the project much sooner. During the development, client can modify the existing functionality to better gear it toward the current market trends.
 - ✓ **Fixed price project** - when a client comes to us with the idea of a project and clearly developed technical specification. In this case, we take our responsibility for the selection of human resources for the successful implementation of the project.
The project budget is fixed from start. Client doesn't need to manage the team's efforts. DuxTeam bears responsibility for delivering the project within the stipulated time period.
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