



**REQUEST FOR PROPOSAL
FLEET MANAGEMENT
THE WOODLANDS TOWNSHIP
April 2018
Contract C-2018-0111**

The Woodlands Township is requesting proposals from professionally qualified fleet management firms to provide proposals for leasing, fleet management, and potential additional services as defined in the Request For Proposal for approximately 50 vehicles over a five (5) year period. This is a NON-GUARANTEED AMOUNT CONTRACT.

ABOUT THE WOODLANDS TOWNSHIP:

The Woodlands Township is a special purpose district, a political subdivision located in unincorporated areas of Montgomery and Harris Counties, 27 miles north of Houston, Texas. The Township provides quasi-governmental & municipal type services to approximately 115,000 residents and over 35,000 single family residences and is projected to grow to approximately 125,000 by the year 2019. The Woodlands is approximately 44 square miles in size.

NOTICE TO PROSPECTIVE VENDORS

- The Woodlands Township reserves the right to reject any or all proposals, including without limitation the rights to reject any or all nonconforming, non-responsive, unbalanced or conditional proposals and to reject the Proposal of any Proposer if the Township believes that it would not be in the best interest of the Project to make an award to that Bidder, whether because the Proposal is not responsive or the Proposer is unqualified or of doubtful financial ability or fails to meet any other pertinent standard or criteria established by the Township.
- The Township also reserves the right to waive all informalities and defects in the proposal and the process not involving price, time of submittal or changes in the Work and to negotiate contract terms with the Successful Proposer. Discrepancies between the multiplication of units of Work and unit prices will be resolved in favor of the unit prices. Discrepancies between the indicated sum of any column of figures and the correct sum thereof will be resolved in favor of the correct sum. Discrepancies between words and figures will be resolved in favor of the words. In case of ambiguity or lack of clarity in stating the prices in the proposal, the Township reserves the right to consider the most advantageous proposal thereof or to reject the proposal.
- Please be advised that in accordance with State of Texas Local Government Code Chapter 176, Bidder must submit Form CIQ (Attachment A) with the bid submission.
- In compliance with State of Texas Government Code, Section 2252.908, the successful business entity awarded a contract by the Board of Directors of The Woodlands Township must complete Form 1295 – “Certificate of Interested Parties” – and must provide a signed and printed copy of the form and a separate certification of filing. The form can be found at www.ethics.state.tx.us
- Contractor certifies that Contractor is not currently engaged in, and agrees for the duration of this Agreement not to engage in, the boycott of Israel as defined by Section 808.001 of the Texas

Gov't. Code, nor is it engaged in business with Iran, Sudan, or foreign terrorist organization as identified by the Texas Comptroller's office under Sections 806.051, 807.051 or 2252.152 of the Texas Gov't. Code.

- The Township may, by written notice to the successful proposer, cancel the agreement without liability to the Township if it is determined by the Township that gratuities in the form of entertainment, gifts, or otherwise, were offered or given by the proposer, or any agent, or representative of the proposer, to any officer or employee of the Township with a view toward securing an agreement or securing favorable treatment with respect to the awarding or amending or the making or any determinations with respect to the performing of such an agreement. In the event this agreement is canceled by the Township pursuant to this provision, the Township shall be entitled, in addition to any other rights and remedies, to recover or withhold the amount of the cost incurred by proposer in providing such gratuities. During this proposal process, proposer shall not contact any Township staff except those designated in the text of this RFP or subsequent addendums or correspondence. Any questions or concerns should be addressed in writing to Chris Nunes, Director of Parks and Recreation via email, cnunes@thewoodlandstowship-tx.gov prior to April 16, 2017 at 5:00 p.m. CDST. Please reference RFP name and page number. Non-compliance with this provision may result in rejection of the proposal. Any material information given to one proposer concerning a proposal will be furnished by an addendum to all proposers who have been issued an RFP.
- Please submit your Proposal Submission to The Woodlands Township by April 30, 2018 at 5:00 pm CDST at 2801 Technology Forest Blvd, The Woodlands Texas, 77381. Attention: Chris Nunes, Director of Parks and Recreation, cnunes@thewoodlandstowship-tx.gov.
- Proposals should be mailed or hand delivered; proposals submitted via email will be accepted, however The Woodlands Township will not be responsible for any delays in transmission or filtering programs that may cause electronic submissions to not be received. It is the responsibility of the responder to ensure that the proposal(s) is received by the date and the time specified. All costs incurred in the preparation of a proposal responding to this RFP/Q will be the responsibility of the responder and will not be reimbursed by The Woodlands Township.
- The Township accepts no liability for the costs and expenses associated with this RFP/Q process incurred by the proposers. Each proposer cannot make any claims whatsoever for reimbursement from the Township for the costs and expenses associated with the procurement process.

CURRENT FLEET

The Woodlands Township currently owns and operates its fleet of service vehicles which include but is not limited to 40- ½ to, ¾ ton, 1 ton trucks, one (1) mini-van. The majority of vehicles are trucks and are used for the operation and maintenance of the community's park system. The Township, utilizes a local vehicle maintenance shop, through a contract, for fleet maintenance (oil changes, brake work, transmission, engine rebuilds, etc.). The Board of Directors instituted a procedure that vehicles were only considered for replacement if they met two criteria-10 years old and 100,000 miles. Please see Attachment A for a complete listing of vehicles, miles, VIN numbers, etc., however several key factors include:

- Average Age- 4
- Average Mileage- 36,292
- Average Yearly Mileage - 321,160 (40 trucks)
- Number of ½ Tons - 19
- Number of ¾ Tons – 18
- Number of 1 Tons = 3

- Average Maintenance Cost Per Vehicle - \$700

SCOPE OF SERVICES

The Township requires vehicles on a lease basis satisfying the specifications described in this section and may potentially require the additional services described in this section on an “as needed” basis. Proposers are expected to submit proposals that address all portions of this section. If a Proposer is unable to satisfy every element of this section but chooses to submit a proposal anyway, it must clearly identify the element(s) it is unable to satisfy and the reason it cannot meet the requirement. The Township will review any exceptions taken but, at its sole discretion, may determine the proposal not responsive to The Township’s requirements and remove it from further consideration.

- The Township reserves the right to order any amount of leased vehicles and additional services it deems in the best interest of The Township.
- The Township may award a multiple year contract lease that will allow ordering to occur throughout a one (1) year period with four (4) one (1) year option period(s) upon mutual agreement with the successful bidder and The Woodlands Township
- Replacement or additional vehicles will be ordered under line items, and at prices applicable to the ordering period current at the time the replacement is made. Prices for future year ordering periods will be presented to The Township by the awarded vendor in a timely fashion near the beginning of each ordering period (April of each contract period). The Township will accept or reject in future order period pricing through amendment to the original agreement.
- Bidders will only submit pricing for the first ordering period time response to this RFP.
- The Township is soliciting a proposal to assess the approach it deems most cost effective for its needs. The Township will either award a contract to a single vendor that can provide all services requested in this proposal or to multiple vendors that can demonstrate an effective and efficient partnership pertaining to the delivery of services under this contract. Be advised that lease arrangements contemplated to extend more than one year will be subject to availability of appropriations.
- Proposers will be given the opportunity to propose a phase-in schedule for initial vehicle deliveries. Replacement schedules for vehicles ordered under the contract will be established based on the conditions of the selected alternative.

A. LEASE REQUIREMENTS- For evaluation purposes, The Township is requiring all Contractors to use the following lease parameters. Upon award, The Township will negotiate with the awarded vendor the appropriate lease parameters The Township deems necessary for each individual vehicle leased. The following represents The Townships requirements for a lease:

- Five (5) year Open-Ended Lease with no mileage restrictions.
- Vehicles must be depreciated at 1.5% per month with a 10% Residual Book Value.
- Contractor must supply End of Term Balance at the end of the term (12 month, 24 month, 36 month, other).
- List all other applicable fees and charges.
- Maintenance as specified in “Scope of Maintenance” based on 5 years and 60,000 miles.
- Define reporting capabilities including monthly management reports, comprehensive invoicing, maintenance notification, and electronic tracking capabilities.

B. SERVICE AND MAINTENANCE REQUIREMENTS- The Township shall keep and maintain each vehicle in normal operating condition and be responsible for making sure all service, maintenance, and repair are performed to maintain the warranty. As The Township deems necessary it may request maintenance services to be included on select leased vehicles.

- a. Does your company provide a program in which the maintenance costs are billed back to The Township as they occur? Yes/No
- b. Does your company provide a program in which the maintenance costs are fixed and guaranteed during the life of the lease? Yes/No
- c. Does your company provide a program in which fixed costs are provided for base services (oil changes, tire rotations, brakes, etc.) by providers located in the greater Yes/No

If yes to either of these questions please include the cost of program(s) in the pricing section and provide detail on program(s) including but not limited to:

- Location of facilities that will perform services. Identify distance from 8203 Millennium Forest Drive, The Woodlands, TX 77381
- Monitoring, tracking, and service needed notification capabilities / procedures
- Included and excluded items / coverage
- Compatibility with manufacturer's warranty
- Qualification requirements for those performing work on leased vehicles

C. RISK MANAGEMENT / PHYSICAL DAMAGE REQUIREMENTS (Loss of, Theft, or Damage Coverage)- As The Township deems necessary it may request this service to be included in select instances.

- a. Does your company provide this program- Yes/No.? If yes please include the cost of this program in the pricing section and provide detail on your program including but not limited to: deductibles, location of service

D. DESCRIPTION/WORK STATEMENT

- a. **Project Organization and Management-** The Contractor shall establish and maintain an appropriate organizational structure to enable local management (Greater Houston Area) of this contract. Documentation supporting the Contractor's ability to service the contract (including but not limited to office locations) should be included with the proposal submission. All ordering will originate directly from The Township
- b. **Vehicle Quantities and Locations-** The Townships fleet targeted to be satisfied by this lease contract consists of approximately 40 vehicles. **THIS IS A NON-GUARANTEED AMOUNT CONTRACT;** The Township reserves the right to order any amount of leased vehicles and additional services it deems in the best interest of The Township. Attached in a separate document is the list of The Township- Attachment B
- c. **Vehicle Mileage and Term-** The Contractor shall be able to support vehicle return and replacement as specified in the contract. The awarded Contractor may propose, and The Township may consent to, a desired timeframe or mileage interval different than levels requested by The Township, if such intervals provide advantages to the Contractor, The Township, or both, such as lower lease prices due to better vehicle resale potential

- d. **Vehicle Inspection** All vehicles leased under this contract shall be inspected, at which point vehicle inspection documentation will be provided indicating the general condition of the vehicle
- e. **Condition of Leased Vehicle-** Each vehicle furnished under this contract shall be defined as manufacturer's "NEW". The Township shall accept or reject the vehicles promptly after receipt. If The Township determines that any vehicle is defective or unsafe at delivery, The Township shall promptly inform the Contractor in writing.
- f. **DELIVERIES OR PERFORMANCE-** This contract consists of a one (1) year period with four (4) 1-year option period(s). Vehicles ordered at any point under this contract are expected to remain in use for approximately 5 years. The Contractor's responsibilities under this contract and period of performance will cease when the last vehicle furnished under the contract has been returned to the Contractor, provided there are no remaining issues in dispute.
- g. **Ordering Periods-** The ordering periods under this contract will extend as follows. Exact dates will be specified in the contract upon award.
- First Ordering Period - Date of award through model year
 - Second Ordering Period - Expiration of First Ordering Period through one calendar year
 - Third Ordering Period - Expiration of Second Ordering Period through one calendar year
 - Fourth Ordering Period -Expiration of Third Ordering Period through one calendar year
 - Fifth ordering Period - Expiration of Fourth Ordering Period through one calendar year
- h. **Option to Extend the Term of the Contract-** The Township may extend the term of this contract by written notice to the Contractor within 60 days prior to the expiration of the current initial contract. If The Township exercises this option, the extended contract shall be considered to include this option clause. The total duration of this contract, including the exercise of any options under this clause, shall not exceed ten (10) years.
- i. **Delivery Schedule-** The Contractor proposes to deliver vehicles within the following period after receipt of an order for a given vehicle: 120 days. In the event delivery cannot be completed within this period, the Contractor shall notify The Township when it becomes aware it cannot meet the schedule and shall indicate the reason for delay and a projected delivery date. The Township reserves the right to cancel the order at that time without cost to The Township. In any event, The Township's obligation to pay does not commence until The Township accepts delivery of a vehicle from the Contractor.
- j. **Reporting Requirements-** The third and ninth months in each ordering period, the Contractor shall meet with The Township to discuss a contract status report. This report shall cover all vehicles delivered, or otherwise in the possession of The Township at any time during the previous six-month period. A separate section of the report shall address outstanding undelivered orders. The reports shall include, at a minimum, the following information for each vehicle: vehicle year, make and model; vehicle identification number; cost center (assigned by The Township); date of delivery; months in service. This report should be presented in spreadsheet product compatible with Microsoft Excel and is preferred to be accessible online monthly. The Contractor shall provide two hard copies and two electronic copies of

the report. The Township will review this information and compare it to Tribal records to detect potential inconsistencies requiring resolution. The Township may also request additional meetings with the Contractor in relation to this agreement. The Contractor will work in good faith to meet with The Township for any additional meetings in a timely fashion.

k. End of Lease Options (Open-End Lease).

- i. At the end of lease term, The Township may:
 - 1. Offer the vehicle for sale to a third party
 - 2. Purchase the vehicle from the Contractor for the end of term obligation (Reduced Book Value plus other charges)
 - 3. Turn the vehicle in to be disposed of by Contractor
- ii. When turning vehicles into the Contractor, the Contractor will:
 - 1. Check vehicle in with a written report
 - 2. Within four weeks, Contractor will communicate to The Township a minimum market value for vehicle based on at least two offers or bids.

SUBMITTAL FORMAT

Each submittal shall be typewritten, single spaced, and submitted on 8 ½" x 11" white paper. Two (2) copies of the submittal must be provided including one unbound copy suitable for photocopying and/or scanning. A submittal shall not exceed 20 pages in length, excluding attachments. If submitting a proposal via email, please send it in a .pdf format.

SUBMITTAL REQUIREMENTS

Submittals shall be firm for a period of 90 days following Submittal Date. Firms will be judged not only on their past experience for the type of work involved, but also on their ability to address issues critical to the success of the project requirements outlined in the RFP document and Selection Criteria. Any cost or expense incurred by the Respondent that is associated in with the preparation of the Proposal or the selection process shall be borne solely by the Respondent. All proposals become property of The Woodlands Township upon receipt and will not be returned. All proposals will be kept confidential through the negotiation process. Once the contract has been awarded, all information held by The Woodlands Township will be subject to the State of Texas Open Records Act. Proposal submittals shall contain the following information:

- A. Letter-** One page cover letter of interest that includes the firms understanding of the requirements related to the RFP, a synopsis of the prime firm and sub-consultants, the team's qualifications, the project manager and primary contact. The letter must be brief and formal from the proposer that provides information regarding the firm's interest in and ability to perform the requirements of this RFP;
- B. Technical Proposal**
 - a. Qualifications, related experience and a minimum of three (3) references of the proposer on the form provided herein. This section of the proposal should establish the ability of the proposer to satisfactorily perform the lease and fleet management services by reason of:
 - i. Experience in performing work of a similar nature.
 - ii. Demonstrated competence in the services to be provided.
 - iii. Strength and stability of the firm.

- iv. Staffing capability.
 - v. Supportive client references.
 - b. Proposers shall provide a brief profile of the individual or firm, the year founded; form of the organization (corporation, partnership, sole proprietorship); number, size and location of offices; and number of employees.
 - c. Proposers shall provide a detailed description of the fleet management services offered as described in the Scope of Services including but not limited to:
 - i. Open-ended lease.
 - ii. Maintenance program.
 - iii. Physical damage program.
 - iv. Vehicle resale process.
 - v. Ability of proposer to sell vehicles in The Township's current fleet.
 - d. Proposers shall provide a general description of the individual or firm's financial condition and identify any conditions; e.g., bankruptcy, pending litigations, planned office closures, impending merger, which may impede proposer's ability to provide lease and fleet management services.
 - e. Proposer shall describe the firm's experience in performing services of a similar nature for municipalities, or other government agencies.
 - f. Proposers shall identify subcontractors (maintenance facilities) in the State of Arizona by name, address and telephone number.
- C. Work Plan:**
- a. Proposers shall provide a narrative that addresses the services they are proposing as outlined in the Scope of Work. The narrative should show the Proposer's understand of The Township's needs and requirements. Throughout the narrative, the Proposer shall include references for each area of services they are proposing. This section should also address the Proposer's plan to fulfill its obligations for the services.
- D. Lease Terms-** Proposer shall provide a pro forma (maintenance cost, lease cost, etc) for The Township's fleet based on the following:
- a. Vehicle replacement every 12 months (40 vehicles per year- 1/12 of the fleet each month)
 - b. Vehicle replacement every 24 months-(20 vehicles per year- 1-2 vehicles per month during an ordering year)
 - c. Vehicle replacement every 36 months-(13/14 vehicles per year- 1-2 vehicles per month during an ordering year)
 - d. Other- please submit a proposal of the proposers choice
- E. Other**
- a. Completed Lease and Potential Additional Services Pricing Forms
 - b. Itemized Rate Schedule for Lease Expenses Per Vehicle and Specifications of Proposed Vehicles
 - c. Itemized Rate Schedule for After Market Equipment (bed liners, light bars, "headache" racks, strobes, Township decals). Items would be installed on vehicle by Contractor as part of the delivery of the vehicle.
 - d. Copy of Contractors Standard Lease Agreement and Other Related Contract Documents
 - e. References

SELECTION CRITERIA (1000 Points Possible)

The Township intends to evaluate proposals based on initial written presentations and to make a tentative selection of a successful offeror with whom The Township will then engage in negotiations to finalize a contract. The Township reserves the right to reject any or all submittals, to waive technicalities, to re-

advertise, to proceed otherwise when in the best interest of The Township. The Woodlands Township will conduct a comprehensive, fair, and impartial evaluation of all Proposals received:

- A- Letter - 0%-
- B- Technical Proposal-25%
- C- Work Plan-15
- D- Lease Terms-50%
- E. Other-10%

INTERVIEWS

During interviews, if any, verbal questions and explanations will be permitted. The Woodlands Township reserves the right to exclude any persons from interviews as it deems in its best interests.

SUBMITTAL DEADLINE

Specific requirements for submittals are outlined in the Request for Proposal. In orders to facilitate review, two (2) copies of submittals must be provided including one unbound copy suitable for photocopying and/or scanning. Submittals must be delivered to:

Chris Nunes
Director of Parks and Recreation
2801 Technology Forest Drive
The Woodlands, Texas 77381
281.210.3800
cnunes@thewoodlandstowship-tx.gov

Deadline for receipt at The Woodlands Township (mailed or hand delivered) is: April 30, 2018, 5:00 p.m. CDST. Late submittals will be rejected without consideration. The Woodlands assumes no responsibility for costs related to the preparation of submittals.

CONFLICT OF INTEREST QUESTIONNAIRE

For vendor doing business with local governmental entity

FORM CIQ

This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.

This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code.

A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

OFFICE USE ONLY

Date Received

1 Name of vendor who has a business relationship with local governmental entity.

2 ☐ Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)

3 Name of local government officer about whom the information is being disclosed.

Name of Officer

4 Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.

A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor?

☐ Yes

☐ No

B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?

☐ Yes

☐ No

5 Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.

6 ☐ Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1).

7

Signature of vendor doing business with the governmental entity

Date

CONFLICT OF INTEREST QUESTIONNAIRE

For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at <http://www.statutes.legis.state.tx.us/Docs/LG/htm/LG.176.htm>. For easy reference, below are some of the sections cited on this form.

Local Government Code § 176.001(1-a): "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

- (A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;
- (B) a transaction conducted at a price and subject to terms available to the public; or
- (C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

Local Government Code § 176.003(a)(2)(A) and (B):

- (a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:

- (2) the vendor:

(A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds \$2,500 during the 12-month period preceding the date that the officer becomes aware that

(i) a contract between the local governmental entity and vendor has been executed;
or

(ii) the local governmental entity is considering entering into a contract with the vendor;

(B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than \$100 in the 12-month period preceding the date the officer becomes aware that:

- (i) a contract between the local governmental entity and vendor has been executed; or
- (ii) the local governmental entity is considering entering into a contract with the vendor.

Local Government Code § 176.006(a) and (a-1)

- (a) A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and:

(1) has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);

(2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or

(3) has a family relationship with a local government officer of that local governmental entity.

- (a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:

- (1) the date that the vendor:

(A) begins discussions or negotiations to enter into a contract with the local governmental entity; or

(B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or

- (2) the date the vendor becomes aware:

(A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);

(B) that the vendor has given one or more gifts described by Subsection (a); or

(C) of a family relationship with a local government officer.

Attachment B
The Woodlands Township Fleet Information

Truck #	Vehicle Vin Number	Year	Make/Model	Mileage (as of Dec 31, 2017)
44	1FTNF20L64EC24523	2004	Ford F250	93,451
53	1FTNF20L24EC24521	2004	Ford F250	94,428
58	1FTNF20L03EA10271	2003	Ford F250	90,873
70	3GCEC14VX6G255963	2006	Chevy C 1500	78,572
71	1GCHC24U26E268479	2006	Chevy C 2500	99,425
73	1GCHC24U16E269185	2006	Chevy C 2500	33,558
76	1GCEC14X29Z133846	2009	Chevy C 1500	112,340
80	1FTRF12257NA18968	2007	Ford	66,976
81	1GCNCPEA9BZ322481	2011	Chevy C 1500	49,212
82	1GCNCPEA8BZ322620	2011	Chevy C 1500	32,574
87	1FTBF2A65DEA18511	2013	Ford F-250	57,426
89	1FTFX1CF7DKE83735	2013	Ford F-150	35,110
90	1FTBF2B66DEB19975	2013	Ford F-250	52,762
91	1FTNF1CF1DKE83731	2013	Ford F-150	42,597
92	1FTBF2A68DEB25049	2013	Ford F-250	45,340
93	1FTBF2A46DEB25050	2013	Ford F-250	45,753
102	AFTBF2A60FEC64305	2015	Ford F-250	22,119
103	1GCHSBE34G1206115	2016	Chevrolet Colorado	12,840
104	1FT7X2A62FEC64308	2015	Ford F250	18,319
105	1FT7XA264FEC64309	2015	Ford F250	35,272
106	1FTBF2B64FEC64306	2015	Ford F250	23,180
107	1FTBF2A67GEA59615	2016	Ford F250	32,668
108	1FTBF2A69GEA59616	2016	Ford F250	12,894
109	1FTBF2A60GEA59617	2016	Ford F250	22,505
110	1FTMF1CF0FKF08925	2015	Ford F150	14,930
111	1FTMF1CF6GKD59115	2016	Ford F150	14,750
112	1FTBF3A60GEB86938	2016	Ford F350	8,258
113	1FTBF3A69GEB86937	2016	Ford F350	11,439
118	1FDRF3G6XGEA59647	2016	Ford F350	7,972
119	1FETX1CF6GKD66731	2016	Ford F150	18,616
120	1FTEX1CF4GKD66744	2016	Ford F150	7,609
121	1GCNCNEC6GZ283149	2016	Chevrolet Silverado	33,632
122	1GCNCNEC4GZ285577	2016	Chevrolet Silverado	23,366
123	1GCNCNEC7GZ287274	2016	Chevrolet Silverado	33,051
124	1GCNCNECXGZ285406	2016	Chevrolet Silverado	20,149
125	1FTBF2A63GED00506	2016	Ford F250	17,777
126	1FTBF2A65GED00507	2016	Ford F250	14,514
131	1FTMF1CF8HKD76757	2017	Ford F150	7,052
132	1FTEX1CFXHKD76759	2017	Ford F150	5,058
133	1FTEX1CF6HKD76760	2017	Ford F150	3,329