



PHOENIX SAFARIS (K) LTD

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COMPANY PROFILE

Phoenix Safaris enjoys an excellent reputation within the tourism industry in East Africa. We are a member of:

- International Air Transport Association (IATA)
- Kenya Association of Travel Agents (KATA)
- Kenya's Association of Tour Operators (KATO)

Those governing bodies regulate and promote tourism in Kenya.

Phoenix Safaris – founded in 2000 - is a German owned & owner managed company, currently employing a total of 25 staff. Concentrating on both, **Corporate Travel Management & Individual Travel Arrangements**, we do have sufficient manpower to take care of any travel arrangements required.

We remain committed to our principles of giving individual and personalized services to each and every customer.

Our wealth of experience stands behind our firm commitment to duly offer the best and finest breathtaking Wildlife Safaris & Tours, Beach Safaris and Holidays in Kenya, Uganda, Tanzania and Zanzibar. We offer exceptional air fares; tailor made itineraries, incentive travels, conference booking, family vacations, beach holidays, air and road packages and much more.

The combination of our experienced team of travel consultants (English and German speaking) and our certified driver guides (English, German, French and Spanish speaking) assures a safe, treasurable, thrilling and informative safari.

Phoenix Safaris is committed to offer all clients professional, personal and cost-effective travel services.

Our Services

Corporate Travel Management

By using the **AMADEUS** cutting edge IT online booking system we ensure, that our corporate business traveler receives travel related information from an innovative network of resources, keeping him connected whilst on the move.

Certified travel consultants guarantee that our corporate clients receive the best airline market fares available.

Safaris and Tours

We arrange tours to all National Parks, National Museums, Historical Sites and Mountain climbing tours for individuals or groups as per arranged itineraries in East Africa. We will avail information on availability and costs within the shortest possible time.

Hotels and Lodge Reservations

We undertake Hotel and Lodge reservations in all major Eastern Africa cities on behalf of our customers at discounted rates.

Transport and Car Hire

Phoenix Safaris maintains a fleet of 15 vehicles; all vehicles are equipped with HF radios and real time GPS tracking (fleet management system).

Air Ticketing

We are a member of IATA and linked to the Amadeus ticketing system of reservations that gives our travel consultants direct access to airline information and data, destination visa and health information, enabling them to answer your requests accurately and immediately. Our travel consultants will find the most effective route with the cheapest airfare available on international and domestic tickets.

Private Air Charter Reservation - Available on short-notice.

Conference Facilities

Our good working relationship with regional and international hotel chains enable us to negotiate on behalf of our client's competitive room arrangements or conference packages. We provide transport services for the delegates and on-conference support services at a minimal charge.

