

 Joint venture company of MonotaRO Co., Ltd. and Sumitomo Corporation Group



One Stop Solution for Industrial Tools and Office Supply



# COMPANY PROFILE

[www.monotaro.id](http://www.monotaro.id)



# ABOUT MONOTARO.ID

monotaro.id is a B2B e-commerce operated by Monotaro Indonesia, a joint venture of MonotaRO Co., Ltd. and Sumitomo Corporation Group. One Stop Solution to your procurement challenges in industrial tools and office needs. We provide all genuine quality products from Maintenance, Repair & Operations (MRO), Building & Construction, Electrical, Laboratory, Logistic, Stationery and many other products with competitive and reasonable price. We bring you a new procurement experiences and to fulfill your business needs, easier and faster.

## Vision

To innovate procurement network for all types of business users in Indonesia.

## Mission

To provide the most convenient and efficient purchase platform to business users.

## Commitment

To become a store to fulfill the most number of brands and items in Indonesia.



Daisuke Maeda

President Director



## Our Benefit



### Easy and Practical

5 Easy steps from your desktop,  
no more visiting stores or make  
a phone call to many suppliers needed



### Save Time & Money

Shop +/- 5 minutes  
Flexible 24 hours  
Price including 10% VAT



### Complete Products

1.000.000+ products from  
3.000+ brands spreaded  
in 12 product categories



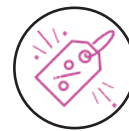
### Comprehensive Features

Provide bureaucracy and administrative  
features to support company needs



### Payment method

Provide many secure payment options  
to answer company preference



### Promotions

Find many promotions such as First10,  
Free Delivery, Tier Discount and  
enjoy more beneficial purchasing process

## Our Features



Online Quotation



Payment Invoice\*



Tax Invoice\*



Integrated Approval  
System\*



Multiple Login\*



Discount Per Product

## Payment Method



Bank Transfer



COD (Cash on Delivery), Make payment when receiving  
product, available for Java area only: Jabodetabek, Banten,  
West Java, Central Java, DI Yogyakarta, East Java



Terms of Payment (TOP), Make payment within agreed  
terms after product delivered (T&C applied)\*



Down Payment (DP): customer can make down payment  
for >IDR 10 million order and the full payment will be made  
after the product is ready to deliver\*



Credit/Debit Card

*\*available only for Business Account*

# OUR PRODUCT

We carried more than **1,000,000 products** from **3,000+ brands**, constituted of 12 categories, from MRO products, hand tools, electricity, building material, to office supplies. Our promise is to keep improving and complementing our Products and Brand lines to fulfill all types of business at all time, following the growth of economic and industry environment in Indonesia.

## Our Main Categories



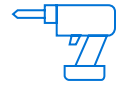
Safety, Protection  
& Healthcare



Packing, Tape, Logistics  
& Cleaning



Cutting, Abrasive  
& Measurement Tools



Hand, Pneumatic  
& Power Tools



Chemical, Adhesive  
& Welding



Lab Supply



Mechanical Parts, Bearings,  
Casters & Screws



Electrical Material, Control Device,  
Air Conditioning & Piping



Automotive Maintenance  
Products



Office Supplies



Pantry & Kitchen



Building Materials,  
Housing Equipment & Painting

## Private Brand

Each of 30,000+ products from our Private Brand are strictly inspected upon Japan Quality Assurance and supplied with affordable price and 6 months guarantee.

**MonotaRO**



**Otokomae MonotaRO**



**Osaka Spirit**



## Our Supply Chain

We have a wider and robust supply chain in Asia and keep developing.



## Preferred by Business Customers

More than **50,000** customers have used [monotaro.id](http://monotaro.id) and has been satisfied with the new convenience procurement way, make them stay and become loyal. The number is keep growing everyday



## Testimonial

"CS [monotaro.id](http://monotaro.id) terbaik hati, ramah dan respon terhadap saya untuk membantu menyelesaikan pesanan pertama saya. Good job and Recommended".

**PT Pertamina EP**

Andi Wisnu Saputra - Administrasi Teknis WO/WS

"Cepat dan tepat dalam pelayanan. Order hari ini, besoknya sudah dikirim barang-barang pesanan".

**PT Seamac Asia**

Maria Dasion - Personnel & GA Manager

"[monotaro.id](http://monotaro.id): Fast response and good services. Arigatou gozaimashita".

**PT Star Seiki Indonesia**

Tri Rahayu - Admin



# OUR SUPPORT & SERVICES

## Customer Support & Product Advisor

Our Customer Support and Product Advisors help customers to solve any issues and inquiries they have by giving them the best solution to fulfill their business needs.



## Flyers & Catalog

We provide alternative media to give best experience to all type of customers who has different preferences, so they can choose the most convenience way to make purchase.



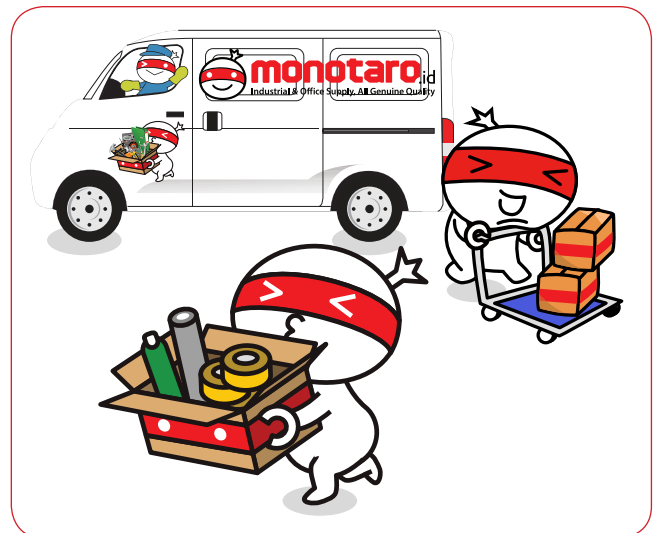
## Warehouse

With our warehouses, we're committed to give the best support to customers by keeping our products in stock and delivering it with the best lead time and condition.



## Delivery

We deliver our products to all area in Indonesia to support customer's business activity all over the country. And for Jabodetabek & surrounding Industrial areas are covered by our Own Van Delivery service.



## COMPANY INFORMATION

Company name : PT MONOTARO INDONESIA

Website : [www.monotaro.id](http://www.monotaro.id)

Shareholders : MonotaRO Co., Ltd, Sumitomo Corporation Group

Head Office : Sumitmas II, Jl. Jend. Sudirman Kav. 61-62, Jakarta 12190

Warehouse : EJP Industrial Park Plot 1E-2, Cikarang Selatan, Bekasi 17530

Business : E-Commerce for Industrial Tools and Office Supplies

