



COMPANY PROFILE 2020

FORIN LOGISTICS



PS 667668
ISO 9001



PS 667668
ISO 9001





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MESSAGE FROM CHAIRMAN OF GROUP

Based in Indonesia, Forin Logistics has growing reputation as a provider of total solutions for logistics needs. Custom clearance and forwarding industry as part of transportation and logistics are ever changing and becoming even more sophisticated. Players of these industries have to constantly innovate and upgrade their operating methods to serve their clients more efficiently and cost effectively.

“To continue to earn a reputation of integrity, service and diversity, company must adapt with technology advancement. In order to achieve these lofty objectives, we must hire and retain only the most qualified and dedicated individuals who share the company's vision.”

Our status as a diversified, premiere logistics provider is dependent upon our ability to provide only the highest level of service to our customers, maintain a necessary profit margin, and to recognize opportunities and react to changing market conditions well ahead of our competition. Therefore, Forin Logistics is committed to applying ISO 9001:2015 to help organisation meets the needs of their customers and other stakeholders more effectively so that we achieve our vision.

The company will also soon have its own developed program that allows customer to get real-time information about its delivery and payment status in order to walk along with the era of digital revolution. Moreover, company will also promote e-paper policy for the sake of sustainable development.

Forin Logistics has been serving for 25 years, which make it as one of the oldest logistics company in Indonesia. I am extremely proud of all our management team, staff and what they have accomplished so far. They all deserve a giant spherical of applause for all of the laborious works and unconditional dedications. Congratulations to all for being part of the journey. May Forin Logistics, given a long experience and learning opportunity can provide what it takes to be no.1 Logistics Company in the market.

For anyone who believes that you deserve for the best one-stop transportation service. Feel free to get in touch with us to serve you.

Yandra Wongosari



COMPANY HISTORY

Step back in time, our history begins in September 6th 1979 with the foundation of Forin Cargo, which aimed to provide domestic air freight logistic service. Forin Cargo operation constantly grew up from serving small packages delivery to larger packages and projects.

In 1995, positive response from market urged the management team to quickly develop its business scope and renew its core strategy by transforming into international air freight forwarder. As pioneer of air freight consolidator for perishable air shipment in Indonesia, the company was respectively well-known as the leader in freight forwarding industry. Through our constant performances and achievement, within the next two years, Forin Cargo was frequently awarded as Top Agent of some famous brands in airline industry. The company was also registered as the member of IATA.

In 2012, Forin Cargo was transformed into Forin Logistics, in order to upgrade its service quality, performance and knowledge in logistic and supply chain. Full dedication and understanding on customer's need and want were set as our core strategy to reach the next level and meet international standard.

Today Forin Logistics adapts with technology advancement and sustainability issue which is full of passionate challenges and exciting the business rhythms. Forin Logistics is reaching out more international sales and distribution efforts to break the limits, cross the boundaries, provide quality of speed and accuracy. The current strategy is adjusted to digitalization era in order to compete in more dynamic market competition environment. The company applies ISO 9001:2015 which aims to enhance customer satisfaction through the effective application of the system, including processes for improvement of the system and the assurance of conformity to customer and applicable statutory and regulatory requirements.



VISION & MISSION

Satisfying customers is key to our success.
*We are proudly announce that Forin Logistics has been certified by **BSI to ISO 9001** under certificate number FS 667668.*



VISION

To be the leading logistics company through cohesive management system and world wide networking in order to achieve the greatest customer satisfaction.



MISSION

- To deliver a positive experience to each and every one of our clients.
- To offer exceptional value in the marketplace and setting the standard for professionalism in the logistic solutions we provide.
- To operate our business profitably and responsibly both for our clients and our employees.
- To provide a highly adaptive, safe and secure work environment.
- To widen networking and speed of service for reflection of integrity, professionalism and reliability.

MOTTO, CORPORATE CULTURE & VALUE



MOTTO

3S (Safety, Security, Speed)

Our motto is to provide our customers the best competitive advantage and a second to none service.



CORPORATE CULTURE : STRIVE

Service

To understand, determine and deliver what our customers wants, with a high standard of workmanship and professionalism.

Trust

We believe that trust and respect are essential for teamwork.

Relationship

We believe in good relationships and fairness in all our dealings.

Integrity

We are committed to a high standard of integrity.

Value People

We value every member of our team and encourage their development.

Excellence

We strive to excel always.



SCOPE OF BUSINESS

With yearly exports of \$140 billion, Indonesia is currently ranked the 24th largest export economy in the world, and it enjoys a positive trade balance of \$8.07 billion after deducting annual imports of \$132 billion (Commodity.com, 2020). Until 2020, the country's overseas shipments will be largely dominated by agricultural produce, mineral fuels and raw materials, according to the HSBC Trade Report published in Jakarta Post (2017). These types of items will also make up nearly 60 % of overseas shipments from Southeast Asia's largest economy in the later period from 2021 to 2030. The Indonesia's Top 5 Commodity Exports are palm oil, Coal Briquettes, Petroleum Gas, Copper Ore and Gold.

By keeping perishable and commodities as our core business, Forin Logistics is ready to serve Indonesia most prospective industries and professionally accommodates the whole distribution process, including freight forwarding, custom brokerage and warehousing as an integrated logistics service provider.

The services offered by Forin Logistics include:



Air Freight

Our air freight network offers access to a wide choice of services for your air type cargoes, including Consol, Charter, Scheduled, Day Definite and Back-to-Back. Whatever your priorities, wherever on the planet, we can quickly find the right solution for you.



Sea Freight

We work with some of the biggest international shipping companies and niche service providers to offer a cost effective and reliable solution for your sea cargo. Sourcing the best routes and quickest transit times available, we'll safely and efficiently transport any size of shipment, from single pallet all the way up to a full container load. We can find you any container types; 20ft, 40ft, High Cube, Flats and Open Tops.



Custom Brokerage

Our customs brokerage services responsible to making the shipments pass the export and import formalities so that they reach their destination. Having own custom brokerage license and custom's specialist staffs, we stay current on all the relevant export-import regulations, custom clearance procedure and all its updates.



Inland Transportation

We offer a wide range of multimodal service solutions to meet all your domestic or international inland transportation needs. By rail, truck, barge our flexible inland transportation services cover both FCL and LCL, we have our own truck and trailer fleet to ensure your products are collected and delivered to the right place, at the right time.



Project Cargo

Project Cargo refers to specialized freight works that are oversized, heavy-lift or dangerous. We take on the biggest, most awkward, remote and complicated work in the industry. We do it because it is difficult and we love using creativity and intelligence to solve complex project cargo logistics problems.

MARKET PROSPECT AT GLANCE

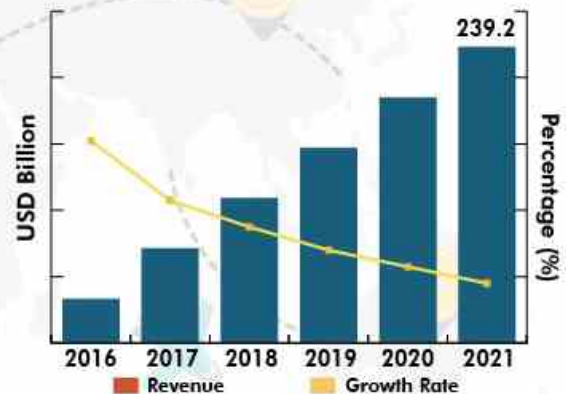
Indonesia Logistics market is Expected to Reach around USD 240 Billion by 2021

Indonesia Logistics Market Future Projections by Service Mix (Freight Forwarding, Warehousing and Value Added Services) on the Basis of Revenues in Percentage (%), 2016-2021



Source: Interview with Indonesia Logistics Industry Professionals, Ken Research Analysis

Indonesia Logistics Market Future Projections on the Basis of Revenues in USD Billion, 2016-2021



Source: Interview with Indonesia Logistics Industry Professionals, Ken Research Analysis

INDONESIA LOGISTICS MARKET OUTLOOK

The Indonesian strategic position, along with its enormous infrastructure development and investment lead the country forward to become the leading world's logistic and warehouse hotspot in the region. Logistics sector is the backbone of development, its growth has been astonishing on recently, indicates a healthy economic growth.

Indonesian government has finalized a blueprint for National Logistics System Development. It aims to strengthen national connectivity, through the development of economic corridors. This blueprint does not only optimize the development of integrated physical infrastructure but also optimizes digital aspects in order to compete in the era of the Industrial Revolution 4.0 and preparing for the incoming industry 5.0. According to the report by Ken Research, a noteworthy compound annual growth rate (CAGR) of 7.9% in revenue in Indonesia Logistics and Warehousing Market is expected to reach USD 74.9 billion in terms of revenues by the year 2023.

To support the logistics cost, Indonesia government has set target to build new 100 ports for Maritime Highway Program by 2020. The aggressive seaport development and warehouse expansion bring huge opportunities for Forin Logistics to grow up rapidly in the future.



OUR CUSTOMERS

Our potential customers are widely ranged Fortune 500 companies to small business, private to stated owned companies that operate its business in both domestic and global scale, comprise of :

- **Manufacturers :** The original producers or factory that will need to send its product out to reach their target market in both Indonesia and the other country
- **Wholesalers :** Companies that buy in large quantity from manufacturers directly and aim to help distributing the product to smaller scale of business in order to reach end users wherever they are. Wholesalers usually have a big warehouse and it is required by manufacturers to help them distributing the product because wholesalers have strong retailer networks.
- **Retailers :** Companies that buy from wholesaler in smaller quantity and open its own store in order to deliver the product directly to end user. A retailer usually has many stores to increase their market coverage and profitability
- **Other Logistics Service Provider (LSP) :** Other logistic service provider abroad that needs partner in Indonesia as third party and help them with distribution in Indonesia.

QUALITY POLICY

Fabulous Team Up Logistics

Forin Logistics is committed to being at the forefront of Quality Management.

*We instil the quality policy to be our daily habits so that **Fabulous** service can be provided to our customers as a result of compact working **Team** in this **Logistics** industry.*

■ **Forin Logistics objectives will be met by :**

- Thoroughly understanding the needs and requirements of our customers.
- Developing and empowering of our employees to do what is needed to satisfy and exceed our customers' expectations.
- Striving to continuously improve our processes based upon measureable objectives.

■ **Forin Logistics aspires to :**

- Be our customer's first choice for transport and logistics services
- Be on time on 100% delivery of customer's shipment
- Be the market leader in every market we serve
- Be viewed by our customers as innovators when it comes to services we provide
- Be recognised by our peers as the market leader in the markets we compete in
- Be the leading financial performer in the markets we compete in
- Employ the best and brightest people
- Be unquestionably ethical in everything we do
- Seek continuous improvement in all aspects of our company

■ **Our strong Points :**

- Forin Logistics has been certified by BSI to ISO 9001 under certificate number FS 667668.
- Professionally managed by well experienced and educated people in their specialized field for 25 years already.
- Our corporate culture provides comprehensive solution to achieve the best competitive advantage by listening to what market wants.
- The company has branches in all important spots in Indonesia including Jakarta, Surabaya and Bali.
- The company has its own developed program that allows customer to get real-time information about its job status such as delivery time also payment status in order to walk along with the era of digital revolution.
- The company promotes e-paper policy for the sake of sustainable development.
- World wide networking and ambitious support from the group to take control of all the supply chains.



Contact Us

Forin Logistics



Surabaya [Head Office]

GWJ Building 1st Floor, Jl. Bibisno 8, Kel. Bongkaran,
Kec. Pabean Cantikan, Surabaya 60161 – Indonesia
Telp/Fax : +62 31 3545868 | +62 31 3545862



Jakarta [Branch Office]

Komplek City Resort Residence Rukan Malibu
Blok J No. 3&5, Cengkareng - Jakarta Barat 11730
Telp/Fax : +62 21 543 58009 | +62 21 543 58006



Denpasar [Branch Office]

Jl. Kerta Dalem 10, Sidakarya
Denpasar Selatan 80224 – Bali
Telp/Fax : + 62 361 7290 61
+ 62 361 8950 188



Denpasar [Warehouse]

Jl. By Pass Ngurah Rai 888
Sanur 80227 - Bali



info@forinlogistics.com



www.forinlogistics.com

