



# Yusen Logistics Company Profile

Insight Into Action

## Mission

- To become the world's preferred supply chain logistics company – applying insight, service quality and innovation to create sustainable growth for business and society

## Vision

- Connecting people, businesses & communities to a better future – through logistics

## Values

### • Connected

- We invest in insight to get to the heart of our customers' challenges. We are open and transparent in the way we work

### • Committed

- Deeply involved in building relationships – everything we do is with the long-term in mind. Our dedication to quality is the cornerstone of our success – we get every detail right

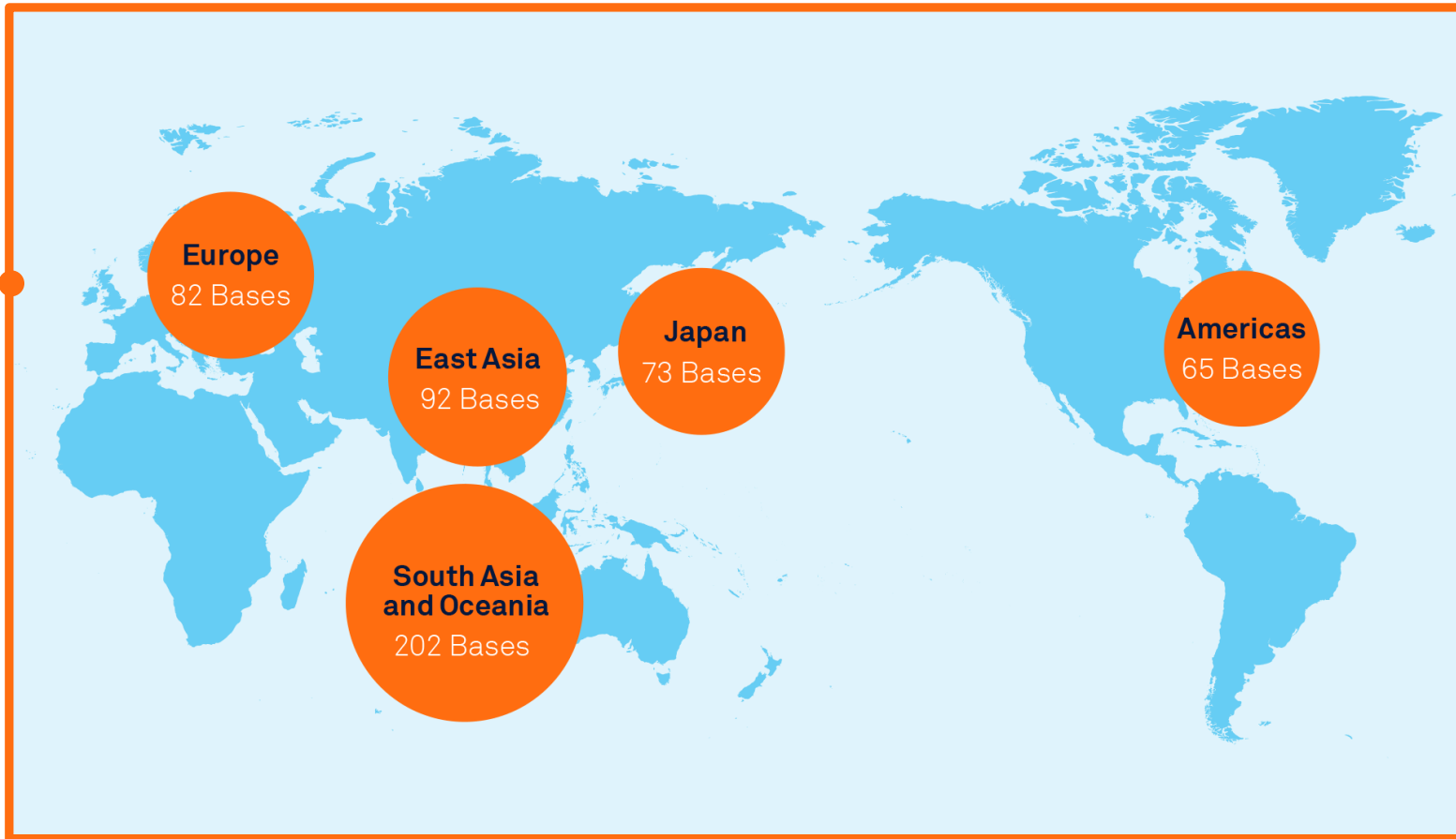
### • Creative

- We are constantly developing better ways of working. If we find a better way, we act upon it and share it





Shouldn't your logistics company never be too far away?



## Global turnover

3,5 billion Euro for FY2015/2016  
(ending 31 March 2016)

## Global Ranking

From 15<sup>th</sup> to 18<sup>th</sup> place worldwide in  
Logistics, Air Freight Forwarding and  
Ocean Freight Forwarding

## Net sales by business segment



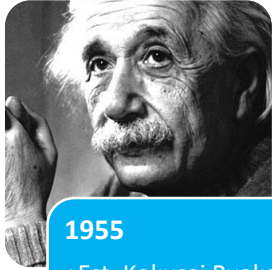
Ocean Freight = 32%



Air Freight = 28%



Contract Logistics= 40%



**1955**

- Est. Kokusai Ryoko Kosha for general travel and air cargo industry. Commences as an air transport agent certified by IATA

1955:  
Albert Einstein dies aged 76



**1959**

- NYK acquires stock creating subsidiary company called Yusen Air Service Co., Ltd.

1959:  
Fidel Castro takes control of Cuba



**1979**

- Acquisition of domestic air freight forwarder license in Japan

1979:  
Margaret Thatcher becomes UK's first female Prime Minister



**1980's**

- Est. of subsidiaries in Asia countries. Expansion of network in Europe and Americas.

1980's:  
Rubik's Cube becomes a global phenomenon



**1983**

- Set up of Logistics Department in Harbour Division.
- Est. of "Japan Intermodal Transport, for ocean freight forwarding.

1983:  
Michael Jackson's album Thriller reaches number 1 around the world



**1984**

- Acquisition of international air freight forwarder license

1984:  
Steve Jobs introduces the first Apple Macintosh to the world



**2004**

- Integration of brand name to NYK Logistics internationally

2004:  
Facebook is launched by Mark Zuckerberg and friends



**2010**

- Letter of agreement for integration of Yusen Air & Sea Service and NYK Logistics Japan. Inauguration of Yusen Logistics Co., Ltd.

2010:  
The worlds tallest building the Burj Khalifa in Dubai opens to the public



**2012**

- 36 countries globally integrated by Sept. '12.
- YL-China, YL-Turkey & YL-Bangladesh integrated as of Oct '12

2012:  
Felix Baumgartner becomes the first person to break the sound barrier without mechanical assistance



**2017**

- Transform 2025 initiative started. New company Core Values implemented as Connected, Committed and Creative

2017:  
Computers around the world are hit by a large-scale ransomware cyberattack



- Transportation quality
  - Avoid risk of cargo damage, breakage, theft
  - Cargo loaded on ULDs at Yusen facilities
  - Pre-loading cargo assures quality, maintaining lead times
- JIT Transportation
  - JIT delivery through global logistics network, with dedicated information system for time critical cargo
- Specialised transportation
  - Expertise for large-scale manufacturing equipment, medicines and food
  - Temperature and humidity control
- Cargo Security management and compliance
  - TAPA and AEO certification
- International customs functions, with guidance and bespoke solutions on all businesses requirements



- Worldwide network of ocean carriers as NVOCC, plus extensive services offered by partners
- FCL Service
  - Choice of schedules, transit times and price options as NVOCC
  - Customs clearance and door to door delivery
- LCL Service
  - Worldwide service
  - Fixed date shipping schedules for import LCL cargo from Europe and Asia
- Special Container & Special cargo
  - Specialised sea cargo container service
- Buyers Consolidation Service
  - Unified management to purchase logistics from several suppliers
  - Reduced supply costs and lead times
- International customs functions, with guidance and bespoke solutions on all businesses requirements





- Lead Logistics Partner for a wide range of companies, offering high levels of integration into customers' processes
- Comprehensive range of warehousing and distribution services
- Full Inbound and Outbound management
  - Full IT integration
  - Tailored WH solutions
- Crossdocks
  - Streamlining transport lanes between multiple origins and destinations
- Added value services, tailored to specific needs of the customer:
  - Packing/Repacking
  - Quality control
  - E-fulfilment
  - Reverse logistics




- Complete end-to-end solutions
  - Origin cargo management
  - Carrier management
  - Destination management
- Solutions including global inbound and outbound flows, complex inter- and intra- country movements with extreme demand peaks
- Throughout the entire process, from purchase order to final delivery, Yusen prides itself on outstanding levels of service and quality
- State-of-the-art information systems enabling flexibility, control and clear communication. Global tracking and enhanced visibility



- Robust networks that can grow alongside client requirements
- Complete global solutions for land, sea and air, through Yusen gateways
- Strategic input to customers' ongoing supply chain developments, with proven year on year cost saving initiatives
- Ongoing investment to improve capabilities and service levels







# Yusen Logistics (Italy) S.p.A.



- Founded in 1993
- Main figures
  - Turnover 2016/17 32million €
  - Warehouse 60.000 m2
  - Staff 200 FTE (employees and temporary)
- Italian network
  - 4 operational sites
  - 2 commercial branches
  - 1 control tower site
- Certified ISO 9001:2008 and ISO 14001:2004
- AEO Full, HACCP, IATA agent, ENAC
- Focus on Corporate Administrative Responsibility



- Warehouse

- High security standards
- Flexibility in operations and storage
- Kaizen & Continuous improvement

- Distribution

- Domestic distribution and international forwarding
- Special deliveries (ADR, controlled temperature)
- Technical courier

- IT systems

- WMS Manhattan Scale
- TMS SGA.NET

**ARLUNO (MI) – HQ**

Magazzino 30.000 m2  
Temperatura controllata 2.000 m2

**TORINO**

Ufficio commerciale

**CUNEO**

Magazzino 2.200 m2

**ROMENTINO (NO)**

Magazzino 24.000 m2

**NAPOLI**

Magazzino Partner

**STRADELLA (PV)**

Control Tower

**PADOVA**

Ufficio commerciale



- Air Freight Forwarding
  - JIT Transportation
  - Specialised transportation
  - Cargo Security management and compliance
- Ocean Freight Forwarding
  - FCL Service and LCL Service
  - Special Container & Special cargo
  - Buyers Consolidation Service
- Contract Logistics
  - Land Transportation
  - Warehousing
  - Value added services
- Origin Cargo Management
  - Origin cargo management
  - Carrier management
  - Destination management
- Control Tower Solutions









Thank You