

**Jr. Golf Foundation of Greater Kansas City
2018 Budget**

		Budget 2018	
Ordinary Income			
INCOME			
Fundraising Event Income			
	Day For Kids	\$	140,000
	Beyond The Fairways	\$	20,000
	Fundraising Income-Other	\$	20,000
Total Fundraising Event Income		\$	180,000
Appeals Income			
	Spring Appeal	\$	15,000
	Year End Appeal	\$	25,000
	Drive for the Future (JGD)	\$	50,000
	Appeals Income-Other		
Total Appeals Income		\$	90,000
Individual Income			
	Honorarium/Memorial	\$	2,500
	General Individual		
	Individual Income-Other		
Total Individual income		\$	2,500
Grant Income			
	Restricted		
	College Scholarship	\$	25,000
	Restricted-Other	\$	25,000
	Total Restricted	\$	50,000
	Unrestricted General	\$	75,000
	Unrestricted Watson Supporting Foundation	\$	15,000
	Grant Income-Other		
Total Grant Income		\$	140,000
Corporate/Association Income			
	Restricted (non-event)	\$	20,000
	Unrestricted General (non-event)	\$	50,000

Watson Challenge KCGA

Corporate Gifts	
Gate Sales	\$ 5,000
Watson Challenge-Other	\$ 45,000
Total Watson Challenge income	\$ 50,000
Corporate/Association-Other	
Total Corporate/Association Income	\$ 120,000
Program Income	
Program events	
Program Fees	\$ 45,000
Total Program Income	\$ 45,000
Total Income	\$577,500

EXPENSE

Payroll Expenses

Management staff payroll	\$ 285,527
Management Staff benefits	\$ 42,139
Seasonal/Coaching Staff Payroll	\$ 20,000
Seasonal/Coaching Staff Benefits	
Contract Labor (for program)	
Payroll Expenses-Other	
Total Payroll Expenses	\$ 347,666

Administrative Expenses

Travel and Lodging	\$ 500
Office Supplies	\$ 1,500
General Insurance	\$ 23,000
Administrative Professional Fees	
Audit Service	\$ 5,000
Professional Fees-Other	\$ 1,000
Total Professional Fees	\$ 6,000
Directors Meetings	\$ 1,500
Dues and Subscriptions	\$ 2,340
Continuing Education-mgmt	\$ 2,000
Misc (Bank Charges)	\$ 3,000
Depreciation	\$ 7,000

Total Administrative Expenses	\$ 52,840
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Operations Expenses

Office Expense

Rent	\$ 20,400
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Utilities

Maintenance and Storage

Office Expenses-Other

Total Office Expense	\$ 20,400
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Computer Expense	\$ 2,000
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Total Operation Expenses	\$ 22,400
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Program Expenses

Automobile Expense	\$ 2,500
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Telephone and Internet Expense	\$ 3,300
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Website Subscriptions	\$ 10,000
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Copier	\$ 500
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Program Printing/Publicity	\$ 1,000
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Newsletter Printing	\$ 1,500
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Newsletter Postage	\$ 1,000
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Construction	\$ 5,000
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Volunteer Expense	\$ 1,000
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Tournament and League	\$ 500
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TFT Network Meeting	\$ 3,000
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Scholarship Program	\$ 28,000
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Coach Training/Recruitment Expenses	\$ 10,000
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STEM Supplies	\$ 3,500
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Golf Course Access	\$ 500
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Awards and Trophies	\$ 1,000
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Spirit Wear	\$ 10,000
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Background Checks	\$ 600
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Program Events

Awards Picnic	\$ 500
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Adult Child Scramble	\$ 2,500
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Program Events-Other	\$ 2,000
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Total Program Events	\$ 5,000
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LSE Equip	\$ -
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LSE Program Growth Development	\$ 15,000
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LSE Supplies	\$ 2,000
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LSE Transportation	\$ 5,000
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Total Program Expenses	\$ 114,900
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Outreach Expenses

In School Expenses

In-School Golf Course Access		
In School Professional Fees-Golf Coaching	\$	5,000
In School Transportation	\$	1,000
In-School Development	\$	5,000

Total In School Expenses	\$	11,000
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NSP Expenses

NSP Golf Course Access		
NSP Professional Fees-Golf Coaching	\$	5,000
NSP Transportation	\$	1,000
NSP Development/Supplies	\$	5,000

Total NSP Expense	\$	11,000
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Outreach Expenses

Outreach Golf Course Access		
Outreach Professional Fees-Golf Coaching	\$	2,000
Outreach Transportation	\$	2,000
Outreach Development/Supplies	\$	500

Total Outreach Expenses	\$	4,500
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Total Outreach Expenses	\$	26,500
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Development Expenses

Appeals Printing	\$	4,000
Appeals Postage	\$	2,000
Junior Golf Day Appeal	\$	5,000
Professional Fees-Grant Writer	\$	8,000
Social Events	\$	4,000
Beyond the Fairways Fundraiser	\$	10,000
Day For Kids Fundraiser	\$	40,000
Donor Appreciation	\$	3,000
Other Events	\$	-
Food and Beverage	\$	1,500
Continuing Education-Development	\$	1,000

Total Development Expenses	\$	78,500
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Total Expense**\$642,806****Net Ordinary Income****\$ (65,306)**

Transfer from Investment Funds \$ 76,541

Net result after all funding sources \$ 11,235**Budget 2018**

2018 Budget - Cash Income \$ 577,500

2018 Budget - Expenses \$ (642,806)

2018 Budget - Noncash

Expenses \$ 7,000

2018 Budget

2018 Budget - Cash Profit

(Loss) \$ (58,306)

	2018 Transfer Request			
		Scholarship	Operations	Foundation
	12/31/2014	554,414	398,695	716,234
	12/31/2015	747,815	385,489	681,712
	12/31/2016	788,931	380,022	685,608
est 12/8	12/31/2017	891,000	410,000	770,000
	3yr Avg	809,249	391,837	712,440
	%	4%	4%	4%
	Trfr Request	32,370	15,673	28,498
	Total	76,541		

Est 12/31	Budget 2017	2016 Actual
\$ 136,135	\$ 125,000	\$ 107,750
\$ 13,105	\$ 35,000	\$ 21,925
\$ 5,490	\$ -	\$ -
\$ 154,730	\$ 160,000	\$ 129,675
\$ 14,531	\$ 20,000	\$ 40,400
\$ 22,625	\$ 30,000	
\$ 49,951	\$ 45,000	\$ 44,896
\$ 425	\$ -	
\$ 87,532	\$ 95,000	\$ 85,296
\$ 3,575	\$ 2,500	\$ 1,137
\$ 5,028	\$ 50,000	
\$ -	\$ -	
\$ 8,603	\$ 52,500	\$ 1,137
\$ 18,025	\$ 10,000	\$ 10,000
\$ 12,500	\$ 20,000	\$ 10,000
\$ 30,525	\$ 30,000	\$ 20,000
\$ 63,500	\$ 50,000	\$ 37,500
\$ 15,000	\$ 15,000	\$ 15,000
\$ -	\$ -	
\$ 109,025	\$ 95,000	\$ 72,500
\$ -	\$ -	
\$ 23,056	\$ 40,000	

\$ 17,348	\$ 50,000	\$ 143,986
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\$ 17,348	\$ 50,000	\$ 143,986
\$ -	\$ 10,000	\$ 18,560
\$ 40,404	\$ 100,000	\$ 143,986

\$ 39,576	\$ 50,000	\$ 40,976
\$ 39,576	\$ 50,000	\$ 40,976

\$439,870	\$552,500	\$473,571
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\$ 256,687	\$ 262,327	\$ 205,041
\$ 33,786	\$ 33,706	\$ 21,150

\$ 290,473	\$ 296,033	\$ 226,192
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\$ 1,538	\$ 3,000	\$ 2,399
\$ 3,530	\$ 5,000	\$ 18,057
\$ 21,063	\$ 22,252	\$ 16,912
\$ 18,955	\$ 10,000	\$ 11,979
\$ 18,955	\$ 10,000	\$ 11,979
\$ 1,564	\$ 1,750	\$ 1,195
\$ 2,985	\$ 2,000	\$ 1,562
\$ 2,802	\$ 4,000	\$ 4,198
\$ 7,000	\$ 7,000	\$ 4,149

\$ 59,436	\$ 55,002	\$ 60,452
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\$ 19,965	\$ 19,850	\$ 19,200
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\$ 19,965	\$ 19,850	\$ 19,200
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\$ 19,965	\$ 19,850	\$ 19,200
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\$ 2,212	\$ 2,200	\$ 3,841
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\$ 2,119	\$ 4,440	\$ 3,336
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\$ 7,675	\$ 8,975	\$ 9,728
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\$ -	\$ 7,000	\$ 3,520
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\$ -	\$ -	
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\$ 1,735	\$ 200	\$ 346
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\$ 11,020	\$ 10,475	\$ 2,114
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\$ 30,500	\$ 28,000	\$ 28,000
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\$ 11,046	\$ 4,250	\$ 4,185
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\$ 300	\$ -	
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\$ 409	\$ 1,000	\$ 231
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\$ 7,677	\$ 1,000	\$ 700
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\$ 607	\$ 500	\$ 223
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\$ -	\$ 1,000	\$ 282
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\$ 1,411	\$ 2,600	\$ 2,565
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\$ 1,411	\$ 3,600	\$ 2,847
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\$ 1,460	\$ 500	\$ 424
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\$ 2,370	\$ 2,500	\$ -
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\$ 80,540	\$ 74,640	\$ 59,496
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\$	-	\$	-	\$	-
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\$	7,754	\$	25,000	\$	27,293
\$	7,754	\$	25,000	\$	27,293

\$	8,425	\$	42,677	\$	49,991
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\$	8,425	\$	42,677	\$	49,991
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\$	16,179	\$	67,677	\$	77,283
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\$	11,305	\$	8,000	\$	14,906
\$	2,808	\$	2,200	\$	2,358
\$	1,324	\$	8,000	\$	3,421

\$	3,317	\$	-	\$	1,382
\$	2,214	\$	-	\$	11,676
\$	34,570	\$	37,500	\$	37,581
\$	8,816	\$	24,000		
\$	18,634	\$	-	\$	10,609
\$	912	\$	1,500	\$	1,501

\$	83,901	\$	81,200	\$	83,433
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<u>\$550,493</u>	<u>\$594,402</u>	<u>\$526,056</u>
\$ 550,493	\$ 594,402	\$ 526,056
\$ -	\$ -	\$ -
<u>\$ (110,623)</u>	<u>\$ (41,902)</u>	<u>\$ (52,485)</u>

<u>Est 12/31</u>	<u>Budget 2017</u>	<u>2016 Actual</u>
\$ 439,870	\$ 552,500	\$ 473,571
\$ (550,493)	\$ (594,402)	\$ (526,056)
\$ 7,000	\$ 7,000	\$ 4,149
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\$ (103,623)	\$ (34,902)	\$ (48,336)