

# Proposal Automation & Collaboration

Better proposals...*faster.*



**Qorus Breeze Proposals** provides sales managers and proposal or bid managers with easy to use features that significantly reduce the time and effort required to generate high quality, customised proposals and RFP responses.

Plus, innovative Knowledge Management features help ensure your proposals get better with every proposal you generate.

## ■ Generate proposals faster.

Spend less time creating and searching for content. Drag and drop approved content into your template, automatically merge templates with live data stored in CRM or other systems across your organisation, or allocate sections of an RFP to subject matter experts and collaborate across divisions and regions.

## ■ Grow your knowledge.

Enable team members to easily suggest good content for re-use in future proposals by simply highlighting the content and then sending at the click of a button. Store all approved content, proposals and templates centrally for easy re-use.

## ■ Achieve higher win rates.

Proposals get better with time as content grows in your content library. Deadlines and requirements for RFP's are met. You spend less time generating proposals and more time selling.

**Better proposals...*faster.***

[www.qorusdocs.com](http://www.qorusdocs.com)

# Three Types of Proposals. One Solution.

Proposal generation that's as easy as ABC.



## Automate your boilerplate proposals.

Automatically customise proposals for standard products and services at the click of a button. Relevant content and customer data are dynamically merged into your proposal from CRM and other systems based on criteria you specify. **Eliminate formatting errors and embarrassing mistakes caused by copy / pasting.**



## Build highly customised proposals.

Build proactive proposals for customised products and services by dragging and dropping approved content stored in a central library of community driven content and archived proposals. **Minimise time spent writing, searching for and verifying the validity of your content.**



## Collaborate on complex RFP responses.

Collaborate with your team of subject matter experts across divisions or regions and manage the process of responding to complex Requests for Proposal (RFPs) by easily allocating sections and monitoring completion. **Ensure you leverage your company's best knowledge and meet your RFP requirements and deadlines.**

# Build, Retain and Re-use Persuasive Content.

Boost your Proposal's IQ.

Qorus Breeze *Proposals*' knowledge management features ensure you increase your win rates with every proposal you generate.

### Suggest It!

Build your content by allowing everyone to suggest great content to be stored for re-use. Users highlight great content and easily submit as suggested content to be reviewed and approved by you or a central administrator.

### Proposal Point

Retain winning proposals in Proposal Point, a central library of all draft and final proposals, which users can access to research and re-use relevant content. Users can easily search and filter by various criteria, e.g. keywords, industry, author, and language.

### Knowledge Source

Re-use approved content stored centrally and made easily accessible in Knowledge Source. Content is submitted via Suggest It!, easily filtered by various criteria, and re-used using an innovative "shopping cart" to drag and drop content into your proposal.

For more information and to schedule a demo, please visit: [www.qorusdocs.com](http://www.qorusdocs.com)

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**Generate better documents....*faster.***

**Automatically customise and generate:**

Sales Proposals | Contracts | Group Policies | NDAs | Service Level Agreements | Financial Reports  
Welcome Packs | Claims | Application Forms | Product Information | Monthly Invoices...**and more!**

Qorus DocGeneration automatically customises and generates documents in seconds by merging document templates with approved data stored in SharePoint, CRM and other enterprise systems.

- Business rules specified in intelligent templates determine which content to merge
- Automatically merges images, tables, and entire documents into your final document
- Ensure accuracy of information (no more copy / paste) and build on best-practice templates
- No additional infrastructure required: uses Microsoft SharePoint and Office
- No coding required for templates: created and maintained in Microsoft Word using “point and click” / “drag and drop”
- Centrally store and manage your intelligent document templates in SharePoint

*“Qorus dramatically reduces the time and effort required to generate complex and highly customised documents, while improving quality, consistency and effectiveness.”*

## Better documents...*faster!*

Companies across all industries have a need to regularly generate highly customised and often complex documents. Typically, these documents are customised by staff who take an existing document or template and copy / paste the relevant content.

Qorus DocGeneration enables companies to rapidly generate **virtually any type of document** consisting of multiple pieces of customisable content, such as customer information, pricing, product profiles, terms and conditions, company policies, solution and service offerings.

*Qorus DocGeneration also works seamlessly with Nintex and K2 workflow offerings to streamline the approval process and distribution of documents.*

## Why Qorus?

### Qorus is SharePoint Document Automation

Qorus is the only document automation product in the market that is actually embedded into SharePoint as a feature. **No connectors, no integration required.**

### Qorus is Easy to Use

Users make use of Qorus document automation features via the SharePoint and Microsoft Word menu ribbons. **No separate interface, no steep learning curve, no coding required.**

### Qorus is Versatile

Qorus can be used across all departments of your organisation to generate any highly customised document such as sales proposals, legal contracts, group policies, employee or customer welcome kits, and financial reports. **One product for all your organisation's high end, on-demand document generation needs.**

## Qorus Clients

Companies such as **Vodafone, Aerion Fund Management, Exeter Friendly Society, Sanlam, The Foschini Group, JO Hambro Capital Management, Dimension Data and Eqstra** already use Qorus to rapidly generate highly customised documents on-demand.



Contact us to request a demo !

[www.qorusdocs.com](http://www.qorusdocs.com)

SharePoint  
Document Automation

## Vodafone Says...

*"The time it takes to create new proposals has been reduced dramatically from up to **20 hours to now literally about one minute.**"*

As a result, Vodafone GE's *client base has increased from 270 to 586* in less than a year as sales people can now spend less time generating proposals and more time selling solutions and managing clients.

The reduction in time and man power required to generate proposals has resulted in an *annual cost savings of EUR 430 000."*

## Vodafone Global Enterprise

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