

**PROPOSAL**  
**for**  
**AIRPORT GROUND TRANSPORTATION SERVICE**  
**at the**  
**PIEDMONT TRIAD INTERNATIONAL AIRPORT**

Mr. Tom Dunlap  
Director of Ground Transportation  
Piedmont Triad Airport Authority  
1000-A Ted Johnson Parkway  
Greensboro, NC 27409

Dear Mr. Dunlap:

In accordance with the Authority's Request for Proposals ("RFP") dated June 6, 2014, the undersigned ("Proposer") hereby submits to the Piedmont Triad Airport Authority (the "Authority") its proposal ("Proposal") for Ground Transportation Services (as defined in the RFP) at the Piedmont Triad International Airport ("Airport").

**I. TERMS AND CONDITIONS OF PROPOSAL**

Proposer proposes to manage the Ground Transportation Services at the Airport in the manner described below pursuant to the terms and conditions of a Concession Agreement to be executed by Proposer and the Authority in accordance with the RFP and taking the form of the RFP Model Agreement.

**A. Manner and Method of Operation**

**B.     Management Staff**

**C.     Compensation**

**D.     Proposed Fleet**

**E.     Fares**

**F.     Fuel Price Adjustments**

**G.     Concession Fees**

**H.     Additional Airport Services**

**I. Standard Procedures**

**J. Accounting System**

**K. Financial Capability**

**L. ACDBE Participation**

**M.    Curbside Booth**

**N.    Other Information**

**O.    Changes to Model Agreement**

**P.     Alternatives**

**Q.     Start up time**

**II.     NO COLLUSION AFFIDAVIT**

In submitting this Proposal, Proposer hereby declares that the only person or persons interested in this Proposal as principal or principals is or are named herein and that no person other than herein mentioned has any interest in this Proposal or in the Ground Transportation Concession Agreement that would be entered into with the Authority if this Proposal is accepted; that this Proposal is made without connection with any other person, company or parties making another Proposal; and that this Proposal is in all respects presented in good faith without collusion or fraud. Proposer represents to the Authority that no director, officer, employee or agent of Authority currently has any interest, either directly or indirectly, in the business of the Proposer, and that no director, officer, employee or agent of the Authority shall have any such interest at any time during the term of the Ground Transportation Concession Agreement should it be awarded to the Proposer.

### III. ACKNOWLEDGMENT OF RFP TERMS AS AMENDED BY ADDENDA

The Proposer further declares that it has examined the RFP and has read all of the Addenda furnished prior to the opening of proposals, as acknowledged below, and that the Proposer has satisfied itself as to the requirements of, procedures regarding and rights to be potentially awarded pursuant to the RFP.

Acknowledgment is hereby made of receipt of the following Addenda (identified by number and date) since issuance of the RFP.

<u>Addendum No.</u>	<u>Date</u>
_____	_____
_____	_____
_____	_____

If any of the language or information in this Proposal conflicts with the RFP or any of the documents furnished with the RFP, the language of the RFP or of the applicable document shall govern.

### IV. ADDRESS FOR NOTICES

Should the Proposer be selected for the tentative award of the Ground Transportation Services operation, the following is the address for notification of its selection and for the mailing of notices under the Concession Agreement:

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
\_\_\_\_\_

Contact Person: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Facsimile: \_\_\_\_\_  
E-Mail: \_\_\_\_\_

### V. PROPOSAL GUARANTY

Proposer has enclosed: (check applicable blank)

\_\_\_\_\_ A cashier's check for \$5,000.00 made payable to the Piedmont Triad  
Airport Authority  
\_\_\_\_\_ The completed Proposal Guaranty Bond

It is understood the Authority will give written notice to the Proposer it selects to perfect the terms of a Ground Transportation Concession Agreement, either pursuant to the terms of the Proposal or pursuant to negotiations based upon the Proposal. If the Proposal is accepted without modification, Proposer agrees to execute a Ground Transportation Concession Agreement in the form of the RFP Model Agreement with the terms of this Proposal inserted at the places reserved in the Model Agreement for such terms, or, if modifications are made through negotiations with the Authority, Proposer agrees to execute an Agreement as modified; and within ten days after the date the Agreement is tendered to Proposer by the Authority for execution, Proposer will deliver to the Authority (i) three executed counterparts of the Agreement, (ii) a Performance Guaranty as described in the Model Agreement, (iii) appropriate business licenses, and (iv) certificates evidencing all insurance coverage required under the Agreement, all together with satisfactory proof of execution.

The Proposer further agrees that, in the event the Ground Transportation Concession Agreement is awarded to it and it fails to comply with all of the requirements of the preceding paragraph, the Proposal Guaranty shall be forfeited to the Authority.

#### **VI. TIME FOR ACCEPTANCE**

This Proposal shall remain a firm offer for 90 days after the scheduled proposal closing time and shall remain binding thereafter until it is withdrawn in writing by the undersigned Proposer.

#### **VII. VERIFICATION AND CERTIFICATION OF AUTHENTICITY/AUTHORITY OF PROPOSAL**

Submission of this Proposal is the duly authorized official act of the Proposer, and the person executing this Proposal on behalf of Proposer is duly authorized and designated to execute this Proposal on behalf of and as the official act of Proposer, this \_\_\_\_\_ day of \_\_\_\_\_, 2014.

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Signature

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\_\_\_\_\_  
Name of Partnership or Joint Venture

By: \_\_\_\_\_

Title: \_\_\_\_\_

Names and addresses of all Partners/Joint Venturers:

\_\_\_\_\_  
Name of Corporation

By: \_\_\_\_\_  
Signature

Title: \_\_\_\_\_

Attest: \_\_\_\_\_  
\_\_\_\_\_  
Secretary

(Corporate Seal)

Organized under the laws of the State of \_\_\_\_\_

The full names and residences of the persons or firms interested in the foregoing Proposal as principals or officers are as follows:

\_\_\_\_\_  
Name of Limited Liability Company

By: \_\_\_\_\_  
Signature

Title: \_\_\_\_\_

Organized under the laws of the State of \_\_\_\_\_

The full names and residences of persons or firms interested in the foregoing Proposal as principals or officers are as follows: