



Dorian Studio Proposal and Contract for Middle Schools and Junior Highs

Dorian Studio, Inc
4212 W Sunset Blvd.
Spokane, WA 99224

West Middle School
28 South Midland Blvd.
Nampa, ID 83651


Agreement

IN EXCHANGE FOR, AND IN CONSIDERATION OF, West Middle School (HEREAFTER "SCHOOL") GRANTING DORIAN STUDIO, INC. (HEREAFTER "DORIAN"), THE EXCLUSIVE RIGHT TO PROVIDE PHOTOGRAPHY SERVICES AND PRODUCTS TO THE SCHOOL AND STUDENTS. DORIAN AND THE SCHOOL AGREE AS FOLLOWS:

This contract is for the 2014-15, 2015-16 & 2016-17 school years. A price freeze will be executed on all multi-year contracts up to three years. If the CPI increases more than 5% then prices may be changed in order to reflect this. All single year contracts will be automatically renewed unless written notification has been received prior to February 1st of the contract year.

Dorian Studio unconditionally guarantees all of our work. If for any reason a customer is not satisfied with his or her photographs, upon return of the original package, we will either completely refund the purchase price of the package or re-photograph the customer.

The signatures below indicate a binding contract between Dorian and School.



School Representative

Date 11-4-13



Dorian Studio Representative
Phone: 1-800-826-3535

Date 10/31/13

898-0847

Photo Dates:

Undergraduate Photography

- A sufficient number of photographers for your picture day(s)
- Customized ID cards
- All pictures will be returned to the school, sorted to your specifications, in twenty business days
- Service items will be provided complimentary
- Dorian will be responsible for the first bulk run of ID cards (this includes the purchasing and processing). The school will then be responsible for making ID cards throughout the year (supplies can be purchased from Dorian). On-site ID cards will be provided when possible and requested. Dorian must have student data 10 days prior to the shoot in order to deliver on-site ID cards.
- PSPA formatted CD for yearbook
- Annual trips at no charge to photograph the ASB, groups, and clubs

Dorian will...

- Collect all money envelopes from students. A summary will be sent to the school, with the final portraits, detailing the students photographed and their orders.
- Provide adequate personnel to manage the entire photography process
- Be responsible for re-take sessions. In return for the entire original picture packet, Dorian will offer to re-take the student's picture or a full refund will be provided (no questions asked).
- In exchange for all services, Dorian will deduct \$10 from the rebate as payment for services, as required by law.

Additional Items:

20% Fall Rebate

Service Items

Yearbook CD: PSPA Standard	Office CD: Power School
Library CD: Follett	Other database CDs: As needed
Pictorial binders: 4 Small sorted Alpha/Grade Complimentary Staff Package	Photo Stickers: 1 Large 1-Up sorted Alpha/Grade
Student Recognition Award Program: SchoolPix	Specialty Badges: 3x5 Staff Bordered with Name

Sports Photography

Dorian will photograph the Fall, Winter, and Spring sports teams. We like to organize one picture day for each season. During this day, all teams for that season will be taken. This will help keep track of yearbook prints and ensure teams are uniformed properly and ready for picture day. We will provide the following complimentary:

- A disk, or download will be provided to the yearbook and/or athletic director
- All program pictures will be delivered on CD or made available for download within 2-4 business days
- We will provide at least 6 package options (individual or team) to meet the needs of all students.
- All picture orders will be returned to the school within twenty school days

Additional Items:

Please initial if Dorian has the activities contract MS