Berg's Heating and Air Conditioning Company Profile

Company Information

BERG ENTERPRISES INC.
dba Berg's Heating and Air Conditioning

4109 E. Monsanto Dr.
Sierra Vista, AZ 85650
(520) 378-9333 • Fax: (520) 378-9335

Email Address: bergs@bergshvac.com

Website: www.bergshvac.com

Owners:

Rick Berg, President
Mark Berg, Vice President
Kathi Johnston, Secretary/Treasurer

Number of years in business:

dba Berg's Heating and Air Conditioning since 1974

Licenses Held by the Company:

Commercial License for Air Conditioning and Refrigeration
ROC070024 Class L-39
Commercial License for Air Conditioning and Refrigeration
ROC071536 Class C-39R
Water Heaters and Gas Lines
ROC150266 Class C-05

INTRODUCTION

Berg's Heating and Air Conditioning has been in business since 1974. We have proudly served Southern Arizona for over 35 years. Since our start, Berg's has provided HVAC in a wide variety of settings. Berg's has a Commercial, Residential and Service Department. Our Residential and Commercial departments offer installations for new construction as well as for remodel/retrofit installations.

Berg's Commercial department has provided installation of mechanical equipment for many of the past and present projects on Fort Huachuca. Berg's Heating and Air has sub-contracted work on Fort Huachuca since the 70's when we did the original installation of equipment at Riley Barracks. Berg's has also provided the mechanical installation on several projects throughout Cochise County. More recently our company has provided the mechanical systems for the Raymond W. Bliss Hospital and Barnes Field House.

The Berg's service department provides full service on residential and commercial equipment. The service department maintains an average of 300 residential maintenance contracts and 40 commercial maintenance contracts. Additionally this department performs daily repairs throughout Cochise County on a per call basis year round.

Berg's residential department is dedicated to providing the best possible total indoor weather solution for families across Cochise County. We have designed systems for most of the custom home builders in the area. Our remodel department employs an estimator specific to retrofit installations. We have been providing indoor comfort solutions to local families for 37 years.

This portfolio provides a more detailed look at our Commercial, Residential, Remodel, and Service Departments. Our goal is to provide you with useful information that highlights our work and experience in all of these areas. We want to highlight the aspects of our company that proves that we are the right company for your needs.

We feel that our hands on experience installing much of the equipment on Fort Huachuca gives our company an edge when it comes to the knowledge needed to provide the service that your company needs. We encourage you to browse through this information and contact us with any feedback or questions that you may have.

Thank you,

Berg's Heating and Air Conditioning

Our Founder

Berg's Heating and Air Conditioning is a family owned company started by Richard (Dick) and Kathlyn (Kitty) Berg in 1974. Mr. Berg started in the HVAC industry at the age of 14 with his older brother in 1950, following in the footsteps of their father, who was a sheet metal fabricator. Mr. Berg excelled during his apprenticeship and proved his ability when taking his Journeyman exam. He missed one question on the test and challenged the answer when they told him he had missed the question. Mr. Berg was able to prove that the test book was incorrect and was given a perfect score. During his career in Phoenix he worked on the original construction of the Arizona Veterans Memorial Coliseum and the construction of the tallest building in the city at that time in the 1960's. Mr. Berg took a job with George Thomas Heating and Cooling to work on a project in Southern Arizona in the late 60's. After the job was finished Mr. Berg decided to move his family down to Patagonia, AZ. In November 1969 he and a partner opened their own company in Nogales, AZ. In 1972 Mr. Berg and his partner began pursuing work in the Sierra Vista area. Following the dissolution of the partnership Mr. Berg incorporated Berg Enterprises and began doing business as Berg's Heating and Air Conditioning in 1980 and began covering all of Cochise County. The Berg family business continues on to this day with a full commercial, residential, retrofit, and service department under the leadership of his two sons, Rick and Mark Berg and his daughter, Kathi Johnston.

Our Owners

Rick Berg is the President of Berg Enterprises and in charge of the Residential Department for Berg's Heating and Air Conditioning. Rick has been in the HVAC industry for 37 years. He began working with his father in 1975 and has been with Berg's Heating and Air Conditioning ever since its incorporation. Rick is the company's residential project estimator and coordinator for new construction. His responsibilities include everything from system design, estimation, walk throughs, equipment and material ordering. He oversees and coordinates all the manpower for new residential installations. Rick has overseen tract home installations, but primarily focuses on the custom home industry and has worked with many of the custom home builders in Cochise County for over 15 years.

Mark Berg is the Vice President of Berg Enterprises and in charge of the Commercial Department for Berg's Heating and Air Conditioning. Mark has been in HVAC industry for 34 years. He began working in the business in 1978. Since that time, the company has grown and Mark has gained years of experience in all aspects of the HVAC business. When the company expanded to Tucson in 1985 Mark took on the responsibility of General Manager until its close in 1992. Mark's current responsibilities include all aspects of HVAC commercial project management and estimation including system design. Mark directly oversees the commercial estimator, job foremen, and installers. He is also in charge of the company's safety management. After years of experience in the Commercial HVAC field Mark has worked on many large commercial projects in the Cochise County area including an extensive amount of work on Ft. Huachuca.

Kathi Johnston is the Treasurer of Berg Enterprises and the Bookkeeper for Berg's Heating and Air Conditioning. Kathi has been in the HVAC industry for 31 years. She began working with her father and brothers in 1981. Her contribution to the company extends past Bookkeeping and into Human Resources and Administrative Management. Kathi manages all financial aspects of the company. These aspects include but are not limited to: accounts payable, accounts receivable, general ledger, sales tax, payroll taxes, certified payroll reports (Davis Bacon Wages), and assimilating contracts. Kathi also manages all insurance aspects of the business. She has extensive experience with government job contracting and billing.

Charley Johnston
Commercial Controls, Service Technician, Project Manager

Charley Johnston started working in the HVAC industry in 1978. He has 32 years of HVAC experience and 25 of those years have been on commercial systems. Charley spent from 1998-2006 working with Military Contractors on Fort Huachuca and in the Persian Gulf. Most recently he has been with Berg's Heating and Air Commercial Department since 2007. Charley's other work experience when not doing Military Contract work has been with the Sierra Vista Public School District and with Berg's Heating and Air Conditioning. He started with Berg's in 1978 and has currently been with our company since returning from overseas in November 2006. Within our company he has been in charge of new commercial HVAC equipment, refrigerant piping, and Lonworks EMCS Control systems. He works with our commercial estimator and assists with large commercial service. He has taken on a large role within the company as a Commercial Project Manager. Charley is one of our most valuable assets within our Commercial Department. His range of experience, outside of the numerous projects he has done for Berg's, in the commercial HVAC field is listed below:

Employment with Kellogg, Brown and Root, Inc. at the following locations:

***October 1998-May 2000:** Fort Huachuca, AZ holding the job position of HVAC Bravo (HVAC 2nd position).

***June 2000-August 2001:** Fort Huachuca, AZ holding the job position of HVAC Bravo until November 2000 then promoted to HVAC Alpha (Shop Lead).

***August 2001-January 2003:** Republic of Kosovo at Camp Bondsteel holding the job position of HVAC Technician until June 2002, then promoted to HVAC Foreman.

***January 2003-May 2003:** Country of Jordan holding the job position of HVAC Foreman.

***July 2003-September 2004:** Kuwait and Iraq holding the job position of Refrigeration General Foreman.. Promoted to Ice Plant Manager in May 2004.

***November 2004-July 2005:** Kuwait holding the job position of HVAC Area Superintendent.

***July 2005-February 2006:** Iraq holding the job position of HVAC Area Superintendent.

***June 2006-November 2006:** Taji, Iraq holding the job position of Ice Plant Refrigeration Foreman.

Qualified in the following areas:

- **HVAC Facilities Maintenance**
- **HVAC Service Technician**
- **Field Estimation**
- **New Project Installation**
- **Job Supervisor / Foreman**
- **Project Manager**
- **Lonworks EMCS Control systems**

CONTRACTORS WORKED WITH

PACIFIC TECH

DONLEY-KIRLIN JOINT VENTURE

CMD UNLIMITED

1MD CASTRO

MARSH DEVELOPMENT

NASCO

SBBI

CONCORD

CENTENNIAL CONTRACTORS

SUNDT

MOOREFIELD CONSTRUCTION

DHO CONTRACTING

TRIUMPH BUILDERS

CHESTNUT CONSTRUCTION

B & R CONTRACTORS

LLOYD CONSTRUCTION

AU AUTHUM KI

BFL CONSTRUCTION

W.E. O'NEIL CONSTRUCTION

WEATHERGUARD

LANG WYATT

HAUGEBAK CONSTRUCTION

CLARK CONSTRUCTION

ERICSSON FEDERAL

RABB'S CONSTRUCTION

COMMERCIAL PROJECTS

Berg's Heating and Air is dedicated to providing the best possible total indoor weather solution for all Commercial settings. We train each employee to see the job through from start to finish making sure the systems perform up to or beyond the customer's expectations. We provide professional service, and complete and comprehensive project management to assure your complete satisfaction.

Berg's has worked in Job Order Contracting (JOC) since 1975. Since that time Berg's has installed numerous JOC projects on Fort Huachuca. Berg's has also completed several school and local government projects over the years. Our company utilizes a contract management plan as well as a quality management plan for each project. Berg's has had a long standing relationship with all of it's subcontractors and distributors. We have been doing business with some of them for well over 25 years.

Our Project and Contract management team works diligently at all aspects of JOC bids, from the walk through, to the quote, and finally the installation. Berg's also maintains due diligence in keeping up with government standards and requirements concerning HVAC equipment and we incorporate green contracting into our projects. We are a factory certified installer of Commercial air systems such as Mitsubishi City Multi Systems, Data Aire Computer Room Air Conditioners, and NextAire Multi Zone Gas Heat Pumps, which enables us to perform the factory start ups and warranty work on these systems.

Our portfolio includes a listing of many of the JOC projects that we have done on Fort Huachuca and many of the school and local government jobs that we have completed. It also includes a listing our major commercial service contracts and commercial customers who solely utilize our company for Commercial service. Listed below is an

RAYMOND W. BLISS CLINIC

MATLACK HALL

KELLY OPS

MASHBIR HALL

BARNES FIELD HOUSE RENOVATION

RILEY BARRACKS RENOVATION

DEPARTMENT OF INTERIOR NATIONAL BUSINESS CENTER

CMET BLDG 53301

TALLMADGE HALL

GREELY HALL-MULTIPLE PROJECTS

O'NEIL HALL

FT. HUACHUCA BOWLING ALLEY

AIT DINING FACILITY

ALCHESAY BARRACKS

NICHOLSON HALL

LAMS TENTS

THUNDER MOUNTAIN ACTIVITY CENTER

AAFES BLDG 52048

AAFES SHOPETTE

LIBBY ARMY AIRFIELD POL

JAG BLDG 51102

COLONEL JOHNSTON ELEMENTARY

MI LIBRARY BLDG 62723

BLACK TOWER BLDG 11664

DAVIS HALL BLDG 61820

FLAGSHIP BARRACKS BLDG 52308

GENERAL MEYER ELEMENTARY

CPOC BUILDING 90312

AEROSTAT SITE

HISTORIC QUARTERS RESTORATION

RAYMOND W. BLISS BOILER PROJECT

BEFORE

RAYMOND W. BLISS BOILER PROJECT

AFTER

DESERT LANES BOWLING ALLEY

ARMY COMMUNITY SERVICES BLDG 50010

BARNES FIELD HOUSE RENOVATION

COMMERCIAL SERVICE CONTRACTS

BERG'S HEATING AND AIR offers customized quarterly and bi-annual preventative commercial maintenance contracts.

Berg's Heating and Air currently maintains the following service contracts throughout southern Arizona.

ADVANCED DENTISTRY
AEGIS COMMUNICATIONS
ALLSOURCE GLOBAL MANAGEMENT
ARIZONA CHILDRENS ASSOCIATION
BOOZ, ALLEN, HAMILTON
BISBEE MINING & HISTORY MUSEUM
BOY & GIRLS CLUB OF SIERRA VISTA
BRACE FAMILY DENTISTRY
CALVARY CHAPEL
CASTRO ELECTRIC
CENTER FOR ACADEMIC SUCCESS
COCHISE cARDIOVASCULAR
COCHISE HEART CENTER
COPPER QUEEN HOSPITAL
CURVES
DENTAL VILLAGE
DOLLAR RENT-A-CAR
DR. SANTSARAN PATEL
DRUG ENFORCEMENT AGENCY
D.ST.
EDWARD JONES FINANCIAL
FERGUSON ENTERPRISES
FOOTHILLS MANAGEMENT
GERMAN CAFÉ
LONG REALTY
PALOMINAS RURAL HEALTH CLINIC
PAUL'S PUB
PEPSI-COLA BOTTLING CO
PIZZERIA MIMOSA
RAYTHEON BLDG 70352
REGENT PHYSICIANS
RUFF N TUFF GOLF CARTS
SAHUARO GIRL SCOUT SHOP
SHILOH CHRISTIAN MINISTRIES
SIERRA LUTHERAN CHURCH
SIERRA VISTA REGIONAL HEALTH CENTER
SIERRA VISTA DENTAL SPECIALIST
SIERRA VISTA INSURANCE
ST. ANDREW THE APOSTLE CHURCH
STATE FARM INSURANCE
TASC
TOMSTONE FEDERAL CREDIT UNION
TRINITY LUTHERAN CHURCH
VENTANA CORPORATION
VILLA VISTA ALZHEIMER CARE CENTER
VINNY'S PIZZA
VISTA PEDIATRICS
WICK BUILDING

COMMERCIAL SERVICE CUSTOMERS

Berg's Heating and Air Conditioning currently performs service and repairs for numerous Commercial and Facility Management Companies. The services are performed on a per call basis as needed.

ADVANCED FACILITY

AMERICAN SOUTHWEST CREDIT UNION

BISBEE PUBLIC SCHOOL DISTRICT

CINEMARK THEATRE

CITY OF BISBEE, AZ

CITY OF DOUGLAS, AZ

CITY OF SIERRA VISTA, AZ

ERA PROPERTY MANAGEMENT

FORT HUACHUCA ACCOMADATION SCHOOLS

HANNON REAL ESTATE

JOINT INTEROPERABILITY TEST COMPANY, FT. HUACHUCA, AZ

THE MALL AT SIERRA VISTA

MANTECH

MODSPACE

NORTHROP GRUMMAN

RE-MAX PROPERTY MANAGEMENT

SAIC/GENERAL DYNAMICS

SIERRA SHADOWS REALTY

SOUTHEASTERN ARIZONA BEHAVIORAL HEALTH SERVICES
(all locations in Benson, Bisbee, Douglas, & Sierra Vista)

US CUSTOMS & BORDER PROTECTION UAV, FT. HUACHUCA, AZ

UNIVERSITY OF ARIZONA SOUTH

COMMERCIAL SERVICE OUTLINE

Berg's Heating and Air Conditioning provides commercial service throughout Cochise County. Maintaining your commercial equipment helps extend the life of your equipment, offers improved capacity to older units, lowers utility bills and leads to fewer repairs. Preventative maintenance plays a key role in keeping your HVAC equipment at it's optimal performance level.

Our commercial service always includes the following precision tune-up procedures :

* Clean and adjust burner/pilot assembly
* Clean ignition assembly
* Perform safety inspection of heat exchanger
* Monitor flue draft
* Adjust operating pressures
* Monitor starting capabilities
* Test safety controls
* Test for proper airflow
* Clean or replace air filters specific to contract
* Clean and adjust blower components
*Oil motors where applicable
* Tighten electrical connections
* Monitor voltage/amperage
*Monitor fan and safety limit controls
* Adjust thermostat calibration
* Clean evaporator coils once a year
* Clean condenser coils once a year
* Clean condensate drains
* Measure temperature rise
* Inspection and replacement of drive belts

In addition to the standard procedures listed above Berg's Heating and Air will customize your commercial service according to the specific type of commercial equipment you have. We can perform an on-site inspection in order to give you an accurate proposal for service. Once you have received our proposal please feel free to contact us with questions or specific information you are looking for regarding your commercial service. We will do all we can to come up with a commercial service plan that fits your company's needs.

Sierra Vista Regional Health Center
(Sierra Vista, AZ)

Berg's Heating and Air has been installing and servicing equipment at the Sierra Vista Regional Health Center since 1983. Berg's has worked with the Hospital on several retrofit and remodel installations. Berg's Heating and Air first began offering commercial service contracts in 1991 and has been the exclusive service contract company for the Hospital since that time. Berg's contract with the Sierra Vista Regional Health Center includes all labor and parts as well as the quarterly maintenance. This contract also covers all of the auxiliary buildings that the Hospital utilizes, which totals 19 locations spanned out through 4 cities within Cochise and Santa Cruz County.

The Sierra Vista Regional Health Centers mechanical system consists of over 45 individual systems. The Hospital utilizes package units (gas pac & heat pump), straight cool units, ductless systems, and split systems of various brands. The MRI suite at the Imaging Center has a Drake Chiller. Drake has contracted with Berg's Heating and Air to perform any warranty work associated with the new chiller. The Imaging Center also utilizes 3 Carrier Gas Package units and one Carrier Ductless Mini Heat Pump Split System. The remaining auxiliary buildings have a total of 66 individual systems.

Berg's Heating and Air also maintains the low-temperature equipment in the Morgue and the hospital kitchen. The Morgue equipment consists of two Russell Condensers, two Russell Air Handlers, and a Mitsubishi Ductless system. The Kitchen equipment consists of Copeland and Emerson walk-ins and freezers.

Berg's provides quarterly maintenance at this facility in accordance with our commercial service contract outline. Additionally the Hospital's contract includes all labor and parts on all repairs performed. Berg's also provides a one hour emergency response time, offered 24 hours a day for the equipment within the following departments: CAT-scan, Radiology, Operating Rooms, Morgue, Kitchen/Dietary, Warehouse, Computer Rooms, and the AFCA MRI suite. All other equipment receives same day priority service.

Copper Queen Community Hospital (Bisbee, Douglas, Palominas, AZ)

Berg's Heating and Air acquired the quarterly commercial maintenance contract for three of the Copper Queen Community Hospital facilities in 2009. This contract includes the Community Hospital in Bisbee, the Medical Association in Douglas, and the Rural Health Clinic in Palominas. Additionally Berg's has performed retrofit installations at the Copper Queen Hospital in Bisbee and just recently completed the commercial installation for the Palominas Health Clinic addition. Berg's also serves as the primary service company for HVAC repairs beyond the scope of the maintenance department for all three locations.

The mechanical system for the Copper Queen Community Hospital in Bisbee consists of:

* 12 Package Heat Pumps of various brands
* 7 Split Systems of various brands

(various brands includes Carrier, Coleman, Bard, York, Payne, Rheem, & Ruud)

* 4 Carrier Ductless Mini Split Systems
* 1 Freidrich Ductless Mini Split System
* 2 Greenheck Make Up Air Units

The mechanical system for the Copper Queen Medical Association in Douglas consists of:

* 3 Tempstar Gas Package Units
* 1 Carrier Gas Package Unit
* 1 Penn-Barry Exhaust Fan

The mechanical system for the Palominas Rural Health Clinic in Palominas consists of:

Existing Building:

* 3 Goodman Heat Pump Condensers
* 3 Goodman Fan Coils
*1 Soleus Ductless Mini Split System

New Addition:

* 4 Carrier Package Heat Pumps

Berg's provides quarterly maintenance at all three facilities in accordance with our commercial service contract outline. This contract includes 45 filters plus drive belts for all units. All three facilities receive same day priority service. Additionally the Copper Queen Community Hospital in Bisbee is provided with out of town after hours emergency service.

The Wick Building

(Sierra Vista, AZ)

This building was constructed in 1983 and Berg's Heating and Air provided the original mechanical installation for this project. Berg's has been the exclusive company to maintain this equipment ever since. The Wick building is linked to a control systems that we are able to link up to and monitor at our office. In 1991 when Berg's began offering commercial service contracts the Wick Building signed up for a full contract similar to the Sierra Vista Regional Health Center's.

The building's mechanical system is a Commercial Zone System. The system consists of:

* 8 Carrier Heat Pumps
* 7 Carrier Fan Coils/Air Handlers
* 3 Carrier Straight Cool Units with 55kw strip heat
* 2 Samsung Ductless Mini Split System Heat Pumps
* 2 Greenheck Exhaust Fans

Berg's provides quarterly maintenance at this building in accordance with our commercial service contract outline. This contract includes 39 filters for the quarterly service and all drive belts. Additionally the Wick Building's contract includes all labor and parts on all repairs performed.

Center For Academic Success
(Sierra Vista, AZ)

The Center for Academic Success is a Charter School campus consisting of a pre-school, elementary school, and a high school. Berg's Heating and Air provided the original mechanical installation for this project in 2008. Berg's has also maintained the quarterly service at this facility since it's opening. In addition Berg's is also the primary service company used for any HVAC repairs beyond the scope of the maintenance department.

This schools mechanical system consists of:
* 54 Carrier Package Heat Pumps
* 1 Greenheck Make up air unit in the Kitchen

Berg's provides quarterly maintenance at this facility in accordance with our commercial service contract outline. This contract includes 152 filters plus drive belts for all units. The School receives priority same day service for repairs when school is in session.

Aegis Communications
(Sierra Vista, AZ)

This building was constructed in 1999 and Berg's Heating and Air provided the original mechanical installation for the project. In 2006 Berg's installed an additional Leibert CRAC unit in their computer room and began servicing all of their equipment on a quarterly basis. In addition Berg's remains the primary HVAC service company Aegis uses for any repairs that are beyond the scope of their maintenance department.

This buildings mechanical system consists of:
* 14 Gas Package Units
* 1 Leibert CRAC Unit
* 1 DataAire CRAC Unit

Berg's provides quarterly maintenance at this facility in accordance with our commercial service contract outline. This contract includes 87 filters plus drive belts for all the units. This facility receives priority same day service for calls associated with the CRAC units.