

Your Entrepreneurial Mindset Checklist

"If you think you can you're right. If you think you can't you're right again." Henry Ford

Whatever you are capable of your mindset will have a huge influence over your success in work and business.

This checklist has been developed as one tool in a suite of many to help you develop an entrepreneurial mindset necessary to survive in work and business today.

Can you take action and turn an idea into reality?

Do you have the drive and stamina to establish and work as a contractor or operate your own business?

Can you work on your business as well as in it?

Do you think you have what it takes to succeed?

Before you attempt to sell yourself to others you have to know yourself first.

Use this checklist to highlight (tick) areas of self-development:

- ✓ Initiative
- ✓ Personal drive
- ✓ Stamina
- ✓ Confidence to network and market yourself
- ✓ Focus
- ✓ Outcomes driven
- ✓ Persistence
- ✓ Commitment to goals
- ✓ Visionary (see the big picture)
- ✓ Self- Awareness
- ✓ Positive 'can do' mindset
- ✓ Adaptable & flexible to take up new opportunities
- ✓ Capable of action

- ✓ Decisive
- ✓ Ambitious
- ✓ Willing to embrace technology
- ✓ Willing to share ideas
- ✓ Willing to assist others
- ✓ Mindful of being a good corporate citizen
- ✓ Aware of local community
- ✓ Aware of economic conditions
- ✓ Ability to think outside the square
- ✓ Existing level of business acumen
- ✓ Good negotiation skills
- ✓ Good written & verbal communication skills

Task: Highlight the skills you think you can improve on or require support with.

If you consistently work on yourself your work and business will benefit greatly.

