

Request for Financial Proposal

Introduction

The aim of this document is to solicit proposals to host the 2016 Nomads Nationals Tournament.

Background

Approach

As you are aware Southern Cape Nomads has embarked on a process to evaluate a suitable host club for the 2016 Nomads Nationals.

Your club has been invited to make a formal proposal covering technical and financial aspects of hosting the tournament.

Background to the tournament

The 2016 tournament will be the 51st Nomads Nationals tournament and players from the 12 South African clubs, as well as Botswana, Zimbabwe, Australia and New Zealand Nomads will attend the tournament.

The number of players will be 360 to 432, each playing 4 rounds over the 6 days of the tournament.

A Marquee will be erected for the duration of the tournament and will host the daily prize giving as well as a Gala Evening on the last evening for 600 people (players, guests and attending spouses).

Technical Requirements

Responsibilities during the tournament

Nomads essentially take over the course for the duration of the tournament, except for core functions such as course maintenance, bar, catering, facility maintenance and security.

For purposes of clarity, Nomads will specifically perform the following duties:

- All aspect of player registration
- Score control
- Starters
- Course marshals to ensure a field of 240 to 288 players per day can complete their round

For purposes of clarity, Nomads would like the club to perform the following duties:

- Course maintenance including daily pin placements. (Nomads would like to provide inputs with respect to pin placements)
- Security

- Catering for a daily field of 240 to 288 (breakfast, grab n go lunches, meals during the day). Please note that players will also visit the clubs on their “off days” and the total number of Nomads per day can easily exceed 340.
- Facility maintenance (ensuring the facilities are clean and fully functional on a daily basis)
- Management of caddies
- The provision of 10 ball spotters per day

Catering in the Marquee

Southern Cape Nomads will endeavor to work with the club’s designated/ in-house caterer in the marquee.

However, Southern Cape Nomads reserve the right to appoint an external caterer for all catering aspects, except bar facilities in the marquee.

For purposes of this proposal, we would therefore only like the club to include in their proposal cost of supplying bar facilities in the marquee as well as the supply of 3 phase electricity to the marquee.

Other aspect of catering in the marquee will be negotiated at a later stage once numbers and menus for the evenings have been confirmed.

Summary of requirements

The following table summarizes the requirements to hosting the tournament. Please indicate in the table below whether your club can comply with the requirements:

Requirement	Accept (Yes/ No)	Comment
The tournament will be run from 5 th to the 11 March 2016	YES	
The course and club house need to be “handed over” to Nomads from Saturday the 5 th to Friday the 11 th for the exclusive use of the Nationals Tournament	YES	
The number of players that participate will be 360 to 432, each playing 4 rounds during the 6 day tournament	YES	
Except for the facilities required to host the tournament as discussed during our visit, please we would require the use of the following facilities :	YES	
1.1.1.a) A score control office (mobile if no other suitable venue)	YES	
1.1.1.b) A stand-by generator capable of running all the facilities including the showers	YES	
1.1.1.c) The supply of 3-phase electricity for the marquee	YES	
1.1.1.d) Four (4) electric golf carts for the duration of the tournament to be used by Nomads Marshals	YES	
Other requirements: Please list other facilities/ services which the club believe are relevant to hosting the Nationals 2016 tournament as defined in the requirements and discussions during our evaluation visit		

Financial Proposal

We have identified two major price items applicable to hosting a Nationals tournament:

- 1) The fixed cost to “rent” the course and club house facilities for the 6-day tournament (Green fees). This is paid through entry fees of participants and sponsors.
- 2) The incidental expenses that players will incur such as golf cart rental, caddies, breakfast and drinks in the bar after a game. For a successful tournament it is important that these incidental expenses are also perceived as fair and good value for money.

Please tender all prices on an October 2013 baseline. An inflation based escalation will be used to derive final pricing.

Fixed cost

Please indicate the fixed cost items in the table below:

Item	Price tendered (inclusive of VAT) on October 2013 baseline.
Cost for the provision of the course and facilities (green fees)	R100.00
Cost for the following additional facilities:	
1.1.1.a) A score control office (rental of a mobile unit if no other suitable venue)	R2000.00
1.1.1.b) A stand-by generator capable of running all the facilities including the showers	R0.00 (we have one available)
1.1.1.c) The supply of 3-phase electricity for the marquee	R25000.00
1.1.1.d) Four (4) electric golf carts for the duration of the tournament to be used by Nomads Marshals	COMPLIMENTARY
Other costs: Please list other cost items which the club believe are relevant to hosting the Nationals 2016 tournament as defined in the requirements and discussions during our evaluation visit	
TOTAL FIXED PRICE (Inclusive OF VAT)	

Incidental expenses

Please provide pricing for the following selection of incidental costs. It is important to realise that the daily field is 240 to 288 players and that players on their “off-days” also visit the club and will support the bar and restaurant.

Item	Price tendered (inclusive of VAT) on October 2013 baseline.
a) Cost of golf car rental	R200.00
b) Cost of a caddie – incl. of halfway snack for caddie	R120.00
c) Cost of a typical breakfast (e.g. two eggs, bacon, toast)	R26.00
d) Snack plate for a 4-ball (chips, sausage, samoosas or similar)	R120.00
e) Sandwich – take away	R12.00
f) Cost of a local beer (e.g. Castle, Hansa)	R11.00
g) Heineken	R14.80
h) Cost of a 750ml bottle of Nederburg Sauvignon Blanc	R71.00
i) Cost of a single Bells (no mixer)	R11.60