

IBM Internet Security Systems Sales Quotation

Quoted by: <LookupUserName(updateBy)>
Date: <today>
Quote Expiration: <expirationDate>
Quote Name: <name>
Quote Number: <primaryId>

IBM Internet Security Systems Sales Quotation For:

<fullAddress> Phone: <phoneNumberCustomerPhone>
Email: <emailAddressCustomer>

<fullAddress> Phone: <phoneNumberResellerPhone>
Email: <emailAddressReseller>

<fullAddress> Phone: <phoneNumberBillToPhone>
Email: <emailAddressBillTo>

<fullAddress> Phone: <phoneNumberShipTo>
Email: <emailAddressShipTo>

Quantity	Product/ Service Code	Description	Unit Price	Extended Price
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<quantityQuoteLine>	<productNumberQuoteLine>	<descriptionQuoteLine>	<discountedAgentPrice>	<discountedExtendedPriceQuoteLine>
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Licenses Total	<productTotal>
Maintenance Total	<grandMaintTotal>
Services Total	<grandServicesTotal>
Shipping Total	<grandShippingTotal>
Grand Total	<grandTotal>

<comments>

Terms and Conditions:

- By signing the Sales Order Acknowledgement Form attached to this Sales Quotation, Customer confirms that it has read and accepts without modification the terms of the IBM Standard Terms and Conditions in effect at the date of signature (the "Agreement") and the Attachment for IBM Internet Security Systems Products and Services (the "Attachment") for this transaction. The IBM Standard Terms and Conditions can be accessed at the following website:
<http://www.ibm.com/support/operations/fi/fi/documentations>. Customer agrees that all Products and Services are subject to the terms of the Agreement and Attachment. A current version of the Attachment is available for review, printing, and downloading at <http://www.ibm.com/services/iss/wwcontracts>, or by contacting Customer's IBM representative.
- Except to the extent that any written confidentiality agreement in effect between Customer and IBM governs the disclosure of confidential information between Customer and IBM, by signing the Acknowledgement, Customer agrees that disclosures of confidential information, if any, are governed by the then current version of the IBM Agreement for the Exchange of Confidential Information (the "AECI") when the Acknowledgement is signed. A current version of the AECI is available for review, printing and downloading at <http://www.ibm.com/services/iss/wwcontracts>, or by contacting Customer's IBM representative.
- Invoicing for IBM ISS Products and Services will be as follows: (1) Product and Third Party Product fees will be invoiced in full upon execution of this Sales Quotation, (2) Service Fees (excluding Managed Security Service Fees) will be invoiced in accordance with the invoicing terms set forth in the applicable Statement of Work, and (3) Managed Security Services fees will be invoiced monthly in advance, unless otherwise agreed between the parties.
- Payment will be in accordance with the terms of the Agreement or applicable Statement of Work. All fees stated in this Sales Quotation are exclusive of taxes.
- Maintenance for IBM ISS Products, if any, is in accordance with the IBM ISS maintenance and support policy and is provided only for the period for which applicable maintenance fees have been paid. Unless otherwise noted in this Sales Quotation, maintenance is provided at the standard level.
- Unless otherwise expressly stated in this Sales Quotation, Managed Security Services do not include hardware or software content or maintenance subscriptions.
- Unless otherwise set forth in any applicable Sales Quotation, Software will be delivered to Customer generally by supplying Customer with license key data. If Customer has not already downloaded the Software and documentation, then it is available for download at <http://www.iss.net/download/>. Software may not be returned except for defect or failure to meet its warranty.
- Customer will be responsible for shipping charges for all Appliances and Third Party Products. IBM will include shipping charges and insurance fees associated with the delivery of Appliances and Third Party Products on Customer's invoice. Such Appliances and Third Party Products may not be returned except for defect or failure to meet the IBM or the manufacturer's warranty as applicable.
- In connection with fulfilling an Appliance Order, IBM may deliver a new Appliance model in place of a model that is being phased out or deliver a model with equal or greater functionality and performance in place of a model that is unavailable; provided that the delivered model meets or exceeds the hardware specifications of the replaced model.
- The fee for each Appliance includes a license to use the pre-installed Software only in conjunction with the Machine with which it is originally supplied. Such pre-installed Software may not be removed from the Machine.
- Pre-printed or "boilerplate" provisions contained on any purchase order, which attempt to add to or change, or which conflict with the terms of this Sales Quotation will be deemed deleted and have no effect on either party's rights or obligations.

All correspondence in connection with this Sales Quotation should be faxed and mailed to the sales contact information listed below:

Sales Contact:

International Business Machines Corporation
<currentUserAddress>

Tel: <currentUserPhone>

Fax: <currentUserFax>

Attn: <currentUserName>

This Sales Quotation and all pricing information are confidential. The recipient may use it only for the purpose of determining whether to proceed with the proposed transaction. The recipient may disclose it only to those individuals within the recipient's organization who have a need to know it for the stated purpose.

Sales Order Acknowledgement Form

Customer hereby places a Sales Order with IBM for the Products and Services specified in Sales Quotation Number <primaryId> dated <today> which is incorporated herein by reference. IBM will provide such Products and Services to Customer in accordance with the terms that are stated in the Sales Quotation. This Sales Order is effective on the date last signed by the parties below.

If a purchase order is required in order for payment to be made in connection with this Sales Quotation, Customer will provide such purchase order to IBM concurrent with the signing of this Sales Order Acknowledgement Form (the "Form").

This Form, the Sales Quotation, the Agreement, the Attachment, and, with respect to any disclosure of confidential information, the AECI are collectively referred to as the "Sales Order." The Sales Order is the complete agreement regarding this transaction and replaces any prior oral or written communications between Customer and IBM. In entering into this transaction, neither party is relying on any representation that is not specified in the Sales Order, including without limitation any representations concerning: i) estimated completion dates, hours, or charges to provide any Service; ii) performance or function of any Product or system, other than as expressly warranted in the Agreement and Attachment; iii) the experiences or recommendations of other parties; or iv) results or savings Customer may achieve. Once this Form is signed, any reproduction of it or the other Sales Order documents made by reliable means (for example, electronic image, photocopy or facsimile) is considered an original. IBM accepts your Sales Order by providing the Products and Services described in the Sales Quotation.

Please indicate your agreement with the above by signing this Form in the space provided below. Upon receipt of this Form, IBM will process your Sales Order.

Agreed to:

<Customer Legal Name

Customer registered number:>

Agreed to:

Oy International Business Machines Ab

IBM registered number: 0195876-3>

By _____

Authorized signature

By _____

Authorized signature

Name (type or print):

Date:

Customer address:

Name (type or print):

Date:

IBM address: