

COST/PRICE PROPOSAL BREAKDOWN SUMMARY

(FOR PROCUREMENTS UNDER THE THRESHOLD FOR SUBMISSION OF COST/PRICE DATA)

NAME OF SUPPLIER:		DIVISION(S) AND LOCATION(S) WHERE WORK IS TO BE PERFORMED:		
SUPPLIER QUOTATION NUMBER:	MDC RFQ NO.:	TYPE OF CONTRACT: <input type="checkbox"/> FP <input type="checkbox"/> FPI <input type="checkbox"/> CPIF <input type="checkbox"/> CPFF		
SUPPLIES AND/OR SERVICES TO BE FURNISHED:		QUANTITY:	TOTAL AMOUNT OF QUOTATION:	

ELEMENTS OF COST TO SUPPLIER	PROPOSED COST/PRICE								
	NON-RECURRING (1)			RECURRING QTY _____			TOTAL HOURS	SUPPLIER'S TOTAL COST	REF. NOTE (2)
	HOURS	RATE	AMOUNT	HOURS	RATE	AMOUNT			
MATERIAL: (3)									
Purchased Parts									
Subcontracted Items (4)									
Raw Material (5)									
Inter-Div./Co. Transfers (6)									
Other (7)									
Sub-Total Material									
MATERIAL BURDEN: (8)									
DIRECT LABOR: (9)									
Engineering									
Manufacturing									
Quality Assurance									
Other (7)									
Sub-Total Direct Labor									
DIRECT LABOR BURDEN: (8)									
Engineering									
Manufacturing									
Quality Assurance									
Other (7)									
Sub-Total D/L Burden									
TRAVEL: (10)									
SPECIAL TOOLING/TEST EQUIP: (11)									
OTHER: (7)									
SUB-TOTAL DIRECT COST									
GENERAL & ADMIN. EXP.: (8)									
OTHER: (7)									
SUB-TOTAL COST:									
PROFIT/FEE:									
ROYALTIES:									
TAXES, CUSTOMS CHGS, ETC. (12)									
OTHER (7)									
TOTAL PRICE									

<p>These cost or pricing data are submitted for use in connection with and in response to (describe buyer's RFQ) _____</p> <p>_____</p> <p>_____</p> <p>and reflects the supplier's best estimate as of this date in accordance with the general instructions to supplier on the reverse side hereof.</p>	<p>NAME AND TITLE</p> <hr/> <p>SIGNATURE</p> <hr/> <p>NAME OF FIRM</p> <hr/> <p>SUBMISSION DATE</p>
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GENERAL INSTRUCTIONS TO SUPPLIER

GENERAL

- A. Supplier is requested to incorporate by reference (in the appropriate column) and submit, as part of this Quotation, any additional data, supporting schedule or other information which will substantiate the proposed costs. Supplier is further requested to provide such information which will afford a clear understanding of each of the following:
- Estimate process utilized for this Quotation. Note any deviation from standard estimating practices.
 - Judgmental factors applied in projecting from known data to estimates in the Quotation.
 - Any contingencies utilized in the Quotation.
- B. When the attachment of supporting cost or pricing data to this form is impractical, the data should be described (with schedules, as appropriate) and made available to the Buyer or designee, upon request.
- C. The format and prescribed cost breakdown are not intended as a rigid requirement. The data may be presented in another form, if required, for a more effective and efficient presentation of cost or pricing data.
- D. When any of the costs proposed have already been incurred (e.g., on a letter contract or change order, etc.), identify them on a separate supporting schedule. Notwithstanding, such letter contract or change order costs, etc., should also be included in the Supplier's pricing estimate of total costs for the subject requirements.
- E. By submission of this proposal the Supplier agrees that books, records, documents and other supporting data shall be made available to MDC, or its authorized representative, for inspection and audit as required by MDC in conjunction with the negotiation of this purchase agreement and/or prospective changes, termination claims, options and follow-on orders for the same product or services. In any of the above events, Supplier shall, upon request of MDC, furnish a statement of related historical cost experience by cost element, or in such form as stipulated by MDC, together with applicable projections and supporting data.

NOTE 1. Include all non-recurring costs. Provide an identification and explanation of same.

NOTE 2. Attach separate pages as necessary and identify in this column the attachment in which the information supporting the specific cost element may be found. No standard is prescribed; however, the cost or pricing data should be accurate, complete and current, and the judgment factors used in projecting from the data to the estimates should be stated in sufficient detail to enable the Buyer to evaluate the Quotation. For example, provide the basis used for pricing the bills of material such as by vendor quotations, shop estimates, or invoice prices: the reason for use of overhead rates which depart significantly from experienced rates (reduced volume, a planned major rearrangement, etc.); or justification for an increase in labor rates (anticipated wage and salary increase, etc.). Identify and explain any contingencies which are included in the proposed price, such as anticipated costs of rejects and defective work, anticipated costs of engineering redesign and retesting, or anticipated technical difficulties in designing high-risk components.

NOTE 3. Provide a list of principal items within each category of material, indicating known or anticipated source, quantity, unit price, completion obtained, basis of establishing source and the reasonableness of cost.

NOTE 4. Include estimated costs for parts, components assemblies, and services to be produced or performed by other than Supplier in accordance with Supplier's designs, specifications or directions and applicable only to the subject requirement. On a separate schedule furnish the following information for each intended subcontract(s):

- Name and address of subcontractor.
- Brief description of materials to be ordered.
- The dollar amount of the subcontract.

NOTE 5. Include raw and processed material for the proposed contract in a form or state which requires further processing.

NOTE 6. Enter the total estimated cost to Supplier. On a separate schedule furnish a list of the item(s) or service(s) furnished by the division(s), etc., and a breakdown of the amount shown in its various elements of cost, i.e., Labor Material Burden, etc. Explain the amount of profit, if any, to feeder division(s).

NOTE 7. Note all other estimated costs which are not otherwise included. Provide any additional supporting data necessary.

NOTE 8. Indicate the amount of burden detailed by account title, for the latest accounting period of at least six (6) months duration. Note if there rates have been approved by a Government Audit Agency. Provide the method of computation and application of appropriate overhead expense, including historical information, trends and budgetary data, where possible.

NOTE 9. Include the labor cost chargeable to the subject requirement. Provide a separate breakdown of labor by task and by labor classification applicable and furnish the basis for the estimates.

NOTE 10. Include separate information pertaining to the number of trips, the purpose, the destination and the number and classification of affected personnel.

NOTE 11. Include the cost of only those special dies, jigs, fixtures and test equipment which will be peculiar to item(s) covered by this requirement. Standard and/or commercial equipment and capital equipment shall not be considered special tooling or test equipment charges. On a separate schedule(s) furnish:

- A list of tooling acquired and proposed to be charged directly to this Procurement which, upon completion of the Procurement, will be delivered to Buyer or Buyer's customer or disposed of as directed by the Buyer.
- A breakdown of the amount into its various elements, i.e., Labor, Material, Burden, etc., if this item is not subcontracted. A separate schedule of the information required per Note 4
- above for each subcontract(s) if this item is subcontracted.

NOTE 12. Include any applicable taxes, customs charges, etc., on finished articles.