



Corporate Fact Sheet



◆◆◆◆ Improving Business Performance

«The success of your project is our objective, our commitment to you and the keystone to our entire approach.»

Certified Implementors of:



One Objective: Delivering High Performance Solutions

N12 Consulting Corp is a leading, Ottawa based systems integration firm that brings a strong functional and technical competency to implementation projects in the areas of Enterprise Resource Planning (ERP), Customer Relationship Management (CRM), Performance Management and Portal technologies.

Solutions That Meet Your Needs

Established in 2003, N12 Consulting has quickly built a reputation as a leader in deploying solutions that bring industry best practices and competitive advantages to our clients in Government, Membership Organizations (Associations, Unions, etc), Healthcare and Manufacturing sectors.

First and foremost N12 Consulting Corp is all about seasoned business professionals. Our consulting team has hard earned, industry specific experience to respond effectively to the needs of our clients.

N12 Consulting knows how to leverage the latest technologies to improve business processes that deliver real and sustainable competitive advantages to its customers. Our ability to innovate and think out of the box have helped us earn our reputation as a preferred business and technology firm for clients with requirements in the following areas:

Enterprise Resource Planning

N12's ERP practice specialize in solutions that focus on making the link between your organization's business processes and your technology infrastructure. Our consultants are experts in Finance, Material Management, Supply Chain, Order Management and Manufacturing processes. Our role based solutions leverage your current investments in technology and are tailored to your industry-specific needs, designed to gain a competitive advantage. Our team can implement the right **Microsoft Dynamics AX, Oracle e-Business Suite** or **SAP** based solution for you.

Customer Relationship Management

Our CRM practice maximizes the return on investment (ROI) in Microsoft Dynamics CRM solutions that allows our clients to utilize five main strategies to stay ahead of their competitors:

1. Focus on attracting and retaining customers
2. Maximize revenue opportunities
3. Do more with limited resources
4. Reduce operational costs
5. Optimize existing IT assets such as Microsoft Outlook and Office

Microsoft CRM 4.0's flexible, service oriented architecture allows N12's experienced team of CRM consultants to quickly implement powerful solutions





tailored to specific industry needs. **Microsoft Dynamics CRM 4.0** can be used for more than traditional marketing and sales force automation purposes. Powerful, robust line of business applications can be rapidly developed and deployed, often without a single line of code, for industry specific solutions for government, healthcare, membership associations, unions and manufacturing based organizations.

Enterprise Performance Management and Business Intelligence

N12 Consulting's Business Intelligence and Performance Measurement practice specializes in helping our clients answer the 3 key questions that support performance management:

1. How are we (as an organization) doing? Answered through Scorecards and Dashboards.
2. Why are things the way they are? Answered through Reporting and Analytics Solutions.
3. What should we be doing? Answered through Planning, Forecasting and Budgeting Solutions.

With experience in a wide range of industries, we can help guide your organization through the process of turning data into information. N12 consultants will help show you what factors are crucial to your success, and why. We are **the** experts in Data Warehouse Modeling, ETL, Analytics, Reporting, Dashboards, Scorecarding and Planning projects. We combine a strong knowledge in industry standard methodologies and best practices with extensive industry specific experience to deliver unparalleled value to our clients empower them to discover the "keys to success" in the world of Performance Management:

- ♦ **Data Driven Decision Making** - The right information, in the hands of the right decision-makers, at the right time.
- ♦ **The Solution** - Identifying the "sweet spots" of information and enabling the system for Performance Management.

N12 Consulting brings a wealth of experience, implementing Performance Management solutions utilizing leading software technologies including **Cognos Series 8**, **Cognos Express**, **Oracle BIEE**, **Oracle Hyperion** and **Microsoft SQL Server** (SSIS, SSAS, SSRS & Performance Point).

Portal Technologies

Corporate web-based portals have become increasingly essential, business critical components of the modern enterprise. Their importance can be linked to several factors including the need for universal, role based access to valuable corporate information; the ability to link structured and unstructured data into an information rich resource; and a robust infrastructure that supports the collaborative, team based nature of much of today work.

N12's Portal practice assists our clients in creating a complete view of their business, bringing together structured data with the unstructured corporate repository of documents, spreadsheets, projects, etc in a single role based window that provides timely, relevant information at their fingertips. We specialize in Microsoft SharePoint, Oracle Portal and IBM Websphere deployments.

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Data Management Solutions



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