

# ON-SITE VISIT FORM

Seize the Future  
Development Foundation

To be filled out by the interviewer — Information is confidential

Company Information	
Company Name	Date of Visit (mm/dd/yy)
Contact Name	City/State/ZIP
Phone (       )       -	
Interviewer(s)	
Lead Interviewer	Organization
Other Interviewer(s)	Organization

Product/Service	
1. What is your company's greatest achievement in the last three (3) years? _____ _____	DNA/K Dcl

Market	
6. Is the company's <b>primary</b> market: <input type="checkbox"/> Local <input type="checkbox"/> Regional <input type="checkbox"/> National <input type="checkbox"/> International	DNA/K Dcl
7. Are total company sales: <input type="checkbox"/> Increasing <input type="checkbox"/> Stable <input type="checkbox"/> Decreasing	DNA/K Dcl

9. Does the company plan to expand in the next three years: <input type="checkbox"/> Yes <input type="checkbox"/> No	DNA/K Dcl
<i>If yes, estimated total investment</i> \$ _____	
Approximate percentage equipment/technology	_____ %
Approximate percentage real estate	_____ %
Estimated number of jobs added or lost (-)	_____
Estimated facility size increase	_____ sq. ft.
Approximate date of expansion	_____ (mm/yy)
Comments: _____ _____	

<i>Market Notes</i>
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Industry	
17. Do you anticipate any federal, state, or local legislation changes that will <b>adversely affect</b> your business in the next five years: <input type="checkbox"/> Yes <input type="checkbox"/> No	DNA/K Dcl
<i>If yes, what changes?</i> _____	
How will they affect the company? _____ _____	

DNA/K = Does not apply/know; Dcl = Decline

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18. Do you anticipate any federal, state, or local legislation changes that will <b>benefit</b> your business in the next five years: <span style="float: right;"><input type="checkbox"/> Yes <input type="checkbox"/> No</span> If yes, what changes? _____ How will they affect the company? _____ _____	DNA/K Dcl
Industry Notes	

Management	
19. Has the company's ownership changed in the last 18 months, or do you anticipate a change: <span style="float: right;"><input type="checkbox"/> Changed <input type="checkbox"/> Change Pending <input type="checkbox"/> No</span> If changing, please explain: _____ _____ _____	DNA/K Dcl
Has the company's top management changed or is it expected to change in the next 18 months: <span style="float: right;"><input type="checkbox"/> Changed <input type="checkbox"/> Change Pending <input type="checkbox"/> No</span> If changing, please explain: _____ _____ If changed, what impact will this/these changes have on the local operation? _____ _____	DNA/K Dcl
20. Are the projected employment needs for this facility: <span style="float: right;"><input type="checkbox"/> Increasing <input type="checkbox"/> Stable <input type="checkbox"/> Decreasing</span>	DNA/K Dcl
21. What are the community's <b>strengths</b> as a place to do business? _____ _____	DNA/K Dcl
22. What are the community's <b>weaknesses</b> as a place to do business? _____ _____	DNA/K Dcl
23. Are there any <b>barriers to growth</b> in this community? <span style="float: right;"><input type="checkbox"/> Yes <input type="checkbox"/> No</span> If yes, what? _____ _____	DNA/K Dcl
26. Are there suppliers or service providers that the company would like to have located closer to this facility: <span style="float: right;"><input type="checkbox"/> Yes <input type="checkbox"/> No</span> If yes, product/service, company, and current location? _____	DNA/K Dcl
Management Notes	

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Workforce									
	Low	1	2	3	4	5	6	7	High
27. How do you rate the <b>availability</b> of workers in this area:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
28. How do you rate the <b>quality</b> of workforce in this area:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
29. How do you rate the <b>stability</b> of workforce in this area:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	DNA/K Dcl
31. Is the company experiencing recruitment problems with any employee positions or skills: <input type="checkbox"/> Yes <input type="checkbox"/> No									DNA/K Dcl
<i>If yes, what problems, positions, skills?</i> _____ _____ _____									
35. Is company investment in employee training: <input type="checkbox"/> Increasing <input type="checkbox"/> Stable <input type="checkbox"/> Decreasing <input type="checkbox"/> None									DNA/K Dcl
<i>If investing in employee training, what percentage of the training budget is for:</i>									
New job skills training _____%									
Proficiency training _____%									
Remedial skill training _____%									
Workforce Notes									

Technology		
36. Is there new technology emerging that will substantially change either your company's primary product/service or how it is produced? <input type="checkbox"/> Yes <input type="checkbox"/> No		DNA/K Dcl
Comments: _____ _____		
39. Is the community's technology infrastructure adequate for your company's growth plan? <input type="checkbox"/> Yes <input type="checkbox"/> No		DNA/K Dcl
Comments: _____ _____		
Technology Notes		

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## Community Services

42. Please rate the quality of the following services provided by the community on a scale of 1 to 7, 7 being high.

	Low							High	
	1	2	3	4	5	6	7		
A) Police protection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		DNA/K Dcl
B) Fire protection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		DNA/K Dcl
G) Tech college	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		DNA/K Dcl
H) Community college	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		DNA/K Dcl
I) College(s) and university(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		DNA/K Dcl
J) Public transportation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		DNA/K Dcl
L) Streets and roads (local)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		DNA/K Dcl
M) Highways (State & Federal)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		DNA/K Dcl

For services with satisfaction rated 3 or below, please comment:

Service issue 1 (circle one)

A B C D E F G H I J K L  
M N O P Q R S T U V W X

Low Rank Comment 1: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Service issue 2 (circle one)

A B C D E F G H I J K L  
M N O P Q R S T U V W X

Low Rank Comment 2: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Service issue 3 (circle one)

A B C D E F G H I J K L  
M N O P Q R S T U V W X

Low Rank Comment 3: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Community Service Notes

43. Using a scale of 1 to 7, where 1 means not at all likely and 7 means very likely, if in the future you were to expand or relocate your business, how likely would you be to select **Aurora** for your location?

1 2 3 4 5 6 7  
☐ ☐ ☐ ☐ ☐ ☐ ☐

Do you have any other comments you would like to share?

Thank you for your assistance.