

## QUOTATION LETTER

Dear Mr. / Mrs.

Thank you very much for your interest in our Asia Can Tho Hotel.

Asia Hotel has more than 30 years experience in the field of hotels and restaurants in Cantho city. We would like to bring you the most comfortable feeling when traveling, relaxing and business trip at the center of Mekong Delta where the Hau river flows through,

Asia Hotel is located in the center of Ninh Kieu District and being an ideal place for visitors who want to explore CanTho. With convenient location, tourists can access easily to famous sightseeing points in the City.

It takes about 5 minutes by walk to Ninh Kieu Quay, 20 minutes by boats to Cai Rang Flooding Markets and 15 minutes by car to Cantho Airport.

Please find here in the details of Asia Can Tho hotel and special room quotation for your company from Jan 01<sup>st</sup> 2014 to Dec 31<sup>st</sup>, 2014.

### SPECIAL ROOM QUOTATION IN CONTRACT:

ROOM	RATES ANNOUNCEMENT VNĐ/NIGHT		RATES IN CONTRACT VNĐ/NIGHT	
	1 PERSON	2 PERSONS	1 PERSON	2 PERSONS
<b>Suite</b>	<i>1.090.000</i>	<b>1.490.000</b>	<i>850.000</i>	<b>950.000</b>
<b>Deluxe</b>	<i>990.000</i>	<b>1.090.000</b>	<i>550.000</i>	<b>650.000</b>
<b>Superior</b>	<i>790.000</i>	<b>890.000</b>	<i>450.000</i>	<b>550.000</b>
<b>Standard</b>	<i>690.000</i>	<b>790.000</b>	<i>400.000</i>	<b>480.000</b>
<b>SURCHARGE FOR BED</b>	<b>210.000</b>		<b>150.000</b>	

#### ❖ Rooms:

Our rooms' types:

**1. Standard Room (View sky window) – 10 Rooms**

The classic cozy room, with a double bed and full amenities, Too save and guest will have a quiet night's rest. Room dimensions are 20spm/ 215sqft.

**2. Superior Room (Window) – 33 Rooms**

Our elegantly furnished room with a choice of double or twin bed equipped with glass bathroom. Room dimensions are 26sqm/ 279sqft.

**3. Deluxe Room (Window) – 14 Rooms**

Rooms are wide and good view, with a choice of double or twin bed with glass bathroom  
Room dimensions are 30spm/ 323sqft.

Add: 91 Chau Van Liem, An Lạc Ward, Ninh Kieu Dist, Can Tho City.

Tel: (84) 0710 3812 800 Fax: (84) 07103 812 779.

E.mail: [asiahotel@hcm.vnn.vn](mailto:asiahotel@hcm.vnn.vn) – Hợp đồng : [info@asiahotelct.com](mailto:info@asiahotelct.com)

Website: [www.asiahotelct.com](http://www.asiahotelct.com)

#### **4. Suite Room (Window & Balcony) – 8 Rooms**

Rooms are very spacious and comfort with family or business. In room included 3 small rooms is a living-room and bed-room with bathroom. Room dimensions are 36sqm/ 387sqft.

Note: Rooms are non-smoking room at 4<sup>th</sup>, 5<sup>th</sup>, 6<sup>th</sup> Floor.

#### **❖ Amenities:**

- Refrigerator
- Air-conditioned
- Telephone
- Hair Dryer
- LED TV - Cable TV
- Wardrobe
- Work desk
- Sofa
- Vanity
- Suitcase racks
- Mini Bar
- Safety box
- Kettle
- Amenities bathroom: shampoo, toothbrush, comb...
- Tub - Showers - Water Dispenser
- Free: Tea, Coffee, Fruit, Mineral water..

#### **❖ Services:**

- 24-Hour Front Desk, Newspapers, Family Rooms, Elevator, Express Check-in/Check-out, Baggage Storage, Air Conditioning, Designated Smoking Area.
- Room Service, Meeting/Banquet Facilities, Business Center, Laundry, Dry Cleaning, Ironing Service, Currency Exchange, Shoeshine, Tour Desk, Fax/Photocopying, Ticket Service, Concierge Service, Private Check-in/Check-out, Airport Shuttle (surcharge), meeting rooms...
- Buffet Breakfast is served daily at Asia Restaurant. Lunch and dinner features European and Asian dishes. 24-hour room service is available.
- Rooms Karaoke
- Tour Desk, sale tour, Lease Cars motor boat, air tickets and tours service....
- Free: parking, WIFI in hotel, internet desk
- Accepted credit cards: American Express, Visa, Euro/Master card, JCB. Transportation:

#### **❖ Policy:**

- Check-in: 14h (free check earlier)
- Check-out: from 12h to 15h: surcharge 150,000 đ/room ~ \$7.00
- Returns from 15h to 18h: 50% surcharge rates.
- 18h return another night..
- Check-in from 22h: 30% discount on accommodation.
- Free for children under 11 years.
- Children aged 11 years and older as adults surcharge: 210,000 đ ~ \$ 10.00
- Free Buffet breakfast, 10% tax and 5% service charge will be added.

We do hope to cooperate with you or your company for the benefit of both parties. If you would like to have further information or inquiries, please do not hesitate to contact me or Sales Department:

**Email:** [vulang@asiahotelct.com](mailto:vulang@asiahotelct.com)

**Thanks & Best Regards,**

**Vu Lang Nguyen (Mr.)**

**Dep. Director-general**

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