

## **INVESTMENT BANKING ANALYST TORONTO, ON Job Posting #15-159**

Raymond James Ltd. is seeking an Analyst to join our Investment Banking team primarily working with the Mergers & Acquisitions and Financial Institutions & Financial Technology teams in our downtown Toronto office. Raymond James Ltd. is one of North America's leading publicly traded mid-market investment banks, offering high quality investment products and services to United States and Canadian clients.

Our Investment Banking team is focused on servicing the corporate finance and financial advisory needs of our clients in industry sectors covered by our equity research team. We offer a complete range of equity capital markets services with strong expertise in mergers & acquisitions, public offerings, private placements and syndication. Our advisory services include mergers and acquisitions advice and execution, fairness opinions and valuations.

Under the direction of the Head of Mergers & Acquisitions and the Head of Financial Institutions & Financial Technology this role will provide the opportunity to gain significant business development and transaction experience. Drawing on previous experience, the ideal candidate will possess sound financial modeling and valuation skills, a proven ability to take initiative, exceptional communication and presentation skills.

Specifically you will:

- Conduct financial modelling, mainly focusing on valuation work through discounted cash flow analysis, comparable company analysis, precedent transaction analysis and other industry metrics;
- Perform quantitative and qualitative data analysis and industry research;
- Build and maintain strategic, detailed financial models & industry databases;
- Maintain the groups' databases and valuation tools on a current basis;
- Assist in preparing extensive written documents including proposals, pitchbooks, and company information documents for business development and marketing purposes;
- Assist with due diligence and other transaction processing tasks as required;
- Work closely with other senior bankers and experts from other groups in Canada and the United States;
- Other duties as assigned.

To qualify for this opportunity you should possess:

- An undergraduate degree in a business-related discipline or a CA/CPA designation;
- A demonstrated interest in finance and the capital markets;
- Proven academic track record of strong performance in analytical and financial courses;
- Excellent written & verbal communication skills;
- Exceptional quantitative and analytical skills with an interest in financial modeling;
- Highly motivated, committed and responsible, with a demonstrated ability to manage competing priorities and requests in a demanding work environment;
- Ability to work independently while functioning as part of a team;
- Quick learner with very strong attention to detail;
- Proficiency with MS Office (particularly Excel and PowerPoint), Capital IQ, Bloomberg and Microsoft Office suite;

- Previous investment banking experience and/or enrollment in the CFA program is considered an asset.

This position is an opportunity to join our full-time Analyst Program for an initial two-year term after which there is the potential for an extension. The position offers a competitive compensation and benefits package.

If you would like to apply to this opportunity, please email a single PDF document containing your cover letter, resume and university transcript, **quoting the position and Job Posting #** by June 18, 2015 to:

Human Resources  
Raymond James Ltd.,  
2100 – 925 West Georgia Street  
Vancouver BC V6C 3L2  
E-mail: [resumes@raymondjames.ca](mailto:resumes@raymondjames.ca)

All applicants must be eligible to work in Canada. We require applicants to complete a background verification process prior to commencing employment with the company, including but not limited to a credit and criminal record check. Employment is contingent on the satisfactory completion of a pre-employment background check. We sincerely thank all applicants who express an interest in this role: only those being directly considered will be contacted.