

## **Full Time Retail Sales Consultant**

### **AT&T: So Much More of What You Work For**

Looking for an opportunity where you can put your energy and enthusiasm to work to create unlimited earning potential?

Of course you are.

How about a chance to learn, grow and advance with the number one wireless company in America?

Even better.

We're AT&T, and the only thing we enjoy more than pioneering and selling the latest devices is helping people make the most of them.

Our retail opportunities are among the best, offering you great pay, strong benefits, advancement potential and a work environment full of fast-paced fun.

### **Opportunity, Security – and Great People**

Find out what it's like to work in an industry that's not about to slow down- with a company that has a legacy of successful innovation.

- Start with the paycheck: Base plus commission. Our current full-time Retail Sales Consultants earn an average of \$43,500.00 in total compensation in the first year when successfully meeting or exceeding sales goals. Our top sellers earn an average of \$49,130 per year.
- Add a full benefits package, including medical, dental, vision, 401(k), tuition reimbursement, paid time off, work/life resources and discounts on AT&T products and services
- Round out your experience with training on the latest technologies and devices – today, tomorrow and for as long as you work with us
- As you learn and succeed, you'll be eligible for new opportunities and financial rewards
- And every day, you'll work in a fast-paced environment with customers and colleagues that appreciate your energy and assistance
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### **JOB DESCRIPTION**

Develop and attain customer experience and sales objectives for store. Sell all products and services offered by the Company. Meet all sales objectives. Handle all administrative aspects of the sale including: completing customer contracts and warranties, pulling products from inventory, accepting customer payments and filing the completed orders. Maintain strong knowledge of all products, accessories, pricing plans, promotions and service features. Maintain knowledge of competitive offers and provide critical market feedback to the Store Manager regarding local competition and product/service needs. Handle service inquiries from customers. Provide efficient, courteous customer service and assist in all aspects of product offerings and services. Ensure an extraordinary customer experience. Position may be commissioned and quota based.

## GENERAL DUTIES

The essential functions listed below are representative of duties performed by this job title. Duties generally include but are not limited to the following:

### GENERAL ESSENTIAL FUNCTIONS WHICH ARE NORMALLY REQUIRED:

- Possess a competitive spirit and desire to meet and exceed sales goals
- Stay up-to-date on the latest data/entertainment technology and devices, such as Wi-Fi, data devices, TV entertainment tools
- Understand customers' needs and help them discover how our products meet those needs
- Multi-task in a fast paced team environment
- Educate and engage customers through product demonstrations
- Interact with customers and provide prompt and courteous customer service to all customers

**The successful candidate will be able to perform the following with or without reasonable accommodation:**

- Ability to work flexible hours, including evenings, weekends and holidays
- Ability to stand for long periods of time
- Ability to complete all paperwork completely, accurately, in a timely manner
- Ability to lift up to 25 pounds
- Ability to operate a personal computer, wireless equipment, copier and fax
- Ability to work in other locations as the needs of the business dictate may be required.
- Complete all aspects of opening and closing the store in accordance with written procedures.
- Submit all transaction journals on a daily basis.
- Assists with inventory maintenance
- May be required to wear a uniform

### DESIRED QUALIFICATIONS:

- 1-3 years retail/customer facing/sales experience preferred.

Retail Sales Consultants are paid a competitive hourly rate and can earn additional monthly commission dollars by meeting and/or exceeding sales objectives!

Provisions listed in these job descriptions may be changed or modified by AT&T Mobility without prior notice at any time, at the Company's sole discretion.

AT&T is an Affirmative Action/Equal Opportunity Employer, and we are committed to hiring a diverse and talented workforce. EOE/AA/M/F/D/V

INTERESTED CANDIDATES NEED TO APPLY ON-LINE AT: <http://connect.att.jobs/>

Candidates need to complete the on-line application, prescreen questionnaire, e-signature and assessments in order to be considered further.

# **Part Time Retail Sales Consultant**

## **AT&T: So Much More of What You Work For**

This is not your average Part-Time Opportunity! AT&T's Part-Time Retail Sales Consultants earn a base salary plus commission and are eligible for competitive benefits packages. They are also crucial to serving our customers during peak hours, when sales are often higher.

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Find out what it's like to work in an industry that's not about to slow down- with a company that has a legacy of successful innovation.

- Start with the paycheck: Base plus commission. We offer a competitive base salary plus an attractive, uncapped commission structure.
- Add a full benefits package, including medical, dental, vision, 401(k), tuition reimbursement, paid time off, work/life resources and discounts on AT&T products and services
- Round out your experience with training on the latest technologies and devices – today, tomorrow and for as long as you work with us
- As you learn and succeed, you'll be eligible for new opportunities and financial rewards
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# **AT&T** *Now Hiring*



## **Retail Sales Professionals** **AT&T NOW HIRING**

Our **Retail Sales Professionals** thrive in a fun, fast-paced environment where they work hands-on with customers to understand their communications needs and discover how AT&T products meet those needs.

AT&T offers **extensive** paid training, **excellent** compensation and benefits and **amazing** growth potential! Learn more and apply online:

[www.att.jobs/central](http://www.att.jobs/central)

Diversity is the AT&T way of standing apart. Equal Opportunity Employer.  
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