

Job Description: Director of Medical Staff Relations

A growing St. Louis, Missouri healthcare company, Medicus Management Services, LLC seeks to hire a Director of Medical Staff Relations to support the Operations efforts of a multi-company corporate office. As the primary point of contact with the independent physicians that serve our various hospital customers, this person will function in the role of corporate representative for the medical staff and assume the following responsibilities:

- Meet with CMO in each of our customer sites to review quality reports
- Prepare physician performance scorecards to assess and keep track of physician performance
- Study Joint Commission guidelines for physician quality tracking
- Consistently work to align our physician teams with hospital administration's goals
- Participate in physician recruiting efforts
- Facilitate physician hiring and on-boarding
- Assist with physician credentialing as needed
- Support physician scheduling activities
- Develop personal relationships with physicians as "go-to" person with questions, concerns, etc.
- Attend all ED meetings at the various hospitals where our physicians are staffed (monthly)
- Attend all Medical Staff meetings at our customer hospitals where radiology participates
- Assume primary responsibility for EMC's Quality Improvement Program
- Design and implement a Physician Retention Program
- Prepare executive level correspondence for Medical Directors, physician leaders, and corporate office staff

Included in Medical Staff Relations, we anticipate the new Director would scan headlines for radiology and emergency medicine-related articles on-line and in trade journals to learn the issues that providers face and identify opportunities for the Sales team. The new Director will establish regular communication with all of our current and prospective physicians that will require travel to our customer sites to attend monthly meetings. You will likely be included in certain marketing and team selling situations where we are pursuing new business.

The ideal candidate is a "people person," confident, an intuitive self-starter, possesses strong interpersonal skills, excellent judgment, with the ability to maintain balance among multiple priorities and a flexible attitude to take on any task, as needed. Excellent verbal and written communication skills are essential. The new Director must be able to communicate, negotiate, and discipline physicians that serve our hospital clients.

Candidates must meet the following requirements:

- Clinical training and work experience as a healthcare provider is required
- Master of Health Administration (MHA) degree is desirable and strongly encouraged
- Exceptional written and verbal communication skills, including social media savvy
- Detail-oriented
- Ability to multi-task among all the above duties
- Ability to solve problems independently or as part of a team
- Proficiency with Microsoft Word, Excel, PowerPoint, Outlook

About Medicus Management Services:

We operate two portfolio companies under the Medicus umbrella. We build physician teams for the hospital-based specialties that serve radiology and emergency departments. USA Radiology Management Solutions, LLC provides on-site radiologists and teleradiology services. Emergency Medical Care, LLC provides the on-site physicians to hospital emergency departments in a 10-state central US region. Company websites include: www.USRadMgmt.com and www.emcphysicians.com.

This is an interesting and exciting role dealing with subspecialist physicians where every day will be different from the next. This is a full-time, office-based position located in Chesterfield, Missouri.

To be considered for this opportunity, please submit your resume in MS Word format to: BSchneider@USRadMgmt.com. In the subject line, indicate Director of Physician Relations.

Location: Saint Louis, Missouri (Chesterfield)

Company: USA Radiology Management Solutions, LLC

Job Type: Full Time

Years of Clinical Experience: 5+

Education Level: Masters Degree

Career Level: Experienced