



FMS Family Business Builder, Personal Development Motivational and Sales & Marketing Library

Family Meeting/Get Together Agenda

- 6:00 pm – 6:30 pm **PREPARATION**
Prepare using the *Family Meeting Training Guide* and for the arrival of Guests
- 6:30 pm – 7:00 pm **ARRIVAL**
Guests Arrive
- Have Family Members welcome Guests
 - Guests enjoy refreshments, atmosphere and music
 - Guests explore products & services display and try them
- 7:00 pm Sharp** **WELCOME**
Presenting Family Members introduce their Guests and explain why they invited them (it is very important to edify your Guest and highlight their strongest qualities and why you know they can do this business.)
- 7:10 pm – 7:50 pm **PRESENTATION**
The presenter performs the presentation using any of the formats we have available (PDF printouts, Video or PP Show) and guides the presentation along with the **Income Opportunity Presentation Script.**
- 7:50 pm – 8:30 pm **BREAK**
All Family Members and their Guests have a brief conversation about their level of involvement and the FMs should guide them in taking the next step. FMs adopt new Members, sign them up as Customers and help them Back the Kick-Start Campaign in real-time using a live Internet connection.
- Inviting FMs should share Family expectations:
- 1) Even though new FMs have 40 Days, they should pay their BSF ASAP**
 - 2) Each new FM should schedule their first Get Together for **3 -7 days maximum** from today/tonight and start working on their Guest List today/tonight.
 - 3) Get 1 new FM and 3 new Backers/Customers **Only** within 7 days to unlock daily income and receive his/her first \$200 Genesis Bonus
 - 4) Average a minimum of 4 New FMs and 10 new Backers/Customers per month
- 8:30 pm **RE-GROUP**
Give FM recognition, thank all Guests for attending and invite them to our New FM National Training Webinar every Saturday AM. (*check your FMS for times and locations*)
- 8:30 pm – Until... **CONCLUSION:** Meeting After-Party, Eating, Music, Socializing and Networking.