

Job Description: Commercial Finance Manager

Job Purpose

The Commercial Finance Manager's role is to partner the business streams in ensuring that sales & contribution are optimized and effectively managed. The post holder will provide strong commercial & financial advice on margin management, capital investment and other operational issues as well as ensuring that the senior management team is appropriately communicated with on actual & forecast performance.

Key Position Accountabilities

- Contribute to the formulation of Corporate Strategy by developing medium to long-term operational (including capital expenditure) forecasts and leading the Group's annual strategic planning & budgeting process
- Management of Board Reporting & forecasting for the operational aspects of the business, including management of operations risks & opportunities
- Develop 'objectives-based' system & process enhancements to enable more effective day-to-day management of business profitability
- Fostering strong relationships with business units by establishing a customer service culture within the Commercial Finance Team
- Play a lead role in coaching the finance & operational teams (including management) to become more financially competent in their approach to business decisions
- Challenge existing modus operandi, questioning processes and structures which are currently embedded in the Company culture.

Experience and Skills

Essential

- Qualified Accountant
- 3-5+ years financial, commercial & market experience in accounting/analytical roles with relevant industrial sector experience and experience of managing teams.

Must have experience of:

- Business Performance evaluation
- Budgeting & Forecasting for multiple business units
- Good internal/external communicator being able to build strong relationships, influencing and presenting at a senior level

Desirable

- Working experience in the UAE
- Knowledge of local market environment & trends, government policy and regulatory requirements

Key Competencies

- Customer Focus
- Passion
- Teamwork
- Knowledge and Skills
- Integrity
- Ownership
- Planning and Organizing
- Influence
- Analytical Thinking